

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$150,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #:** 539-17-3-043-0074

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, *ALSO* provide dealer information.)

Manufacturer/Contractor: Leica Microsystems, Inc.

Manufacturer/Contractor POC & phone number: Greg Bonner / 616-240-6854

Mfgr/Contractor Address: 1700 Leider Lane, buffalo Grove, IL

Dealer/Rep address/phone number: Surgical One, Inc., 23030 E. Industrial Dr., St. Clair Shores, MI 48080. Vendor POC: Jake Andreadis @ 513-582-6040.

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs

Cincinnati VAMC, Operating Room, 3200 Vine St., Cincinnati, OH 45220-2213

**VISN:** 10

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

Intraocular surgery is of ongoing patient demand at the Cincinnati VA, and is projected to increase in number over the next few years. An additional operative microscope with corresponding lateral scope and documentation system is necessary to complete these surgeries, and our existing scope is over 10 years old.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

The Leica Proveo 8 F42 ophthalmic microscope with lateral observer scope and HD documentation system will be used in the operating room during intraocular surgery at the Cincinnati VA.

**(b) ESTIMATED DOLLAR VALUE:** \$

**(c) REQUIRED DELIVERY DATE:** 09.29.2017

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.**

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☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

**Surgical One, Inc.** is the sole distributor of the Leica Microsystems. Inc. surgical microscope offering the following required amenities:

- **Fusion Optics** - one eye = higher resolution: the other eye = depth of focus. Brain melds the two together giving the best optics ever seen in microscopy
- **CoAx4 Illumination**- 4 lights (one central Main light , 3 inner lights from different angles provide a red reflex never before seen in an ophthalmic microscope
- **Open Architecture**- The modular design of this platform will be the base model going forward for all new upgrades in technology the coming years. Any new developments will be plug and play with this platform and will eliminate the need to purchase a new scope as the technology improves.
- **Teaching Institution**- As a teaching institution the VA will benefit from the technological upgrades to the Proveo 8. Typically the Main surgeon and the assistant Binoculars share a portion of light giving a less then optimal view for the assistant. The Proveo 8 has the available light to give the same optics and operating conditions to both the main binoculars and the assistant's, thus increasing patient safety and optimizing teaching opportunities for the residents and med students.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:  
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

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☐ These are “direct replacements” parts/components for existing equipment.

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☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

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☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

The ophthalmology department at the Cincinnati VA is projected to significantly increase its intraocular surgery volume, and will require a second microscope unit to allow for this growth. Additionally, the one existing ophthalmic microscope is 11 years old and will be taxed heavily with the expanding volume of cases. Leica's Provue 8 microscope is brand new technology with all the benefits as listed in Section (4) above. The government unit price is \$ with a \$ add-on when retina cases are added in the future, as well as trade-in credits for any unused microscopes in the hospital, whether they are Leica models or not. These benefits are not offered by other vendors. The upgraded surgical microscope units will facilitate the nearly 600 cataract surgeries currently being performed annually at the Cincinnati VA with projected increase in that number over the next several years.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Market research was conducted on GSA Advantage to determine potential schedule holders for the required device(s). Leica Microsystems, Inc. is the only vendor with a FSS contract.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

N/A

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

Market research will be conducted throughout the lifespan of the requested device(s) to determine latest technological advancements and system upgrades. Due to the criticality of the surgical procedures being conducted, it is imperative that latest technology is being utilized to optimize surgical results for our veterans.

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(9) **REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

(10) **APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:** *This part if filled out by Contracting Staff as part of the Justification*

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

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CONTRACTING OFFICER'S SIGNATURE

\_\_\_\_\_  
DATE

\_\_\_\_\_  
NAME AND TITLE

\_\_\_\_\_  
FACILITY

b. **Director of Contracting/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
NAME

NCO/PCO X Director of Contracting