

## Sole Source Justification

1. Contracting Activity: Department of Veterans Affairs (VA)  
Office of Acquisition Operations  
Technology Acquisition Center  
1701 Directors Blvd  
Austin, TX 78744
2. Description of Action: The proposed action is for a brand name firm-fixed-price purchase order for Quantum Vue Software from Lutron Services Company, 7200 Suter Road, Coopersburg, PA 18036.
3. Description of the Supplies or Services: VA requires Quantum Vue Software, to include maintenance. The total estimated price of this proposed action is [REDACTED] with a term of maintenance from September 1, 2017 to August 31, 2018, including four 12-month option periods.
4. Statutory Authority: In accordance with Federal Acquisition Regulation (FAR) 13.106-1(b)(1)(i), entitled "Contracting officers may solicit from one source if the contracting officer determines that the circumstances of the contract action deem only one source reasonably available..." for purchases not exceeding the simplified acquisition threshold.
5. Rationale Supporting Use of Authority Cited Above: The Hines Information Technology Center (HITC) infrastructure is based on existing Lutron software and VA requires support compatible with the existing infrastructure protocols and functionality for continued operational availability. Only Lutron can provide the necessary software updates, because of the propriety source code required to develop and implement software updates. In addition, a prior implementation of Lutron software licenses already exists in the HITC. Competing for new software would not result in savings, and the purchase of Lutron brand name software upgrade and maintenance is more advantageous to the Government.
6. Efforts to Obtain Competition: Recent market research conducted, detailed in paragraph eight of this document, has confirmed that no additional sources have emerged that can meet the Government's requirements without the need for multiple procurements or an undetermined amount of customization to one or more commercial products. There is no competition anticipated for this acquisition. In accordance with FAR 5.301 this action will be synopsisized on the Federal Business Opportunities Page (FBO) and the justification will be made publicly available.
7. Actions to Increase Competition: The Government will continue to conduct market research to learn if there are changes in the marketplace that would enable future actions to be competed.
8. Market Research: VA technical personnel conducted market research July 2017, which consisted of a review of similar software, including Philips and Emerson lighting

## Lutron Quantum Vue Software Upgrade

control power solutions. As a result of the market research, the technical experts confirmed that the source code required to issue the updates is proprietary to Lutron. Therefore, no other contractor has the capability of developing and issuing software updates and fixes for the existing Lutron software necessary to support the requirement.

9. Interested Sources: None.

