

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 539-17-3-043-0101

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Jordan Reses Supply Company

Manufacturer/Contractor POC & phone number: Ellen Carpenter

Mfgr/Contractor Address: 24 Frank Lloyd Wright Drive, Suite A3300, Ann Arbor, MI 48105

Dealer/Rep address/phone number: (855) 221-5332

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Cincinnati VAMC

3200 Vine St

Cincinnati, OH 45220-2213

VISN: 10

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Purchase of sleep testing systems through VA approved contracted vendor.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Six Alice 6 LDx sleep testing systems with LDxS headbox packages, PTZ camera packages, ten Alice 6 PC packages, network switches, Lo-Flow starter kit with cannulas, OmniLab Advanced Plus with heated tube humidifiers, cables, OmniLab link modules, power cords, and NightOne wireless home sleep testing system. The system is manufactured by Philips Respironics, and First Nation Group LLC dba Jordan Reses Supply Company is the exclusive supplier to the VA for Philips Respironics.

(b) ESTIMATED DOLLAR VALUE: \$

(c) REQUIRED DELIVERY DATE: 9/29/2017

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

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☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Jordan Reses Supply Co. is the exclusive VA supplier of Philips Respironics Sleep and respiratory Care products, and no other vendor or entity is authorized to provide these devices to the VA.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are “direct replacements” parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.
Sleep study components must interface with existing systems.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Six Alice 6 LDx sleep testing systems with LDxS headbox packages, PTZ camera packages, ten Alice 6 PC packages, network switches, Lo-Flow starter kit with cannulas, OmniLab Advanced Plus with heated tube humidifiers, cables, OmniLab link modules, power cords, and NightOne wireless home sleep testing system. The system is manufactured by Philips Respironics, and First Nation Group LLC dba Jordan Reses Supply Company is the exclusive supplier to the VA for Philips Respironics. Purchase of like items through another vendor would not be consistent with existing systems, and would incur irretrievable cost to the government.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Minimal market research was conducted due to the requirement for continuity of device procurement. The sleep testing system requested is manufactured by Philips Respironics, and First Nation Group LLC dba Jordan Reses Supply Company is the exclusive supplier to the VA for Philips Respironics.

There is a requirement for consistency of devices (Respironics units) used and dispensed throughout Cincinnati VA. Utilization of non-Philips system with existing positive airway pressure delivery systems is not feasible due to the following:

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- More steps required to review sleep studies
- Confusion about settings and how to do downloads.
- Techs cannot use normally accepted methods for identifying respiratory disturbances, which leads to incorrect apnea length and type reporting.
- Increased respiratory disturbance and other counts, eg. Heart rate, generated.
- Parts of reports, such as tables, cannot be changed to reflect new nomenclature, categories, decimal values, etc.
- Not able to integrate with other VISN 10 sleep programs via shared servers.
 - Stabilization of sleep study interpretation and cross coverage would be possible as well as clinical and research collaboration.
- Workstations do not integrate well with positive pressure devices to produce correct reports with values that correspond to the device being used on patients

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

N/A

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Continued market research will be conducted throughout the life cycle of the required devices to determine if potential for other contract vendors exists who may be able to provide the devices.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This*

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signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)

SIGNATURE

DATE

NAME

TITLE

SERVICE LINE/SECTION

FACILITY

(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM, Volume 6, Chapter VI: OFOC SOP](#):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

CONTRACTING OFFICER'S SIGNATURE

DATE

NAME AND TITLE

FACILITY

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

NCO/PCO X Director of Contracting