

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$150,000**

**FAR PART 8.405-6**

**Acquisition Plan Action ID: \_VA260-17-AP-6092**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Vision Research, Inc.

Manufacturer/Contractor POC & phone number: Mark Doerfler 206-321-1855

Mfgr/Contractor Address: 100 Dey Road. Wayne, NJ. 07470

Dealer/Rep address/phone number: N/A

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs

NCO 20 Contracting

653- Puget Sound VA Medical Center

Seattle Washington Medical Center

**VISN:**

20

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

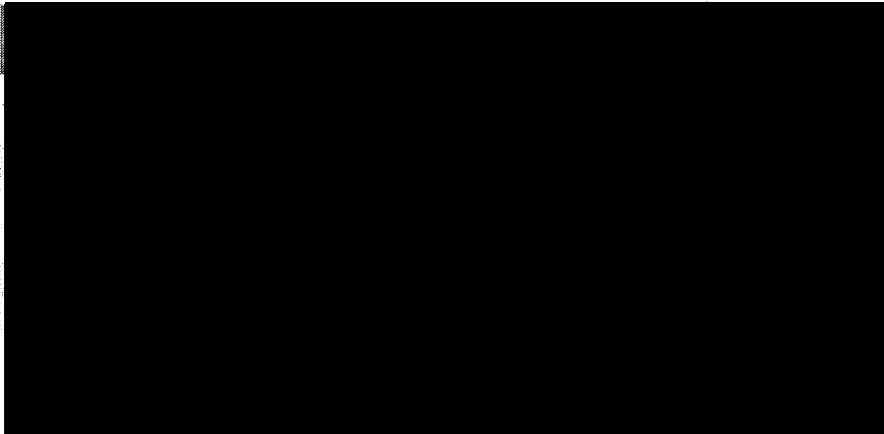
Seattle VAMC R&D department requires a bi-plane high speed camera system to replace a discontinued/end of life existing system. The R&D Center for Limb Loss Prevention and Prosthetics Engineering conducts many studies involving understanding how walking function is affected by a) ankle pathology, including complications from osteoarthritis, diabetes, and other medical problems, and b) amputation, both from traumatic sources and disease. Several of these studies involve being able to quantify the position of the bones within the foot and lower leg and how the bones within the foot and lower leg interact with prostheses, orthoses, and other interventions. We characterize these bone positions in many ways, including using CT scans, static X-rays and dynamic fluoroscopy.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

The Seattle VA Medical Center is requesting the following:

This acquisition is for a high-speed camera (2 camera) system, including a memory magazine, a control station (dock) and required power cords. Please see the table below (from Quote) for a breakdown by item/qty.

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Estimated delivery dates are 3-4 weeks after order is placed with the manufacturer. Performance period is 2017-2027.

(b) ESTIMATED DOLLAR VALUE: \$  \_\_\_\_\_

(c) REQUIRED DELIVERY DATE: 09/30/2017 \_\_\_\_\_

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The current camera is old, outdated, out of service and underpowered and therefore needs to be replaced. The software suite that controls the current system has been continuously updated by Vision Research, and is the same suite that controls the new camera system requested. This software suite allows us to integrate, through numerous algorithms we have designed in house, with the operation and data collection of the high-speed cameras. Only the requested camera will operate with current VA owned software and meet the needs of the Government. This technology and software are proprietary. Vision Research is the sole manufacture and sole distributor.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:  
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

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The Phantom V641 camera uses the same software as our current VA owned software which is Vision Research software that seamless integration without additional purchases.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

In accordance with FAR 8.404(d) the prices delineated under scheduled contracts have already been determined to be fair and reasonable. The price offered is furthermore determined to be fair and reasonable based on a comparison to prices on previous purchases: [REDACTED] on 09/30/2008 acquire same items from Vision Research for \$ [REDACTED] per unit. We will be paying \$ [REDACTED] per unit which is fair and reasonable considering yearly schedule pricing changes and market inflation.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Extensive market research was performed. During the market research, Vision Research is OEM of Phantom high speed cameras and they are the only entity that provides distribution within the U.S. Also, there are no authorized third party sales organization for these models of Phantom cameras. Therefore, Vision Research is the sole manufacturer and distributor for this requirement.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

None

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**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

N/A


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**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This*

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*signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

 7/27/2017  
SIGNATURE DATE  
Leila Kirkpatrick AO, R&D Rehab R&D/R&D.  
NAME TITLE SERVICE LINE/SECTION  
663 VA Seattle  
FACILITY

**(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

**Jacob P Jackson**

 7/27/2017  
CONTRACTING OFFICER/DESIGNEE'S SIGNATURE DATE

Jacob Jackson, Contract Officer NCO 20  
NAME AND TITLE FACILITY

**b. Director of Contracting/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Sheryl A. Chesnutt   
SIGNATURE DATE

Sheryl Chesnutt  
NCO20 Division 2 Chief

SPE)