

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA244-17-AP-6182 **(INSERT)**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Censis

Manufacturer/Contractor POC & phone number: [REDACTED]

Mfgr/Contractor Address: [REDACTED]

Dealer/Rep address/phone number: Not sold through dealer

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Coatesville VAMC

VISN:

4

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Procurement of hardware, software and implementation services for an Instrument Tracking System for use by Sterile Processing Service departments of the nine medical centers within VISN 4. This is a new contract.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

This procurement will include the hardware, software and implementation service needed for an Instrument Tracking System for all nine facilities of VISN 4.

(b) ESTIMATED DOLLAR VALUE: [REDACTED]

(c) REQUIRED DELIVERY DATE: 12 months after award of contract.

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The VA seeks to justify a brand-name only procurement for the deployment of an Instrument Tracking application. The hardware and software required for the solution is manufactured and sold by Censis Technologies, Inc. (GSA Contract Holder: GS-35F-0462X). This type of procurement is the most cost advantageous and will deliver the only technically acceptable solution for the government.

The VA has purchased and is deploying Real Time Location System (RTLS) at VHA facilities throughout the nation. The initial purpose of RTLS was for Asset Tracking, Temperature Monitoring, Instrument Tracking (aka Sterile Processing Workflow), and Cardiac Cath Lab Supply Management. These use cases constituted the "base deployment" or the "base applications" of RTLS. The goal of the RTLS base deployment was to install a standardized locating infrastructure and software platform in all facilities. The base deployment sought to empower VHA facilities to utilize the technology to improve patient care and streamline processes beyond the initial four applications.

Much has been learned over the past several years relative to RTLS, including a fuller appreciation for its scope and complexity. Recognizing the complexities of RTLS, the resources required to deploy RTLS, that VISN priorities have evolved, as have contractor's current capabilities, there are unique opportunities to reset scope.

VA has encountered a number of challenges relative to the base deployment of Real Time Location System (RTLS) technologies. VA Leadership is striving to contain its financial exposure while attaining meaningful benefit from the deployed RTLS solution, and after concluding efforts to settle a number of issues, has decided to re-baseline and pursue RTLS and related technologies through separate contract vehicles.

As a part of the comprehensive RTLS suite the Sterile Processing Workflow use case, a technology referred to as an Instrument Tracking System (ITS) with the brand name of Censitrac is manufactured and provided by Censis Technologies, Inc. This solution provides the unique capabilities of complete traceability for Dental and Medical-Surgical instruments. Along with accountability for instrument set reprocessing and assembly, sterilization records management, and training (competency)/standard operating procedures (SOPs) management for sterile processing services. Censitrac is already capable of RTLS integration for all of the VHA along with future capabilities such as sterilization equipment integration.

The solution provided by Censis is currently installed in 102 facilities in VHA as of January 23, 2017 and standards of practice and interfaces to other VA Systems have been aligned to match with this

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product. Considering that the majority of VHA facilities that have this solution already installed or scheduled to be installed, deviation from Censis to another manufacturer would introduce a non-standardized solution in to the VHA. Having multiple instrument tracking products provided by multiple manufacturers can cause integration issues, increased burden to training, and hinder capabilities toward VISN-level data aggregation/reporting. Introducing another manufacturer may not be able to work with the existing RTLS interfaces such as Intelligent InSites or would require significant investment for the development of such an interface. Within VISN 04 alone, 3 out of the 9 VHA facilities already have an active Censis solution. In the context of VISN 04, introducing a new instrument tracking manufacturer could present training challenges within the VISN as each facility could potentially operationalize different products to address their instrument tracking requirements and SPS staff would have to be to trained on multiple instrument tracking platforms. Additionally if multiple instrument tracking platforms are present within a VISN, the VISN would not have the ability to view VISN-wide SPS related data without significant effort.

The RTLS system was designed with scalability in mind. By installing the ITS baseline system in all medical facilities, the VA is positioned to utilize the locating capability to improve patient care in many different aspects. Having a standardized solution provided by Censis can alleviate issues tied to integration with multiple instrument tracking products, lessen the training burden and provide VISN-level SPS data. Installing Censitrac with the prospects of RTLS in the near future is relatively simple and less expensive when compared to designing and installing an entirely new system. Therefore, it is in the government's best interest to proceed with a brand-name only procurement for this application.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

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☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

There is only one source available as described in paragraph (4) above. This vendors has an FSS contract for the product and services to be acquired.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

There is only one source available as described in paragraph (4) above.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

None

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Joseph J.

Joseph Delanko

NAME

VISN 4

FACILITY

Digitally signed by Joseph J. Delanko

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SERVICE LINE/SECTION

(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM, Volume 6, Chapter VI: OFOC SOP](#): *This part if filled out by Contracting Staff as part of the Justification*

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Andrea Aultman-

CONTRACTING OFFICER/DESIGNEE'S SIGNATURE

Smith 155562

NAME AND TITLE

Digitally signed by Andrea Aultman-Smith 155562

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b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Edward A.

SIGNATURE

Boddie 1406236

NAME

NCO/PCO X Director of Contracting

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