

LIMITED SOURCES JUSTIFICATION

**Acquisition Plan Action ID: VA262-17-AP-7445
Indus Systems, Inc. Annual Licenses and Maintenance Renewal**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The service listed in paragraph 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source:

Manufacturer/Contractor: Indus Systems, Inc.

Manufacturer/Contractor POC & phone number: 978-461-0555

Mfr/Contractor Address: 2352 Main Street, Suite 301, Concord, MA

Dealer/Rep address/phone number: Anupam Sachdev - CEO, 978-461-0555 – No authorized Dealers

☒ The requested service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs
Network Contracting Officer (NCO) 22
4811 Airport Plaza Drive
Suite 600
Long Beach, CA 90815
22

VISN:

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

In 2012 the Network Contracting Office (NCO) 22 processed a competitive procurement for the Department of Veterans Affairs (VA) Loma Linda Healthcare System (VALLHS), 11201 Benton Street, Loma Linda, CA 92161 to implement a computerized Capital Assets and Facilities Management (CAFM) system solution. Indus Systems, Inc. iDrawings COTS, a Commercial Enterprise software product that is used by many organization in the Government and Private Industries was selected as the lowest price technically acceptable proposal to meet the VALLHS needs. The award was for a base year plus four one-year option periods.

For continuity of services to meet the minimum needs of the VALLHS Facilities Management Service (FMS), a sole source procurement is being requested by VALLHS FMS to access the VALLHS campus as-built drawings uploaded in iDrawings COTS financed and developed by Indus Systems, Inc. for a base year and four one-year option periods for the annual licenses and maintenance of the Indus System.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Pursuant to Project No. 605-17-403 requirements to provide all labor, materials, tools, equipment, engineering, and services to incorporate utilities drawings into the VALLHS as-built drawings repository of iDrawings COTS since utilities drawings are the only drawings of the VALLHS campus that have not been uploaded into the iDrawings COTS; Licenses for five (5) VLLHS Engineers authorized users to access and use the iDrawings system functions to perform their daily work tasks for a period of performance

for one year base year starting from the date of contract award, and four (4) one-year option period to be exercised annually upon the anniversary of the base year end date; provide on-going maintenance of architectural drawings stored in the /Drawings database and related Space and Capital Assets Data during the Licensed Base Year and Option Years Periods.

(b) ESTIMATED DOLLAR VALUE:

VA LOMA LINDA HEALTHCARE SYSTEM – PRICE SUMMARY						
	BASE YEAR	OPTION YEAR 1	OPTION YEAR 2	OPTION YEAR 3	OPTION YEAR 4	
Software Licenses	\$16,260.00	\$17,073.00	\$17,926.65	\$18,822.98	\$19,764.13	\$89,846.76
Data Maintenance	\$15,008.62	\$15,759.05	\$16,547.00	\$17,374.35	\$18,243.07	\$67,923.46
Drawing Maintenance	\$15,008.62	\$15,759.05	\$16,547.00	\$17,374.35	\$18,243.07	\$67,923.46
Other Cost	\$15,495.04	\$16,269.79	\$17,083.28	\$17,937.45	\$18,834.32	\$85,619.88
Utility Drawings	\$215,192.86					
TOTAL	\$276,965.14	\$64,860.89	\$68,103.93	\$71,509.13	\$75,084.59	\$556,523.68

(c) REQUIRED DELIVERY DATE: Delivery Order VA262-12-F-1418 will be expiring on August 11, 2017. The Contracting Officer intends to award a Delivery Order to Indus System, Inc. on or about the expiration of the current Delivery Order.

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Since the award of the current delivery order in FY 2012 to Indus Systems, Inc. to provide implementation and Maintenance of the Capital Assets and Facilities Management System; the VA has significantly invested man hours and money to submit for enhancements and storage of voluminous as-built drawings for the VALLHS campus through Indus Systems. It will be cost prohibitive for maintenance of the as-builts to be redirected to another firm.

The system facilities provide the management of information for a broad set of business applications required by VALLHS including as-built drawing maintenance, Space Planning, Capital Asset Inventory, and MEP Maintenance. The system supports the generation of accurate reports on resource usage, and provides automated Capital Assets Inventory (CAI) reporting that reflects current use of Facilities and Capital Assets of the VALLHS.

The iDrawings application enable the VALLHS to accrue benefits that positively impact the overall patient care, while reducing operating and capital cost by improving the effectiveness and efficiency of these operations.

Indus Systems runs the iDrawings application software on Indus' server and VALLHS Engineering, Facilities Planning and Facilities Management users can access the system and data through the Internet. Only Indus Systems can grant the license to users to access the Indus System.

☒ A patent, copyright or proprietary data limits competition. The proprietary data was financed and developed by Indus Systems, Inc. Only Indus Systems, Inc. can provide the required services for the VALLHS Engineers to access the iDrawings COTS to review the campus as-builts drawings for VALLHS.

☐ These are "direct replacements" parts/components for existing equipment.

Not Applicable.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Not Applicable.

☒ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

This follow-on Delivery Order for the annual licenses and maintenance renewal was competitively processed in FY 2012 for a base year plus four one-year option periods for the Implementation and Maintenance of Capital Assets and Facilities Management System.

The requirement was advertised in eBuy since there were Federal Supply Schedule (FSS) holders potentially able to provide the required service. As the result of the solicitation posted in eBuy, three firms submitted proposals. After evaluations of each proposal, Indus Systems, Inc. was deemed the successful offeror who submitted the lowest price technically acceptable proposal.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

Not Applicable.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

It is in the best interest to the Government to process an order for the annual licenses and maintenance renewal of the Indus System, in accordance with Federal Acquisition Regulation (FAR) Part 8.4 – Federal Supplies Schedule. Only 1 authorized small business schedule holder can provide the required annual licenses and maintenance renewal. FAR Part 8.002, provides the prioritized list of Government supply

and services sources. According to those priorities, agencies shall satisfy requirements for supplies and services from GSA Schedules in preference to commercial (open-market) sources. By processing this order, the VA has complied with the requirements of FAR 8.002.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

In accordance with Far Part 10, market research has been conducted for this acquisition by querying the GSA Library at www.gslibrary.gsa.gov there are no GSA schedule holder that can provide the Annual Licenses and Maintenance of the Indus System. An internet search was also conducted for the market research to determine whether there was any authorized dealer that can provide the annual licenses and maintenance for the Indus System. The Contracting Officer found no authorized dealer that can provide the licenses and maintenance.

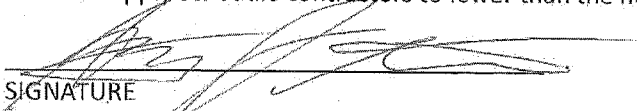
(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

No other facts support the justification.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Barriers can be removed if this services is no longer required by VALLHS and that Indus Systems, Inc. can no longer provide the required service to enhance and store the VALLHS as-builts. Technology is changing; there is going to an opportunity to remove or overcome the barrier when there is another cost effective method or process to redirecting, enhancing and storing voluminous as-builts for VALLHS.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.


 7/27/17
SIGNATURE DATE


Anthony Streletz Assistant Chief, FMS Facility Management Service(FMS-P)
NAME TITLE SERVICE LINE/SECTION

VA Loma Linda Healthcare System
FACILITY

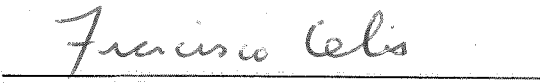
(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

 7/27/2017
DATE
Maria Cruz-Thompson
Contracting Officer
Network Contracting Office (NCO) 22

 7/27/17
DATE
Corey Meehan
Engineer
VA Loma Linda Healthcare System

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

 7/28/17
DATE
SIGNATURE
Francisco Celis
Chief – Construction Branch
Network Contracting Office (NCO) 22