

DEPARTMENT OF VETERANS AFFAIRS

**Justification and Approval
For
Other Than Full and Open Competition**

Acquisition Plan Action ID: VA246-17-AP-15038

1. Contracting Activity:

Department of Veterans Affairs, VISN 06, Network Contracting Office 06, 100 Emancipation Drive, Hampton, Virginia 23667

2. Nature and/or Description of the Action Being Processed:

This is a Brand Name Only Requirement for Ecolab Slush Drapes manufactured by Microtek Medical. As per the Lease Terms of defined in Contract VA246-17-C-0158 with Microtek Medical (Ecolab), these are the only drapes authorized to be utilized on this equipment. This requirement shall be executed as a sole source to Geo-Med, LLC. under the authorities cited in Para. 4 of this document.

3. Description of Supplies/Services Required to Meet the Agency's Needs:

This is a Brand Name Only Requirement for Ecolab Slush Drapes manufactured by Microtek Medical. As per the Lease Terms of defined in Contract VA246-17-C-0158 with Microtek Medical (Ecolab), these are the only drapes authorized to be utilized on the Ecolab Hush-Slush Equipment utilized within VISN 06 VA Medical Centers. The estimated value of this procurement is approximately \$_____.

4. Statutory Authority Permitting Other than Full and Open Competition:

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- () (2) Unusual and Compelling Urgency per FAR 6.302-2;
- () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- () (4) International Agreement per FAR 6.302-4
- (X) (5) Authorized or Required by Statute FAR 6.302-5;
- () (6) National Security per FAR 6.302-6;
- () (7) Public Interest per FAR 6.302-7;

This requirement will be executed under the authorities cited above the in conjunction with Public Law 38 U.S.C. 8127(b) and VAAR 819.7007 Sole Source Awards to Service-Disabled Veteran-Owned Small Business Concerns.

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

Geo-Med Inc. is the only SDOVSB source authorized to distribute Ecolab Slush Drapes manufactured by Microtek Medical.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

Market Research revealed that Geo-Med, LLC. is the only authorized SDVOSB distributor of the Ecolab Hush Slush manufactured by Microtek Medical. The two firms have recently negotiated distribution rights of the consumables. As a result, Geo-Med has recently requested a modification to their DLA ECAT Contract SPM2D1-12-D-8200 to add the seven consumables part numbers to their existing contract.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

The contracting officer has determined that the pricing that will be offered will be commensurate with that of the pricing that is offered to DLA for the modification to add these products to Geo-Meds ECAT Contract.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

Market research was conducted via utilizing the World Wide Web, Google, GSA Advantage, Medsurg Catalog Search Tool hosted by the National Acquisition Center (CSST), Tele-cons with Subject Matter Experts, Tele-Cons with Industry Vendor Information Pages (VIP) and DLA ECAT.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition:

None

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

Geo-Med, LLC.
1525 International Parkway, Ste 3071
Lake Mary, FL 32746-7646

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

Efforts to overcome and remove barriers of competition shall be addressed upon the next opportunity for VISN 06 Medical Centers refresh on surgical slush machines.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

ERIC APPLE
Business Acquisition Manager
Aaheville VAMC

Date

13. **Approvals in accordance with the VHAPM, Volume 6, Chapter VI: OFOC SOP.** This part if filled out by Contracting Staff as part of the Justification

a. **Contracting Officer or Designee's Certification (required):**

I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

KEITH W. HUNTER
Contracting Officer
Network Contracting Office 6

Date

b. **Director of Contracting /Designee:**

I certify the justification meets requirements for other than full and open competition.

GREGORY D. EVANS
Branch Chief, Supply Team I
Network Contracting Office 6

Date