

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA263-17-AP-12384

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, *ALSO* provide dealer information.)

Manufacturer/Contractor: Biosense Webster

Manufacturer/Contractor POC & phone number: Pam Mandeville, 732-562-3689

Mfgr/Contractor Address: 4750 Littlejohn Street Baldwin, CA 91706

Dealer/Rep address/phone number: _____

The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY: Department of Veterans Affairs
Network 23 Contracting Office
4801 Veterans Drive
St. Cloud, MN 56303

VISN: 23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:
Firm fixed price BPA call for Carto Catheters and related supplies from Biosense Webster off their BPA VA119-16-A-0066 for the Electrophysiology Lab at the Minneapolis VA Health Care System.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:
Catheters and Supplies for use with the Carto Mapping System; which provides mapping capability of certain nerve pathways in the heart. These catheters and supplies are used during ablation procedures to locate and terminate abnormal rhythms that can be detrimental to the patient.

(b) ESTIMATED DOLLAR VALUE: ██████████

(c) REQUIRED DELIVERY DATE: On demand delivery through 3/31/2018

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

These are “direct replacements” parts/components for existing equipment.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.
The Minneapolis VA Health Care System’s Electrophysiology lab currently utilizes a Carto 3D mapping system manufactured by Biosense Webster Inc. The Minneapolis VA requires additional catheters (Pentaray & Soundstar) for utilization with the system. The new catheters need to be compatible with the existing ablation equipment. No other manufacture’s catheters are compatible with the Carto system. The Strategic Acquisition Center awarded a multiple award BPA to Biosense Webster, St. Jude Medical Inc and Boston Scientific. Neither St. Jude Medical Inc nor Boston Scientific can provide compatible catheters.

The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

No other manufacture’s catheters are compatible with the Carto system, and these items are available from Biosense Webster on BPA VA119-16-A-0066.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

VetBiz was searched under NAICS code 339112 which produced 215 results. A search with the keyword “biosense” produced zero results. The Strategic Acquisition Center awarded a multiple award BPA to Biosense Webster, St. Jude Medical Inc and Boston Scientific. Neither St. Jude Medical Inc nor Boston Scientific can provide compatible catheters. Biosense Webster has verified that 2 of the items are not available through their BPA. These items have been requested to be added to the BPA but have not yet been added. These 2 items are only available through the open market directly from Biosense Webster, no other vendors are authorized to distribute them.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

None

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

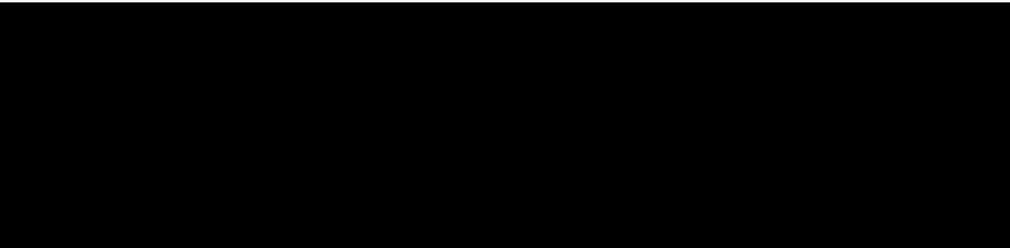
The government will continue to do market research, and if catheters become available that are compatible with the existing ablation system future procurement will be competed. The current Carto Mapping System has an expected life cycle of 5-7 years and this procurement is for disposable supplies.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM, Volume 6, Chapter VI: OFOC SOP](#)

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



NAME