

**PRICE AND OTHER FACTORS**  
**(Award Criteria)**

**EVALUATION FACTORS:**

- 1. Technical Approach (Narrative):** The Technical Approach shall consist of an actual staffing plan showing how you intend to cover all locations and shifts (e.g. 10-hour shift with 2 guards) with staffing to include but not limited to outlining project team member's roles and placement (e.g. management, supervision, employees) to fully cover all the duties and responsibilities of the PWS. Narrative should also include a Quality Control (QC) plan that meets the Quality Assurance Surveillance Plan (QASP) objectives of the Performance Work Statement (PWS).
- 2. Past Performance:** Past Performance shall consist of Past Performance History (PPH) of projects worked and completed as Prime Contractor. PPH shall be provided from three (3) separate recently completed Security Guard Service projects/contracts, from any projects within the last 3 years. PPH shall also list specific information to include but not limited to: Agency name, Agency contract number, Point of Contact name, phone number, email address, title of project, length of project, dollar value of project, and suchlike as identified on the VA Past Performance Questionnaire (PPQ).
- 3. Price:** Contractor must provide best customer (preferred) pricing to the government at time of offer submission (including any price reduction discounts). Price must be considered fair and reasonable. Prices are Firm-Fixed. Award may be made without discussions. The government reserves the right to negotiate a fair and reasonable price. The latest DOL Wage Determination is applicable and shall be included in the award.

**"THE GOVERNMENT RESERVES THE RIGHT TO REQUEST ANY MISSING DOCUMENTS FROM THE CONTRACTOR UPON RECEIPT OF OFFERORS TO DETERMINE RESPONSIVENESS"**

**IMPORTANT ADDITIONAL INFORMATION CONCERNING AWARD CRITERIA:**

**(Provide with Offer Submission)**

1. Technical Approach Narrative (as identified above) – Not to exceed 5 pages.
2. Past Performance Documents (as identified above) – 3 PPQs.
3. This is a total Service-Disabled Veteran-Owned Small Business (SDVOSB) set-aside, please ensure that you provide your CVE/VIP verification document upon submission of offer.

4. Contractor must be active in SAM (Sam.gov) at time of offer submission.

5. Price and Other Factors:

Award is based on "Price and Other Factors" and **SHALL NOT be made solely on the lowest price only.**

The government may check PPIRS and FAPIIS (<https://www.ppirs.gov/fapiis.htm>) – Report Cards.

Negative information found within the past 3 years may result in offers being "unacceptable" and may not be considered for award.

Negative information includes but not limited to:

Past-Performance overall marginal, FAPIIS report(s) of Termination for Default, Etc.

Contractors who are Suspended, Debarred, in Federal Debt or Bankruptcy shall not be considered for award.

6. The successful Contractor shall comply with FAR Subpart 22.12—Nondisplacement of Qualified Workers Under Service Contracts. This subpart prescribes policies and procedures for implementing Executive Order 13495 of January 30, 2009, Nondisplacement of Qualified Workers Under Service Contracts, and related Secretary of Labor regulations and instructions (29 CFR part 9). Basically, 22.1202 policy states that when a service contract succeeds a contract for performance of the same or similar services, as defined at 29 CFR 9.2, at the same location, the successor contractor and its subcontractors are required to offer those service employees that are employed under the predecessor contract, and whose employment will be terminated as a result of the award of the successor contract, a right of first refusal of employment under the contract in positions for which they are qualified.

7. Instructions: All contractors shall submit their completed quotes/package electronically to the Contract Specialist via email at [Dana.brazell@va.gov](mailto:Dana.brazell@va.gov)

Important note: Email packages only, do not transmit through any other means, due to volume, attachments may have to be submitted in more than one email however all documents must be received by offer due date/time.