

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA69D-17-Q-4672

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: FujiFilm

Manufacturer/Contractor POC & phone number: Susan DiBenedetto/201-661-0237

Mfgr/Contractor Address: 10 High Point Drive Wayne, NJ 07470

Dealer/Rep address: MicroMed, LLC 8730 Commerce Park Place Ste E Indianapolis, IN 46268

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs
Great Lakes Acquisition Center
115 South 84th Street
Milwaukee, WI 53214

VISN: 12

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

This is a Limited Source action IAW FAR Part 8.405-6 and VAAR 808.002 where the resulting contract will be firm fixed price.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The bronchoscopy system is needed for procedures that allow providers to view a patient's airway through bronchoscopes. Bronchoscopes are used to help identify the cause of airway problems, such as bleeding, tumors, difficulty breathing or inflammation from other lung diseases. They assist with the collection of tissue samples to show areas of the lung that may have problems. A bronchoscopy system is needed to help diagnose those issues and diagnose lung cancer. It is needed to continue to provide patient care.

(b) ESTIMATED DOLLAR VALUE: [REDACTED]

(c) REQUIRED DELIVERY DATE: 9/24/2017

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

During the OSP inspection in August 2016 it was recommended that Hines VA standardize the use of scopes when possible. A more standardized system would result in less human error and have a positive impact on patient care. The GI Lab currently uses FujiFilm scopes and technology. The tower that would be used in the Bronchoscopy Lab would also be used for travel EUS cases which the facility does not currently have the ability to do. The facility has had several complex cases where different brand equipment has had to be moved into the GI Lab so that the patient could receive general anesthesia and collaboration could be done during the case. With more standardized equipment and processes this additional effort and increased chance for issues related to patient care would be eliminated. Furthermore, some of the equipment could be used for both GI and Pulmonary - especially when the cases are off the unit. This would allow the use of just one tower and different scopes. The secondary items cost would also decrease because the Hines VA would no longer be required to order disposable products from multiple companies to include the biopsy valves, tubing, and buttons because they would all be interchangeable with what is currently used for GI procedures. Finally, standardizing the scopes would also decrease the potential for error because different reprocessing protocols for each different scope in use would no longer be required.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Standardizing this equipment per the OSP inspection will reduce the risk of adverse patient care as stated in Section 4. Additionally, this equipment is included under an established VA NAC contract and therefore the price of the equipment has already been determined to be fair and reasonable.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

The IGCE of [REDACTED] indicates the NMR applies. The NAICS is 334510. The FSC is 6525. The size standard is 1250 Employees. Only items manufactured by FujiFilm will fully meet the need of the VA. FujiFilm has stated they have one distributor of this equipment: MicroMed, LLC. This distributor is a Small Business and has a VA NAC FSS contract. A search of GSA Advantage and NAC databases show this equipment is included under MicroMed, LLC's NAC contract. FujiFilm does not have a NAC contract. The Rule of Two cannot be met as only FujiFilm equipment will meet the need of the Government and the only distributor available is a Small Business (not Veteran Owned).

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

None.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

If a subsequent acquisition for this equipment is needed the CO will treat it as a new procurement and make a determination on how to proceed based on the market research conducted at that time.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Krista L. Hagert 266724

Digitally signed by Krista L. Hagert 266724
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Date: 2017.08.09 12:31:21 -05'00'

SIGNATURE

DATE

Krista Hagert, R.D.

Business Manager

Medicine Service Line

NAME

TITLE

SERVICE LINE/SECTION

Edward Hines Jr. VA Hospital

FACILITY

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Daniel R. Rasmussen

457897

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cn=Daniel R. Rasmussen 457897
Date: 2017.08.10 14:20:28 -05'00'

8/10/2017

CONTRACTING OFFICER/DESIGNEE'S SIGNATURE

DATE

Daniel Rasmussen - Contracting Officer

GLAC

NAME AND TITLE

FACILITY

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Alea Barnes

673035

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cn=Alea Barnes 673035
Date: 2017.08.14 12:04:18 -05'00'

8/14/2017

SIGNATURE

DATE

Alea Barnes

NAME

NCO/PCO X Director of Contracting