

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A)

For

Other Than Full and Open Competition (>\$150K) for Brand Name Only A-Dec Dental Chairs and Related Equipment

Acquisition Plan Action ID: [REDACTED]

1. **Contracting Activity:**

Department of Veterans Affairs  
Network Contracting Office 19 (NCO 19)  
6162 South Willow Drive, Suite 300  
Greenwood Village, CO 80111

**Organizational Activity:**

Department of Veterans Affairs  
Oklahoma City VA Health Care System  
921 N.E. 13<sup>th</sup> Street  
Oklahoma City, OK 73104

2237#s: [REDACTED]

2. **Nature and/or Description of the Action Being Processed:** This procurement action will be awarded as one (1) new firm fixed price contract for Brand Name Only A-dec Dental Examination Chairs and related equipment, procured in accordance with FAR 13.5 Simplified Procedures for Certain Commercial Items and specifically FAR 13.501 Special Documentation Requirements, where acquisitions conducted under Simplified Acquisition Procedures are exempt from the requirements of FAR Part 6, but still require a justification using the format of FAR 6.303-2.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The Oklahoma City VA Health Care System (OKCVAHCS) has a requirement for two (2) of its facilities, Oklahoma City (OKC) and Lawton, to purchase A-dec brand dental examination chairs and related equipment. The equipment to be procured includes:

22 each A-dec 511 Dental Examination Chairs (17 for OKC and 5 for Lawton),  
22 each A-dec 532 Traditional Delivery System (17 for OKC and 5 for Lawton),  
22 each A-dec 551 Assistant's Instrumentation (17 for OKC and 5 for Lawton),  
22 each A-dec 382 Monitor (17 for OKC and 5 for Lawton),  
22 each A-Dec 522 Assistant's Stool (17 for OKC and 5 for Lawton),  
22 each A-dec 521 Doctor's Stool (17 for OKC and 5 for Lawton),  
22 each A-dec 577L LED Dental Track Mounted Light (17 for OKC and 5 for Lawton),  
1 each A-dec 575L Wall Mounted Light for OKC,  
17 each A-dec 5744 Oregon Assistant's Cart for OKC,  
2 Blanket Wrap Service (1 for OKC and 1 for Lawton),  
2 Installations (1 for OKC and 1 for Lawton).

The total estimated value for this acquisition is [REDACTED] for complete delivery and installation for both facilities within 90 days After Receipt of Order.

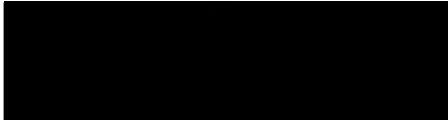
4. **Statutory Authority Permitting Other than Full and Open Competition:** The authority for applying the Simplified Procedures for Commercial Items of FAR 13.5 is 41 U.S.C. 1901 and is implemented by for restricting competition on this procurement via FAR 13.106-1(b)(2).

(X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy

- Agency Requirements per FAR 6.302-1;
- ( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;
- ( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- ( ) (4) International Agreement per FAR 6.302-4
- ( ) (5) Authorized or Required by Statute FAR 6.302-5;
- ( ) (6) National Security per FAR 6.302-6;
- ( ) (7) Public Interest per FAR 6.302-7;

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The OKCVAHCS requires the purchase of A-dec brand dental examination chairs and related equipment, to replace existing chairs that have aged beyond their service life for both the OKC and Lawton facilities. Both facilities have existing A-dec dental chairs currently in use, parts and hand-pieces for specific use with the A-dec brand dental chairs, and VA personnel trained on the repair of these units. Therefore, OKCVAHCS is requesting the procurement of brand name only equipment manufactured by A-dec Inc, to match existing equipment. This allows for functional standardization throughout both facilities, the continued use of the spare parts and equipment inventory without the need to reprocur additional equipment, and the continued in-house maintenance of the dental chairs without having personnel retrained on repairing different brands. Accordingly, A-dec, Inc is the only firm capable of providing the supplies and services described in section 3 above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through unrestricted competition and unacceptable delays in fulfilling its requirements.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** A search was done on the FedBizOps (FBO) website, the Federal Procurement Data System (FPDS), and the Vendor Information Pages (VIP) to identify vendors capable of fulfilling this requirement. Furthermore, a NASA-SEWP Request for Information was posted, an Internet search was conducted, and phone calls to the manufacturer and authorized distributors were made with results detailed in section 8. The resulting solicitation will also be posted on FBO to ensure competition amongst potential sources.
7. **Determination by the CO that the Anticipated Cost to the Government will be Fair and Reasonable:** The Contracting Officer has determined that the anticipated cost to the government will be considered fair and reasonable based on the competition resulting from the Brand Name Only SDVOSB Set-Aside solicitation that will be posted on FBO.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** As described in Section 6 above, market research, in accordance with FAR Part 10, was conducted by synopsis of the proposed acquisition, advising industry of the pending acquisition and soliciting inquiries from interested parties. The market research, which included a search on VIP, FBO, and FPDS resulted in multiple Service Disabled Veteran Owned Small Business (SDVOSB) concerns expressing interest in the acquisition and are capable of providing the requested items via the Open Market. This indicates that the VA Rule of Two in accordance with (IAW) 38 U.S.C. 8127 would be met by soliciting SDVOSBs as the Contracting Officer has a reasonable expectation that two or more small business concerns owned and controlled by veterans will submit offers and that the award can be made at a fair and reasonable price that offers best value to the United States.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** There are no additional facts applicable to this justification.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** The following companies expressed interest in the acquisition: Webco Dental (DUNS 013554608); Blue Marble Medical (DUNS 969007405); Veterans Healthcare Supply Solutions (DUNS 964899483); and Peter Chirstian LLC (DUNS 809712441).
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** The Oklahoma City VA Health Care System will continue working with the contracting office and with industry in conducting market research to identify opportunities to compete future requirements.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



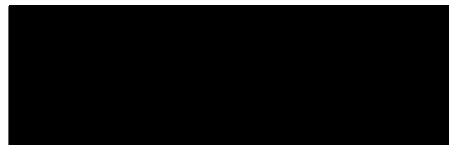
Supervisor Supply Systems Analyst  
OKC VAHCS



Date

13. **Approvals in accordance with the [VHAPM Part 806.3 OFOC SOP](#):**

- a. **Contracting Officer or Designee's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

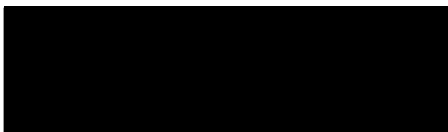


Branch Chief, Supply 1 East  
NCO 19



Date

- b. **One Level Above the Contracting Officer (Required over \$150K but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.



Chief Division II  
NCO 19



Date