

PATIENT LIFT SYSTEM FOR VA CENTRAL HEALTHCARE SYSTEM (VACHCS)  
QUESTIONS AND ANSWERS  
VA261-17-Q-1222 / PR# 570-17-3-246-0376,

Question 1: We are interested in providing a proposal for the patient lift systems requested. With whom do we schedule the site assessment??

Answer 1:

***DESIGNATEDCONTACT***

***Project Manager: Patrick Wee.***

***Contact Information:***

***Projects & Construction Management VA Central CA Health Care System 2615  
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Question 2: Are there any existing structural or architectural drawings that we can get from the facility for each room?

***Answer 2: Yes. An amendment will be posted, which will include the technical drawings as soon as it becomes available.***

Question 3: To confirm, there are 6 rooms needed?

***Answer 3: Yes. Only six rooms are needed for this phase I construction.***

Question 4: Our system is equal or better than the Arjo system and will exceed the specifications. The VA has issued a stop purchase order on the Arjo 1000lb motor, so most VA's are now purchasing our C-1000 overhead patient lift from Handicare/Prism. Please confirm that you are willing to accept a proposal using an alternative system. The Solicitation document appears to invite equal systems of 600 lbs and 1000lbs?

***Answer 4: The offeror's proposal shall indicate each product that is being offered as an "equal" product. In addition, for each equal product, the proposal must include a description reflecting the characteristics and level of quality that will satisfy the salient physical, functional, or performance characteristics of "equal" products specified in the solicitation. The proposal must also clearly identify the item by brand name (if any), and make/model number. In addition, the proposal must include descriptive literature such as illustrations, drawings, or a clear reference to previously furnished descriptive data or information available to the Contracting Officer, and clearly describe any modifications the offeror plans to make in a product to make it conform to the solicitation requirements.***

*For proposal submissions that include this solicitation provision, an offeror's product will not be considered as an "equal" product if there is an inadequate description of how the "equal" product meets the salient characteristics specified in the solicitation.*