Chapter VI: Other Than Full and Open Competition (OFOC) SOP Attachment 3: Request for Sole Source Justification Format >\$150K

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A) For Other Than Full and Open Competition (>\$150K)

Acquisition Plan Action ID: VA259-17-AP-8300

1. Contracting Activity:

Department of Veterans Affairs, Program Contracting Activity Central (PCAC); 6150 Oak Tree Boulevard, Suite 300; Independence, OH 44131 in support of VA Eastern Colorado Health Care System located at 1700 N. Wheeling Street, Aurora, CO 80045

2. Nature and/or Description of the Action Being Processed:

FAR13.5 Simplified Procedures for Certain Commercial Items: This is for a sole source justification in accordance with FAR 13.5 Simplified Procedures for Certain Commercial Items and specifically FAR 13.501 Special Documentation Requirements, where acquisitions conducted under Simplified Acquisition Procedures are exempt from the requirements of FAR Part 6, but still require a justification using the format of FAR 6.303-2.

This is a sole source justification for a requirement that will be awarded as a new "Firm Fixed Price" purchase order in accordance with Federal Acquisition Regulation (FAR) Part 13.5 to purchase Temptrak temperature/humidity monitoring transmitters, pressure monitors, Traceable SysCal Reference Standard test kits, infrastructure base station and repeaters, and temperature probes for four (4) remaining campus buildings: DAT, IBS, IBN, and Concourse. Temptrak is the enterprise Temperature/Humidity/Pressure monitoring system utilized at Eastern Colorado Health Care System (ECHCS) facilities. All 14 ECHCS campuses, including the Replacement Facility (Rocky Mountain Region Medical Center RMRMC) are using Temptrak system hosted by a centralized server through Region I OIT.

3. Description of Supplies/Services Required to Meet the Agency's Needs:

Temptrak 10000-5-P-US Base Station – Buffer and Receiver (Quantity: 14) Temptrak 10050-US Signal Repeater (Quantity: 40) Temptrak Temperature/humidity Transmitter (Quantity: 45) Temptrak Transmitters-Temperature only (Quantity: 158) Temptrak Glycol Temperature Probe (Quantity: 11) Temptrak/Sectra Pressure Monitor (Quantity: 18) NIST Traceable SysCal Reference Standard test kit (Quantity: 4) Installation of buffers and repeaters and pressure monitor Two (2) options periods (12 months each), full service maintenance

ESTIMATED DOLLAR VALUE: \$338,380 REQUIRED DELIVERY DATE: Within 60 days after receipt of order (ARO)

VAECHCS requires the delivery of additional accessories and equipment to complete the Temptrak system installation at the Denver VA replacement facility.

4. <u>Statutory Authority Permitting Other than Full and Open Competition:</u>

FAR13.5 Simplified Procedures for Certain Commercial Items: The authority for applying the Simplified Procedures for Commercial Items of FAR 13.5 is 41 U.S.C. 1901 and is implemented for restricting competition on this procurement via FAR 13.106-1(b)(2).

5. <u>Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the</u> <u>Use of the Authority Cited Above (applicability of authority)</u>:

ECHCS is currently using the Temptrak software to monitor temperature, humidity, and pressure throughout all 14 campuses. As the Temptrak software is proprietary, only Temptrak hardware (transmitter, probe, pressure monitor, base station, repeater) can integrate with the existing Temptrak software that is hosted through the centralized server base solution by VA Region I OIT. Further, the NIST-traceable SysCal[™] simulator is patented (U.S. Patent #9,470,587) and trademarked. Because ECHCS does not require a completely new temperature monitoring system, the purchase must include Temptrak hardware and for integration with the current Temptrak software.

This acquisition includes the requirement for installation and software integration and validation in addition to full maintenance for two (2) years after installation. Only the manufacturer in partnership with their authorized distributors are technically capable of providing the required software integration and validation services and the two (2) year maintenance in accordance with manufacturer specifications.

6. <u>Description of Efforts Made to ensure that offers are solicited from as many potential sources as</u> <u>deemed practicable</u>:

Market research was conducted by the facility to determine if another vendor's products could be integrated with the existing Temptrak software. While there are two (2) other known temperature monitoring technology manufacturers, Checkpoint and Centrak, their hardware cannot integrate with the existing proprietary Temptrak software at the facility. The facility reviewed the Temptrak software installation checklist and verified there are only two (2) qualified sensors, Temptrak and DocuTemp. Both sensor models are manufactured by Cooper-Atkins.

A search was conducted June 21, 2017 on <u>www.vetbiz.gov</u> to attempt to find veteran businesses (SDVOSB) NAICS code 334513 (Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables). The search produced 26 results. An email was sent to all 26 SDVOSB vendors found during this search requesting the company respond with capability and interest to provide the brand name items listed or equivalent items that possess the salient characteristics. Four (4) responses were received. Aldevra is the only SDVOSB vendor verified by the manufacturer to be an authorized distributor.

VENDOR NAME	DUNS	CVE VERIFIED SDVOSB
MJL Enterprises	624004441	Yes
Aldevra	830063496	Yes
Coronado Distribution Company, Inc.	965961860	Yes
Makdad Industrial Supply Co. Inc.	013811419	Yes

The Original Equipment Manufacturer (OEM) of the Temptrak hardware and software, Cooper-Atkins, was contacted by the Contract Specialist to determine if a list of authorized distributors was available.

The OEM indicated the businesses in the below table are OEM authorized distributors of the Temptrak equipment.

VENDOR	DUNS	CVE VERIFIED SDVOSB
Aldevra	830063496	Yes
Trimark Gill Marketing (Gill Group, Inc.)	187929146	No – Other than Small

A Notice of Intent to Sole Source was posted to FedBizOpps on August 29, 2017. One (1) response, from Aldevra was received in response. Aldevra is an SDVOSB authorized distributor of the OEM.

After market research was conducted, the OEM was contacted by the Contracting Officer and again stated only Aldevra and Trimark Gill Marketing (Gill Group, Inc.) are authorized distributors for the OEM to the Government.

7. <u>Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and</u> <u>Reasonable</u>:

Before award, the Contracting Officer will determinate the cost to the Government will be fair and reasonable based on comparison of the vendor's quoted price to the Independent Government Cost Estimate (IGCE) and any existing historical pricing that is available in accordance with FAR 13.106-3(a). Specifically, an unofficial quote was obtained from the facility and a previous order for similar Temptrak equipment is available for review and comparison with the quote received in response to a solicitation.

8. <u>Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market</u> <u>Research Was Not Conducted</u>:

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Cardinal Health	961027315	No – Other than Small
VWR International	150982189	No – Other than Small

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Any Other Facts Supporting the Use of Other than Full and Open Competition:

This acquisition will be conducted as a sole source to SDVOSB Aldevra in accordance with VAAR Part 819.7007.

Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

MJL Enterprises (CVE Verified SDVOSB) – Not an OEM authorized distributor Makdad (CVE Verified SDVOSB) – Not an OEM authorized distributor Aldevra (CVE Verified SDVOSB) – Verified from the OEM as an authorized distributor Coronado Distribution Company (CVE Verified SDVOSB) – Not an OEM authorized distributor

<u>A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to</u> <u>Competition before Making subsequent acquisitions for the supplies or services required</u>:

For future acquisitions, extensive market research will be conducted and the OEM will be contacted to determine if competition exists.

9. Requirements Certification:

I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



10. Approvals in accordance with the VHAPM, Volume 6, Chapter VI: OFOC SOP.

a. <u>Contracting Officer or Designee's Certification (required)</u>: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



b. <u>One Level Above CO (Required over\$150K but not exceeding \$700K)</u>: I certify the justification meets requirements for other than full and open competition.

OFOC SOP Revision 05 Original Date: 03/22/11 Revision 05 Date: 05/02/2016