

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification and Approval (J&A)  
For  
Other Than Full and Open Competition (>\$150K)**

**Acquisition Plan Action ID:** VA259-17-AP-9748

**1. Contracting Activity:**

Department of Veterans Affairs  
Network Contracting Office 19 (NCO19)  
6162 South Willow Drive, Suite 300  
Greenwood Village, Colorado 80111

**Organizational Activity:**

Department of Veterans Affairs  
Salt Lake VA Medical Center  
500 Foothill Drive  
Salt Lake City, Utah 84148

Purchase request #660-17-1-4984-0850.

- 2. Nature and/or Description of the Action Being Processed:** New firm-fixed price contract. This procurement is for additional security cameras for the VA Police, in accordance with FAR 13.5 Simplified Procedures for Certain Commercial Items and specifically FAR 13.501.
- 3. Description of Supplies/Services Required to Meet the Agency's Needs:** The Salt Lake VA Medical Center will add additional cameras and components to the current CCTV surveillance system. The current system was installed about ten years ago, and had some upgrades in 2013. Since then the facility has added additional buildings and structures that are not covered and have impeded the sightlines of the existing cameras. Installing additional cameras requires additional servers and licensing for the hardware. New License Plate Readers (LPR) will be installed at all entry locations to the property as well as in the parking structure to monitor traffic patterns. The surveillance system is important for Veteran and employee physical safety daily. The system is also a critical element in disaster/emergency response; particularly during an active-threat situation. Delivery and installation is expected to take 120 days from the date of the purchase order award.

CLIN	ITEM	DESCRIPTION	QTY each
0001	SV-AXCA-MF-055	Axis M3045-V – Fixed Vandal Dome, 106' horizontal angle of view, HDTV 1080p, 30fps, WDR, Corridor Format, SD Slot	32
0002	SV-AXCA-PF-024	Axis P3225-LV MKII – Indoor Fixed Vandal Dome IK08, HDTV 1080p @ 60fps, Built-in Optimized IR, WDR-Forensic Capture, Remote Focus & Zoom, Verifocal 3-10.5mm P-iris lens, H.264, Zipstream, PoE	6
0003	CV-8013-12	Switch – POE+ (384W), 24 Port, 10/100/1000 Smart PoE, 4 SFP, EPS, 802.3at	5

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0004	SV-MI-25-50	Milestone- XProtect Corporate, Device Channel License	65
0005	SV-MI-25-60	Milestone- Care+, XProtect Corporate, Device Channel, 1 year	65
0006	SV-2265-01	Surveillance Cabling – PoE Camera	1
0007	SV-2274-01	Installation- indoor camera	41
0008	SV-2482-01	Configuration- On-Camera & VMS, per device	66
0009	SV-2278-02	Misc. hardware- surveillance, per device	92
0010	SV-AXCA-PF-055	Axis P3707-PE – Outdoor Fixed Multisensor Dome, 4 x 1080p 12.5 / 15fps	1
0011	SV-AXMO-PE-007	Axis Mount – Pendant Kit- T94M02D- for P3707-PE – 1.5 NPS Thread	1
0012	SV-AXMO-CE-003	Axis Mount – Ceiling Bracket- T91B51- for low ceiling, swivel action to prevent breaking if hit, sloped ceiling (up to 45')	1
0013	SV-2275-01	Installation – outdoor camera	33
0014	SV-AXCA-QP-007	Axis Q6115-E – Outdoor PTZ Dome (IP66), HDTV 1080P @50/60fps, 30x optical zoom, WDR, EIS, automatic defog, Advanced Gatekeeper, Midspan included	7
0015	SV-AXMO-PE-008	Axis Mount – Pendant Kit- T94A01D- for Axis Q61, Q60, Q37, P56, P55 Series Network Cameras, enables mount on standard 1.5" NPT threaded bracket, white	4
0016	SV-AXMO-PA-002	Axis Mount – Parapet Bracket- T91D62- for outdoor fixed and PTZ dome cameras supporting 1.5" NPS thread- telescopic arm with adjustable length between 30" and 40". Swivel 180' axis	4
0017	SV-AXCA-FM-003	Axis F44 Dual Audio Input – Main Unit, 4 Channel, HDTV 1080p, WDR, Forensic Capture, Edge Storage	1
0018	SV-AXCA-FM-010	Axis F1004 Pinhole- Pinhole lens, HDTV 720p, 57' Horizontal FOV, pigtail for a detachable 26' cable for connection with F Main Unit. Comes with mounting bracket	4
0019	SV-AXCA-PF-025	Axis P3225-LVE MKII – Outdoor Fixed Vandal Dome IK10, HDTV 1080p @60fps, Built-in Optimized IR, WDR-Forensic Capture, Remote Focus & Zoom, Varifocal 3-10.5mm P-iris lens, H.264, Zipstream, POE	18
0020	SV-AXMO-PE-002	Axis Mount – Pendant Kit- T94B01D- for P32-VE Series, fits directly to 1.5" threaded pipe	54
0021	SV-AXMO-WA-002	Axis Mount – Wall Bracket- T91E61- (for P33-series, Q35-series, M30-series) 1.5" NPS thread for fixed dome pendant kits	13
0022	SV-20-01-20	Bosch REG-L1 – LPR (36 to 59ft), LED, 35mm lens, SX8 Camera, CCIR, PSU Separate	6
0023	SV-MI-50-05	Milestone – XProtect License Plate Recognition, Base License, incl. 5 Country Modules	1
0024	SV-MI-50-50	Milestone – XProtect License Plate Recognition, Camera License	6

OFOC SOP Revision 06

Original Date: 03/22/11

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0025	SV-99-10-01	Setup & Configuration – License Plate Recognition, Server & Base License	3
0026	SSC-CUS-02	Old Camera demo	1
0027	SV-AXMO-CO-006	Axis Mount – Corner Bracket- T94R01B- Compatible with the T91E61 Wall Mount	4
0028	SSC-CUS-02	Existing Camera Relocation	2
0029	SV-AXMO-WA-006	Axis Mount – Wall Bracket- T91L61- Built-in Ethernet Cable with IP66 RJ45 connector, Outdoor/Indoor, Stainless Steel Straps Required for Pole Installation	5
0030	SV-AXCA-QF-995	Axis Q1765-LE – PT Mount, Fixed Outdoor, HDTV 1080p, 18x Optical Zoom, Auto Focus, Day/Night, Integrated IR LED, H.264, 25/30fps, WDR, I/O, Two-way Audio	1
0031	SV-AXCA-QF-010	Axis Q1765-LE – Fixed Outdoor, HDTV 1080p, 18x Optical Zoom. Auto Focus, Day/Night, Integrated IR LED, H.264, 25/30fps, WDR, I/O, Two-way Audio	2
0032	SV-AXCA-PP-025	Axis P5635-E MKII – Outdoor PTZ (30x Optical Zoom), HDTV 1080p @ 30fps, Zipstream, H.264, Two-way audio, 4 x I/O, PoE, NEMA 4X, Advanced Gatekeeper, Full SD-card, Midspan Not Included	3
0033	SV-03-80-98	Axis Tool – Steel Straps, 1 Pair, 110-400mm	3
0034	CV-PR-10-05	Proxim Wireless – Outdoor, Tsunami MP-825 Base Station Unit, 100 Mbps, MIMO 2x2, 15 dBi integrated panel antenna- US PoE	2
0035	CP-PR-10-08	Proxim Wireless – Outdoor Tsunami MP-825 Subscriber Unit, 100 Mbps, MIMO 2x2, 15 dBi integrated antenna- US PoE	5
0036	SSC-CUS-02	Installation – Proxim Antenna	5
0037	SV-AXCA-MF-042	Axis M3027-PVE – Fixed Vandal Dome, Discreet, 360’ horizontal angle of view on ceiling, 180’ angle of view on wall, 5MP, HDTV, 1080p, H.264, MicroSD/MicroSDHC Card Slot, Motion, Active Tampering, PoE	1
0038	SSC-SUB-GEN	Pole	2
0039	SSC-CUS-01	Custom Material – Media Converter – Outdoor Housing	2
0040	SV-AXMO-PO-002	Axis Mount – Pole Bracket- T91D67- Pole Mount with 1.5” NPS thread for fixed dome pendant kits. Requires Mounting Tool for straps tensioning	5
0041	SV-99-10-02	Setup & Configuration – License Plate Recognition, Analytics Channel	2

**4. Statutory Authority Permitting Other than Full and Open Competition:**

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- ( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;
- ( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- ( ) (4) International Agreement per FAR 6.302-4
- ( ) (5) Authorized or Required by Statute FAR 6.302-5;
- ( ) (6) National Security per FAR 6.302-6;
- ( ) (7) Public Interest per FAR 6.302-7;

**FAR13.5 Simplified Procedures for Certain Commercial Items:** The authority for applying the Simplified Procedures for Commercial Items of FAR 13.5 is 41 U.S.C. 1901 and is implemented by for restricting competition on this procurement via FAR 13.106-1(b)(2).

**5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

Stone Security provided and installed the current system. The current system was installed in 2013 under purchase order #VA259-13-P-1096. The system requires the Milestone Xprotect License, which is currently, solely, registered under Stone Security. For the new equipment to integrate with the current system, it will require the Milestone Xprotect License. The VAMC police have been using Stone Security's system for many years, so there will be minimal time lost due to learning a new system; Stone Security installed and has been maintaining the current system, so they know what is needed, therefore, they will be able to minimize security camera downtime. Additionally, to maintain all warranties, Stone Security must perform all maintenance and support for the system. Stone Security performs all their services and they do not train or certify third party entities to perform any support services. In July 2017, a new service contract was awarded to Stone Security for support services at the VAMC; #VA259-17-C-0247, is a five-year contract. Installing cameras from a different contractor would require the VA to replace the cameras installed in 2013, as well as void the new service contract, resulting in a substantial duplication of time and cost.

**6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

Stone Security was contacted about the possibility of adding cameras from a contractor and/or a brand other than Stone Security. They responded in a letter stating their system is proprietary and requires the Milestone Xprotect license, which is also proprietary.

**7. Determination by the CO that the Anticipated Cost to the Government will be Fair and**

**Reasonable:** The CO will determine the cost fair and reasonable by evaluating the quoted hardware price against similar open market items and previous purchases from Stone Security.

**8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

Market research was completed after contacting Stone Security. Stone Security provided documentation in the form of a letter, stating that no other system would integrate with the system currently installed at the Salt Lake Medical Center. Additionally, any work not performed by Stone Security would void all equipment and installation warranties on the current system.

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9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** No other supporting facts are applicable to this procurement.
  
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**  
Stone Security: 361 W. Ironwood Drive, Salt Lake City, Utah 84115.
  
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** For future requirements to add, replace, or upgrade equipment; Stone Security will be contacted for possible integration with other products and for authorized distributors that will not void the warranties.