

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA241-17-AP-5330

- 1. Contracting Activity:** Department of Veterans Affairs, VISN 1, Brockton Medical Center NCO 01 Contracting will be processing 2237#523-17-4-7042-0185 for the Brockton VAMC.
- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program ([41 U.S.C. 251](#) and [40 U.S.C. 501](#)). This requirement is for a Philips IntelliVue MX450 system needed for critical care patient monitoring and support. This system should include patient monitors, multi-measurement servers, Intellivue Information center, all accessories, as well as technical support, installation and configuration. This system will be used to monitor urgent care patients in the new, expanded Brockton Urgent Care space

Order against: ☒ FSS Contract Number: V797P-2238D

Name of Proposed Contractor: Philips Healthcare

Street Address: 3000 Minuteman Road

City, State, Zip: Andover, MA 01810

Phone: 425-482-8442

3. Description of Supplies or Services:

The estimated value of the proposed action is \$ 200,000.00

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(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see [8.405-6\(a\)\(1\)\(i\)\(A\)](#), [\(B\)](#), and [\(C\)](#) or [8.405-6\(b\)](#)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

- ☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.
- ☒ Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized; Philips Healthcare is the only vendor authorized for the installation, configuration, consultation and testing of a new Philips IntelliVue MX450 patient monitoring system.
- ☐ In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.
- ☐ Items peculiar to one manufacturer:
- ☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)
- ☐ These are "direct replacements" parts/components for existing equipment.
- ☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Philips Healthcare is the only vendor authorized for the installation, configuration, consultation and testing of a new Philips IntelliVue MX450 patient monitoring system, which is being installed in our expanded Brockton Urgent Care space and is new construction. The authorized resellers are not authorized for installation or implementation per Philips' Account Manager for Government Business. Philips Healthcare has the expertise and knowledge for installation and configuration of this proprietary system.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was conducted and there are other authorized resellers able to provide the MX450 units however, Philips Healthcare is the only vendor authorized for the installation, configuration, consultation and testing of a new Philips IntelliVue MX450 patient monitoring system, which is being installed in our expanded Brockton Urgent Care space and is new construction. The authorized resellers are not authorized for installation or implementation per Philip's Government Accounts Representative.

Philips Healthcare has the expertise and knowledge for installation and configuration of this proprietary system. With that said, this will be a limited source award under FAR 8 for Philips Healthcare.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: N/A

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

None at this time.