

Performance Work Statement- Bulk Road Salt

1. SPECIFICATIONS: The Vendor shall supply bulk road deicing salt (Sodium Chloride) for the Minneapolis VAHCS (Veterans Administration Health Care System) facility. The salt shall consist of no more than 1% water content and shall be completely free from dirt, fibers, lint, rain water, trash or other foreign matter. The organic makeup of the salt shall meet ASTM D632 or AASHTO M142 standards. The salt shall also contain a significant color hue, other than white, in order to determine where the salt has been applied on the ground. The specific color hue shall be indicated by the contractor when submitting their bid. The Minneapolis VAHCS winter weather conditions dictate a road salt product to work up to -25 degrees Fahrenheit.

1.2. All deliveries/drop offs shall be made by pneumatic truck, dump truck, or salt chute/blower unless special circumstances arise and a different method of delivery is agreed upon between the VAHCS and the vendor.

2. DELIVERY: The Contractor shall deliver supplies to the Government as follows:

2.1 It is assumed that companies making deliveries in inclement weather shall cover the load to keep moisture out. Uncovered loads may be rejected at the site if excess moisture is apparent.

2.2. PLACE OF DELIVERY: The contractor shall deliver to the following location:

**Building 223 of the Minneapolis VA Health Care Systems complex.
Fort Snelling VA Campus
6310 Minnehaha Avenue S, Minneapolis, MN 55417.**

Delivery of salt shall not be accepted if it is dumped on natural, bare soil. Salt shall be delivered into the interior of building 223 (which is a large covered building), or the large concrete pad adjacent to and in front of the large overhead door of building 223. The vehicle doors are large enough to allow larger vehicles to enter into covered storage area, but may not allow dump trucks or the lifting of dump truck beds. There will be a clearly identified and designated spot for the salt to be dumped at building 223.

2.3. TIME OF DELIVERY: Delivery for each call shall be set up for the time and place agreed upon at the time of the call by authorized personnel. Delivery shall be started within forty-eight (48) hours after placement of call and completed within 7 calendar days. After the call is placed, the Contractor shall deliver to the assigned location/storage building as instructed.

2.4. HOURS OF DELIVERY: Deliveries shall be between 0700-1600 hours, unless otherwise specified by the Government due to emergency requirements, Monday thru Friday.

2.5. ADVERSE WEATHER CONDITIONS: If adverse weather conditions preclude delivery at the agreed time, the contractor shall advise the authorized representative of the earliest possible time of delivery. In no event, shall delivery be completed later than 7 days after placement of call.

2.5. EMERGENCY ORDERS: Emergency requirements shall be completely delivered within twenty-four (24) hours of notification, including holidays and weekends.

2.6. REFUSAL OF LOADS: Refusals of loads will be made by the VAHCS representative who is designated to receive the material.

Grounds for refusal include, but are not limited to:

- Excessively wet salt
- Salt that is contaminated with any material other than salt
- Uniform application of “anti-cake” is essential to prevent freezing and caking. Evidence on non-uniformity or rates not conforming to the specifications shall be grounds for rejection.

2.6.1. The contractor is responsible for transportation of refused material back to the shipper.

2.7. MINIMUM / MAXIMUM DELIVERY: The minimum acceptable delivery of bulk salt shall be 2 tons. Maximum acceptable delivery is 25 tons. The average amount of deicing salt used each winter season is approximately 150 tons. **Contractor shall guarantee they can supply at least one hundred twenty tons (120) of deicing salt to the Minneapolis VAHCS, throughout each winter season in Minnesota.**

3. Bulk salt measurement verification: Trucking weigh slips (amount of salt tonnage delivered) shall be provided at time of delivery.

3.1. Any deviation from the above may constitute delay of payment.

4. Recognized Federal Holidays:

- News Year's Day
- Martin Luther King Day
- President's Day
- Memorial Day
- Independence Day
- Labor Day
- Columbus Day
- Veteran's Day
- Thanksgiving Day
- Christmas Day

5. Contract Start Date/length of Term: The Minneapolis VAHCS is requesting a contract from November 1- September 30, 2018. This contract and service shall start no later than November 1st, 2017.

6. General:

- (a) Contractor shall take all reasonable precautions necessary to protect persons and property from injury or damage during the performance of this contract.
- (b) Contractor shall maintain personal liability and property damage insurance.
- (c) If Contractor fails to promptly perform the services or to take the necessary action to ensure future performance in conformity with the contract requirements, the Government may;
 - (1) Hire another qualified service contractor to perform the services, and subsequently, charge to the Contractor any cost incurred that is directly related to the performance of such services or;
 - (2) Consider termination for default.

Quality Assurance Surveillance Plan:

- Inspection of deicing salt upon delivery. The VA Grounds Department will inspect salt every time it is delivered to ensure it meets the standards listed in the specifications of this Performance Work Statement.
- Delivery times will be compared to request times, to ensure the contractor is meeting the required delivery response times, as stated in the Performance Work Statement. If

any delivery time exceeds the required maximum response time, the VA will contact the Vendor to get an explanation for why there was a delay.

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