

LIMITED SOURCES JUSTIFICATION

1. Contracting Activity: Department of Veterans Affairs (VA)  
Office of Acquisition Operations  
Technology Acquisition Center  
1701 Directors Blvd  
Austin, TX 78744
2. Description of Action: The proposed action is for the award of a firm-fixed price (FFP) contract under the General Services Administration (GSA) Federal Supply Schedule (FSS) GS-35F-0462X from Censis Technologies, Inc. for licensing of Censis Censitrac software and maintenance of the software.
3. Description of the Supplies or Services: The Sterile Processing Workflow (SPW) use case is part of the comprehensive Real-Time Location System (RTLS) suit and is a technology referred to as an Instrument Tracking System (ITS). VA currently uses brand name of Censitrac manufactured by Censis Technologies, Inc for the SPW use case. Censitrac software provides complete traceability for Dental and Medical-Surgical instruments, resulting in increased accountability of instrument set reprocessing and assembly, sterilization records management, and training (competency)/standard operating procedures (SOPs) management for sterile processing services. VA requires continued maintenance of the existing Censis SPW software licenses, including 24x7 technical support and upgrades. The period of performance for this effort will consist of a one-year base period with two, one-year options. The total estimated value of the proposed action is [REDACTED] (inclusive of the option periods).
4. Statutory Authority: This acquisition is conducted under the authority of the Multiple-Award Schedule Program. The specific authority providing for a limited source award is Federal Acquisition Regulation (FAR) Part 8.405-6(a)(1)(i)(B), "Only One source is capable of providing the Supplies or Services required at the level of quality required because the supplies or services are unique or highly specialized."
5. Rationale Supporting Use of Authority Cited Above: The proposed source for this action is Censis Technologies, Inc. 830 Crescent Centre Drive, Franklin, TN. Censitrac software and hardware is currently integrated into all sites in VA's Veterans Integrated Service Network (VISN) 10. No other brand name software is interoperable and compatible with the existing hardware infrastructure in place. Specifically, the existing hardware infrastructure in place that is not being renewed on this justification is all Censitrac integrated hardware and consists of barcode scanners, handheld scanners, and work stations. No other software will work with the existing hardware due to the proprietary code that operates in the environment. Specifically, if another brand name software was used, the barcode scanners and handheld scanners would be running on an unsupported operating system. In addition, the reusable medical equipment at VISN 10 facilities has been etched with a 3D barcode that is specific to the Censitrac software environment. Further, Censis Technologies, Inc. is the only provider of Censitrac software and maintenance due to the proprietary nature of the software. No other sources have access to the software code necessary to perform technical support

or upgrades. This source code is required to ensure all the services provided are properly configured to the Censitrac items.

6. Efforts to Obtain Competition: Market research was conducted, details of which are in the market research section of this document. This effort did not yield any additional sources that can meet the Government's requirements. It was determined that Censis Technologies, Inc. is the only provider of Censis Censitrac software and maintenance. No other sources have access to the software code necessary to perform technical support or upgrades. There is no competition anticipated for this acquisition. TAC-Austin will post the justification along with the Request For Quotation to e-Buy in accordance with FAR 8.405-6(b)(3)). In accordance with FAR 5.301 and 8.405-6(a)(2), this action will be synopsisized at award on the Federal Business Opportunities Page (FBO) and the justification will be made publicly available.

7. Actions to Increase Competition: The Government will continue to conduct market research to ascertain if there are changes in the market place that would enable future actions to be competed.

8. Market Research: Market research was conducted in June 2017 to ascertain the ability if similar software can meet VA's needs. The Contract Specialist issued a Request for Information (RFI) with a draft Product description on June 20, 2017 to open market contractors through Federal Business Opportunities, National Aeronautics and Space Administration Solutions for Enterprise-Wide Procurement Governmentwide Acquisition Contract, and General Services Administration Federal Supply via the General Services Administration's e-Buy tool to ascertain the ability of any other source to provide an alternate product. The intent of the RFI was to ascertain if any other brand name products could meet VA's needs. The RFI included language to secure participation of small business, small disadvantaged business, service-disabled Veteran-owned small business (SDVOSB), Veteran-owned small business (VOSB), women-owned small business, and HubZone small business concerns. Responses to the RFI from all venues were due on June 30, 2017. The only response received was from Censis. Additional market was conducted through the Veterans Information website to locate SDVOSB and VOSB businesses that had the capability to meet the VHA requirement; however, no sources were located. While other solutions, such as Steris, provide similar capabilities Censis is the only provider of a SPW solution that is compatible with the existing SPW system. Steris software does not integrate with the existing VA and Censitrac infrastructure. Based on procurement history, technical support and updates are only available from Censis Technologies, Inc. Censis Technologies, Inc does not have resellers.

9. Other Facts:

10. Technical and Requirements Certification: I certify that the supporting data under my cognizance, which are included in this justification, are accurate and complete to the best of my knowledge and belief.

[REDACTED]

Date: 8/24/2017

Contracting Officer's Representative

Signature: [REDACTED]

11. Determination of Best Value: I hereby determine that the proposed contract action will represent the best value to the Government consistent with FAR 8.404(d). GSA has already determined that the prices on the FSS contract are fair and reasonable. Further price analysis will be conducted and subsequent negotiations held as necessary. Additionally, price discounts will be sought.

[REDACTED]

Date: 8/24/2017

Procuring Contracting Officer

Signature: [REDACTED]

12. Procuring Contracting Officer Certification: I certify that this justification is accurate and complete to the best of my knowledge and belief.

[REDACTED]

Date: 8/24/2017

Procuring Contracting Officer

Signature: [REDACTED]



Approval

In my role as procuring activity Advocate for Competition, based on the foregoing justification, I hereby approve the acquisition licensing of Censis Censitrac software and maintenance of the software on an other than fair opportunity basis pursuant to the authority cited in paragraph 4 above, subject to availability of funds, and provided that the property and services herein described have otherwise been authorized for acquisition.

Date: 8-24-17 Signature:

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Advocate for Competition  
Technology Acquisition Center  
Office of Acquisition Operations