

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA261-17-AP-14537

- 1. Contracting Activity:** Department of Veterans Affairs, VISN 21, Southern Nevada Medical Center 6900 N Pecos Rd. North Las Vega, NV 89086
- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program (41 U.S.C. 251 and 40 U.S.C. 501).

Justification and approval for Other Than Full and Open Competition for purchasing of VOCERA Support Services located at the Southern Nevada Health Care System in North Las Vegas, NV. NCO 21 is requesting a new firm fixed price service contract from 10/01/2017 through 9/30/2018 with Government Marketing & Procurement, LLC with 4 one-year options. The total estimated value of the proposed action is \$658,067.43.

- 3. Order against:** FSS Contract Number: GS-35F-0858N
Name of Proposed Contractor: Government Marketing & Procurement, LLC
Street Address: 13350 Ranch Road 12
City, State, Zip: Wimberley, TX 78676
Phone: 832-247-3348

- 4. Description of Supplies or Services:**
The estimated value of the proposed action is \$ 658,067.43.

The proposed action is to provide VOCERA Support Services located at the Southern Nevada Health Care System in North Las Vegas, NV.

(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see 8.405-6(a)(1)(i)(A), (B), and (C) or 8.405-6(b)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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- Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized;

NCO 21 is using authority of 38 U.S.C 81217 and 8128, Sections 502 and 503 of Public Law (PL) 109-461 and VAAR 819.7007, which allows the VA to make a sole source award to a SDVOSB. Additional, Vocera is the only company that offers the maintenance upgrades and support for its product. Government Marketing & Procurement LLC is the only company Vocera gives rights to allow work on their system. This is the only hands-free medical device and support service that meets the needs of the government and is not accessible through any other businesses. The VA staff at the Southern Nevada are not tooled up or factory trained to do the maintenance or repair of the Vocera and Extension Badge Communications system/servers. Due to the sophisticated technical and proprietary nature of this equipment (both hardware and software), the need for a technical support service is needed to maintain this system. Therefore, it is recommended that this system be maintained under a Vocera Premier Technical Support service contract.

- In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

- Items peculiar to one manufacturer:

A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

These are "direct replacements" parts/components for existing equipment.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Prices for this service have been pre-negotiated by GSA.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

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No other sources were sought since this must be sole sourced to Government Marketing and Procurement LLC as the company is the only vendor who can provide the specific requirement.

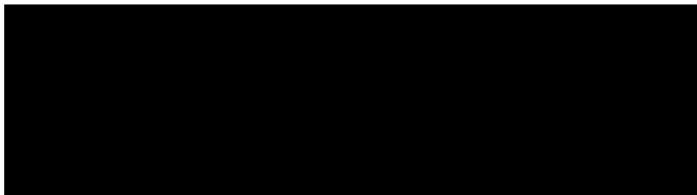
(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

Based upon a cost analysis of the price structure by a Subject Matter Expert, Steven Smith, it was determined that prices are fair and reasonable.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

RFQ was not posted due to circumstances stated in part 4.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



9-25-2017

DATE

<u>Steven Smith</u>	<u>Contracting Officer Rep</u>	<u>Patient Care Service/Biomed</u>
NAME	TITLE	SERVICE LINE/SECTION
<u>VA Southern Nevada Health Care System</u>		
FACILITY		

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM Part 806.3 OFOC SOP: *This part if filled out by Contracting Staff as part of the Justification*

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

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CONTRACTING OFFICER

DATE

MARK J.
MIKUS 140783

Digitally signed by MARK J. MIKUS 140783
DN: dc=gov, dc=va, o=internal,
ou=people,
0.9.2342.19200300.100.1.1=mark.mikus2
@va.gov, cn=MARK J. MIKUS 140783
Date: 2017.09.25 08:25:29 -07'00'

Mark Mikus, Contracting Officer

NCO 21

NAME AND TITLE

FACILITY

