

VA701-17-R-0092 Questions and Answers 10-20-2017

Question: 1 - Site Visit Date

What is the date of the site visit?

The site visits are Thursday, October 26, 2017 - See Section L.1(f) and L.7 of the solicitation

Question: 2 - Site Visit

Is the site visit mandatory?

Site visits are mandatory - See Section L.1(f) of the solicitation

Question: 3 - Proposal Due Date

Can you clarify when the proposal is due? Page one states 12/01/2017 at 4:00PM EST and page 83 states 11/17/2017 at 4:00PM EST.

Proposals are due 12/01/2017 at 4:00PM ET. Page 83 regarding Past Performance information will be updated via Amendment 00001.

Question: 4 - Number of site visit people

For those CVE JVs may 3 people from each JV member attend the site visit?

Please see revised RFP – Amendment 00001 – VA is allowing a maximum of four (4) individuals at the site visit for each Offeror. This number includes any partners and subcontractors and is the maximum for any Joint Venture.

Question: 5 - Site Visit Attendee Registration

Are we required to register or submit site visit attendee information prior to site visit date ?

No.

Question: 6 - PPQ Deadline

Please confirm deadline for the VA to have received all completed past performance questionnaires .

Deadline to receive Past Performance information is 12/01/2017 at 4PM ET. Please see revised RFP and revised Attachment J-14 via Amendment 00001.

Question: 7 - Past Performance Questionnaires

If submitting as Joint Venture, how many Past Performance Questionnaires are required of each JV member?

The Offeror shall provide no more than the five (5) examples of past performance, even in the instance of the Offeror being a Joint Venture (JV). If the Offeror is a JV, each party shall have a minimum of two (2) projects included in Volume 2. This language has been updated in the attached Revised RFP – Section L.1(g)2.

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Question: 8 - Price Proposal

Section B.2 on page 6 of the solicitation states "Provide a firm-fixed price for services..." but in section M.2.1 on page 90 you state "There is no pricing information being requested or evaluated. Can you confirm whether or not we are required to submit a price proposal to you on December 1st, 2017?"

ESCOs are not required to submit a price proposal, or TO Schedules, at this time. The ESPC contract, when awarded, will be Firm Fixed Price. Please note, the language in Section M.2.1 has been revised via Amendment A00001. Additionally, VA has added Volume IV Financial Qualifications and Risk to Section L.1(g)4 and as an evaluation factor in Section M2.5.

Question: 9 - Number of sections in Volume 1

Section L.1 Volume 1 instructions pages 81-82. There is a total of 6 bullet pointed sections in this Volume. Bullet 6 which begins, "Subcontracts – Offerors shall provide an outline of how the effort required by the solicitation..." is not include in M.2.2 Evaluation factor 1 on page 90 of the solicitation, and seems like it should be part of the Project Management Approach (Volume 1 Section 4). Can you verify the number of sections in volume 1 of the proposal?

Bullet 6, "Subcontracts" has been removed from the RFP – please see revised RFP via Amendment A00001 for updated language. There are four (4) sections within Volume I. Please note, language within Section C of the Volume I requirements (L.1(g)1c) and Evaluation Criteria (M.2.2(c)) has changed via Amendment A00001.

Question: 10 - Reprs & Certs

Volume 4 Section b on page 84 of the solicitation, states to include, "Any proposed terms and conditions and/or assumptions upon which the proposal is predicated." Is this where you would like us to provide our Representations & Certifications?

Yes, however via the revised RFP in Amendment A00001, the Volume for Representations and Certifications shall be Volume V. Volume IV shall be titled Financial Qualifications and Risk.

Question: 11 - ESCO Qualification Requirement

Volume 1 Tab 3 on page 81 of the solicitation is titled, "ESCO's Qualifications for performing an Investment Grade Audit (see Section H for IGA requirements)." Please verify what information you want us to provide here regarding the proposal to be submitted on December 1st, 2017, as section H requirements reference the Preliminary Assessment.

Please see Proposal Preparation Instructions – Section L.1(g) of the solicitation and corresponding Section M Evaluation Criteria.

Question: 12 - Standard Finance Offer Template

Are we required to submit Attachment J-12 called "Standard Finance Offer Template" as part of Volume 1 Tab 5 - Financial requirements?

No.

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Question: 13 - PPQ Submission Deadline

Attachment J-14 states that the submission date for PPQ's is November 1st, 2017. Please verify that you want all PPQ's submitted via email to Janice.shahan@va.gov and Kathleen.Klotzbach@va.gov by November 1st, 2017 @ 4:00PM EST.

Submission date for PPQs is 12/01/2017 at 4PM ET. Please see attached Revised Attachment J-14.