

ANSWERS TO QUESTIONS
SOLICITATION NO: 36C10G18R0009

Question 1: We want to be sure we submit all required information due for Phase I, (Volume I), Page 39-40, last paragraph (Literature Review). May we please receive confirmation of all information required for Phase I, (Volume I), Page 69, first paragraph (Phase 1: Technical-Product Literature)?

Answer 1: In Section E.4 Proposal Submission Instructions under page 39 Volume I- Technical, the solicitation expounds on the minimum each Offeror shall address under Phase I (Volume I). This includes Literature Review, Letter of Supply, Authorized Distributor, and Physical Evaluation (Phase II). The solicitation is amended on page 69 to clarify Phase 1: Technical- MTRs to include the minimum that needs to be addressed.

Question 2: In reference to Solicitation Number: 36C10G18R0009 for the scooter contract, only the paper work is due back by 11/06/17 is that correct? Is there a due date set for the samples or please point me to the correct document that is directed towards a date.

Answer 2: Electronic proposals are due on November 6, 2017 for Phase I. Scooters that pass Phase 1 will move on to Phase 2 for the Physical Evaluation. The location of the Physical Evaluation will be located in Orlando, Florida from December 11, 2017 through December 15, 2017. Offerors who pass Phase I will receive an invitation to submit samples for Phase II and the location of the physical evaluation and specific instruction for product delivery will be provided at least seven days before delivery is due.

Question 3: I am interested in submitting a bid but I could see the xL attached file. I would like to know how many pieces or how many scooters this way I can submit a quote.

Answer 3: The solicitation and all attachments can be found at Federal Business Opportunities. The link is below:

<https://www.fbo.gov/index?s=opportunity&mode=form&id=b251210e82597e659172dd4ab4e3c7b1&tab=core& cview=1>

Submission for proposals is November 6, 2017 at 3:00 pm.

Question 4: I am interested on submitting a bid because my company does have relationship with a company that supplements home scooter. Is it a requirement to have past performance on home scooter?

Answer 4: Past Performance is addressed in section E.4 and section E.15 of the solicitation. The contracts may be held by any member of the proposed vendor structure. The contracts must be relevant, defined as product(s) which, when considered are similar in size (volume), scope and/or complexity (national) when compared to the anticipated requirements of this procurement. The Government will consider past performance for the proposed prime contractor to be significantly more important than past performance submitted for any other member of the contractor structure. For the purposes of evaluating prime contractor past performance, the prime contractor is defined as the contractor identified in Block 17a of the SF 1449.

Question 5: Page 28, C.4(a), Paragraph A references quantities of supplies and services specified in the schedule, however, the pricing schedule (exhibit 3) does not list any estimates. Can you please advise what the estimated volumes are?

Answer 5: See revised Attachment 3 Excel Product Price Schedule TAB labeled "Estimated Quantities" for details.

Question 6: Page 43, IDIQ Pricing Price/Cost Schedule- paragraph 1, The solicitation references the requirement to propose pricing for each of the CLINs in exhibit 3, however, there is no reference to what item (example scooter or required option) that each of the listed CLINs on Base Year, Option Year 1, Option Year 2, Option Year 3, and Option Year 4, represent. Can you please advise if there is a crosswalk to how VA would like to see this laid out?

Answer 6: See revised Attachment 3 Excel Product Price Schedule for details.

Question 7: Page 43, IDIQ Pricing Price/Cost Schedule- paragraph 2, The solicitation requires MFC, MFG, catalog price, price without SLA, price with SLA. Should this information be manually entered in columns R, S, T, U, V on Exhibit 3?

Answer 7: See revised Attachment 3 Excel Product Price Schedule columns Q, R, S, T, U for details. Column T and U will auto populate.

Question 8: Exhibit 3, Column P, Unit Price Discount, is this the discount off of commercial catalog cost? Definition provided in the Instructions tab is unclear: Unit Price Discount (%): Percentage of price discount for each commodity being procured.

Answer 8: See revised Attachment 3 Excel Product Price Schedule for details. Price Discount (%) is the percentage discount provided by the contractor from commercial catalog price.

Question 9: Exhibit 3, Lines 67 & 74 reference Auxiliary Packages and Instrumentation Sets, can you please define these terms and if they are required?

Answer 9: Language removed. See revised Attachment 3 Excel Product Price Schedule for details.