

DEPARTMENT OF VETERANS AFFAIRS

**Justification for Brand Name Award IAW [FAR 13.106-1](#)
For
Over Micro-Purchase Threshold but Not Exceeding the SAT (\$150K)**

Acquisition Plan Action ID: VA263-18-AP-0662, 636-18-1-1119-0005

1. **Contracting Activity:** Network Contracting Office 23, 1303 5th St. Suite 300, Coralville IA 52241

Ordering Station: Grand Island VAMC, 2201 N. Broadwell Ave. Grand Island NE 68803 Attn: Prosthetics Dept.

2. **Brief Description of Supplies/ Services required and the intended use/Estimated Amount:**

Stock replenishment of Devilbiss Home Oxygen Refill Stations that extract purified oxygen from room air to refill Devilbiss Oxygen cylinders. These are stand-alone units, not tethered to oxygen concentrators. Also, stock replenishment of Devilbiss Oxygen cylinders that work with the refill station.

3. **Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:**

This model/unit has been used by this VA station for approx. 15 years. Currently the customer maintains stock inventory of accessories for this unit, for ex: the station has stocked up to 2,000 cylinders at one time. The customer also describes having approx. 300 patients that each have 6-10 cylinders in their homes. Historically, the manufacturers of these units create these units to be proprietary, which means the units will only work with accessories that are manufactured by the same manufacturer. If the customer was required to switch to a unit made by a different manufacturer, all current station stock and patient stock would have to be replaced with new, proprietary accessories. Consequently, we conclude a Brand Name purchase is justified.

4. **Description of market research conducted and results or statement why it was not conducted:**

We found the customer market knowledge to be very useful because they are visited regularly by multiple competitor vendors and maintain up to date knowledge of popular competitor models. For our most recent past acquisition of the same model (VA263-17-11183 Sept. 2017) we called four, large medical supply outlets who all confirmed that Home Refill stations of any brand name require accessories to be of the same brand name (Medical Dept. Store, TriMed Inc., Vitality Medical, Rehab Mart). Our online research supports all the above statements. SAM database was utilized. A VETBIZ search of NAICS 339112 revealed 200 potential SDVOSBs.

5. **Contracting Officer's Certification:** Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

11/1/2017

Name
Title

Date