

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA246-17-AP-15113

- 1. Contracting Activity:** Department of Veterans Affairs, VISN 06, Salisbury *Veterans Affairs* Medical Center
- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program (41 U.S.C. 251 and 40 U.S.C. 501).
Order against: ☒ FSS Contract Number: GS-35F-0666T

Name of Proposed Contractor: Axiom Corporation
Street Address: 425 Marby Place NE
City, State, Zip: Atlanta, GA 30319
Phone: 404-995-8880

3. Description of Supplies or Services:

The estimated value of the proposed action is **\$697,500.80**

The Salisbury VAMC has a requirement for off-site medical coding services. Timely and accurate coding of patient encounters is necessary to VA facilities. It is required to properly bill insurance for services and is built into the VAMCs' revenue streams. Medical coding services provide a way to specify preconditions, postconditions, and object invariants.

(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see 8.405-6(a)(1)(i)(A), (B), and (C) or 8.405-6(b)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

☒ Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized

☐ In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in

accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ Items peculiar to one manufacturer:

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

This award will be made under the SAC BPA. The SAC has made the determination that the pricing included in the Strategic Acquisition Center (SAC) BPA are fair and reasonable.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

These services fall under NAICS Code 541219, Other Accounting Services. Market Research was conducted by reviewing the following:

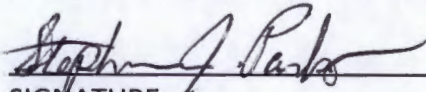
- The Ability One Procurement List (coding services not available).
- A search of the VIP Database utilizing the key word "coding" identified 45 SDVOSBs and VOSBs vendors could potentially do the service.
- The (SAC) has established a multiple-award BPA for Health Information Management (HIM) Health Record Coding Services under the Federal Supply Schedule. There are 2 SDVSOBs BPA awardees. However, only 1 SDVSOB can provide the level of effort that is being requested for off-site coding services. Based on the above Market Research, the CO has determined that the most advantageous acquisition strategy for the Government to award to Axiom Corporation, as they are the only verified SDVSOB on the SAC BPA that can perform service.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: IAW 41 United States Code (U.S.C.) 3304(a)(5), and as authorized by 38 U.S.C. 8127(b), vendor has been identified as a SDVOSB Supplier for this service. All the requirements of VAAR 819.7007, "Sole Source Awards to Service Disabled Veteran Owned Small Business Concerns," have been met. The Contracting

Officer has determined that it is in the Government's best interest to utilize the sole source authority in VAAR clause 819.7007 to award this contract to Axiom Corporation.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE: Due to the established SAC multiple award BPA, Axiom is the only SDVSOB that can perform the services with the required level of effort. For future Coding requirements, the VA can alter its acquisition strategy to expand the set aside requirement in efforts to obtain additional competition.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

	11/08/2017	
SIGNATURE	DATE	
Stephen J. Parks	HIM Specialist	HAS/HIMS
NAME	TITLE	SERVICE LINE/SECTION
659 Salisbury VAMC – W.G. "Bill" Hefner VAMC - SVHCS		
FACILITY		

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM Part 806.3 OFOC SOP:

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Tiera Clark
Contracting Officer
NCO 6

Date

b. One Level Above the Contracting Officer (Required over \$150K but not exceeding \$700K): I certify the justification meets requirements for other than full and open competition.

Angel Rhone
Branch Chief, Services 3
NCO 6

Date