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**PHILIPS HEALTHCARE**  
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# PHILIPS

<b>Quotation #:</b> 1-1OC9WPQ	<b>Rev:</b> 1	<b>Effective From:</b> 01-Sep-17	<b>To:</b> 31-Oct-17
<b>Presented To:</b> MALCOM RANDALL VA MEDICAL CENTER 1601 SW ARCHER RD GAINESVILLE, FL 32608-1135  Tel:  <b>Alternate Address:</b>		<b>Presented By:</b> Gavin Hertzberg <b>Account Manager</b>  Randy Miller <b>Regional Manager</b>  <b>Tel:</b> (813) 340-5224 <b>Fax:</b> (813) 283-9032  <b>Tel:</b> (832) 326-5380 <b>Fax:</b>	
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<b>Submit Orders To:</b> 22100 Bothell Everett Hwy Bothell WA 98021-8431  Tel: (800) 982-2011  Fax: (425) 487-8110			

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**IMPORTANT NOTICE:** Health care providers are reminded that if the transactions herein include or involve a loan or discount (including a rebate or other price reduction), they must fully and accurately report such loan or discount on cost reports or other applicable reports or claims for payment submitted under any federal or state health care program, including but not limited to Medicare and Medicaid, such as may be required by state or federal law, including but not limited to 42 CFR 1001.952(h).

## Quote Solution Summary

<u>Line #</u>	<u>Product</u>	<u>Qty</u>	<u>Price</u>
	EPIQ 7G Ultrasound System	1	
		Equipment Total:	

## Solution Summary Detail

<u>Product</u>	<u>Qty</u>	<u>Each</u>	<u>Monthly</u>
EPIQ 7G Ultrasound System	1		

**Buying Group:** GOVERNMENT CONTRACT

**Contract #:** VA797H-17-D-0022 or SPE2D1-17-D-0014

**Add'l Terms:**

Each Quotation solution will reference a specific Buying Group/Contract Number representing an agreement containing discounts, fees and any specific terms and conditions which will apply to that single quoted solution. If no Buying Group/Contract Number is shown, Philips' Terms and Conditions of Sale will apply to the quoted solution.

Each equipment system listed on purchase order/orders represents a separate and distinct financial transaction. We understand and agree that each transaction is to be individually billed and paid.

**Payment Terms: 0% Down, 100% Due Upon Clinical Acceptance, Net 30**

## Quote Summary

### EPIQ 7G Ultrasound System

Qty	Product
1	EPIQ 7G System
1	Radiology Clinical Pkg
1	Battery Std Life Package
1	L12-3 Transducer
1	L18-5 Transducer Compact
1	C9-2 Transducer Compact
1	English Manual
1	xPlane & X6-1 Bundle

**Total (does not include options):**

## EPIQ 7G Ultrasound System

**System Type:** New  
**Freight Terms:** FOB Destination  
**Warranty Terms:** Part numbers beginning with two (2) asterisks (\*\*) are covered by a Per Contract. All other part numbers are third (3rd) party items.  
**Special Notations:** Contingencies must be removed 120 days before scheduled shipment to assure delivery on specified date. Any rigging costs are the responsibility of the Purchaser.  
**Additional Terms:**

Line #	Part #	Description	Qty
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1		<b>EPIQ 7G System</b>	1
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EPIQ 7 is a new direction for premium ultrasound featuring an uncompromised level of clinical performance to meet the challenges of today's most demanding practices– the most powerful architecture ever applied to ultrasound imaging – touching all aspects of acoustic acquisition and processing allowing you to truly experience Ultrasound's evolution to a more definitive modality.

Supported by our family of proprietary PureWave and xMATRIX transducers and our leading edge of Anatomical Intelligence, this platform offers our highest level of premium performance.

Reinvention of the premium ultrasound user experience

- New tablet like interface revolutionizes how you interact with the system resulting in dramatic reduction of exam reach and exam steps. (15% reduction in total steps, 40% to 80% reduction in long reaches)
- Lightest premium system in its class (230 pounds) – 40% lighter than the heaviest competitive premium system
- Enhanced mobility with battery backup options
- Large 21-inch high definition LCD display for easy viewing in virtually any environment
- Infinite articulation of control panel and monitor allows for perfect alignment whether sitting or standing (720 degrees of freedom) to scan ergonomically
- Almost silent when running (37-41dB) – equivalent to the sound of a library
- 4 transducer ports
- Ambient lighting of transducer connectors and the peripheral housing bay
- Integrated footrest with stainless steel trim
- Integrated storage shelves
- 4 wheel swivel and swivel/brake lock control

The most powerful architecture ever applied to ultrasound imaging

- Proprietary **nSIGHT** Imaging architecture - a totally new way to form ultrasound images – all without compromise. The combination of a new precision beamformer and massive parallel processing allow EPIQ 7 to receive and process an enormous amount of acoustic data allowing the system to focus down to the pixel level...all in real time.
- Up to 7,071,744 total digital channels (xMATRIX configuration)
- Up to 4,718,592 total digital channels (non xMATRIX configuration)
- Exclusive adaptive signal to noise ratio that achieves system dynamic range of up to 320 dB for improved 2D
- Windows Embedded Standard 7 Operating System
- Philips Next Generation SonoCT Real-Time Compounding, with Widescreen capability and up to 9 beam-steered lines of sight that acquires more information and reduces angle-generated artifacts

## EPIQ 7G Ultrasound System

Line #	Part #	Description	Qty
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- Philips next generation XRES Adaptive Image Processing for noise and artifact reduction to improve tissue and border definition
- MaxVue High Definition Ultrasound with over a 1 million more pixels and 38% larger viewing area
- Fully independent, multiple mode Triplex operation
- Active Native data for post-processing of frozen image data and Cineloop image data
- Supports strain, ElastPQ and ElastQ Imaging elastography clinical options
- Supports CEUS clinical option
- Supports TrueVue photorealistic 3D option
- Supports Fusion and Navigation Interventional option

### Transducers

Advanced Compact connector technology offers pinless design for exceptional reliability and performance that feature:

- Ergonomic designs with lightweight flexible cables
- New low-loss technology for better penetration with fewer artifacts
- Breakthrough frequency bandwidths and array configurations

Supports array configurations up to 20 MHz – sector, linear, curved, tightly curved, TEE and volume transducers (3D mechanical and xMATRIX)

### Automation

Designed with our most innovative tools to maximize efficiency

- Autoscan (real time iSCAN) automatically optimizes gain and TCG continuously to assure you are achieving an optimal image in 2D, 3D and 4D.
- SmartExam system-guided protocols with new features that include exam record and automatic mode switching to greatly improve workflow efficiencies
- Vascular Auto Doppler flow optimization automatically adjusts color box position and angle, automatically adjust sample volume placement and angle. Also includes Auto Flow Tracking for automatic angle correction with sample volume movements
- Vascular High-Q Automatic Doppler provides real-time tracking of Doppler signal, automatically selecting the highest peak velocity and with the touch of a button, adding measurements to your report.
- Intelligent Tissue Specific Imaging
- Application-specific and user definable Quicktext Automatic Annotation
- QuickSAVE User Defined Programs (up to 45 per transducer)

### Data

- Multi Modality Query Retrieve (Allows for the viewing of DICOM CT, Mammography, NM, MRI and ultrasound images – you can review these images while you are live imaging)
- NetLink/DICOM 3.0 provides network print and store, commit, modality worklist, DICOM Query and Retrieve, and structured reporting for adult and pediatric echo, vascular, and OB/GYN
- DICOM 3.0 Print and Store capability to internal drive or DVD/CD
- Integrated Wireless DICOM
- On-board workstation-class data management with thumbnail previews and storage of images, loops, and reports

## EPIQ 7G Ultrasound System

Line #	Part #	Description	Qty
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- Retrospective and prospective clip capture to internal drive or removable media
- Ability to send X,Y & Z volume MPR's to most PACS
- Ability to export QLAB native data

### Other Core Features

- Supports Freehand 3D
- Panoramic
- Color Power Angio and MicroCPA
- Tissue Harmonics and Pulse Inversion Harmonic Imaging
- Basic 3D Imaging capability with MPR visualization feature
- 2D, M-Mode, Anatomic M-mode, Color Flow Doppler, Pulsed Wave Doppler (PW), High PRF PW , Continuous Wave
- DopplerCineloop Image, M-mode and Doppler ReviewHigh
- Definition Write Zoom and Read Zoom with pan features
- Chroma Imaging
- Measurement tools including: distance, depth, area, and circumference
- Volume Flow Measurements
- Tissue Doppler Imaging
- Stress Echo Protocol

### Safeguard

This is a standard computer administration tool used to prevent unauthorized programs (malware) from running on the ultrasound system.

### Security Plus

Security Plus provides a Defense-in-depth strategy implementing security features designed to help healthcare facilities provide additional patient data privacy, and protection from unauthorized access via the ultrasound systems on hospital networks. New data security enhancements will make EPIQ and Affiniti compatible with data security on medical devices. Requires Evolution 2.0 or later. This feature does not include or require SafeGuard (malware protection).

### S-Video Option

Provides analog video signal output to compatible s-video devices.

### EPIQ 7 DVD Option

### Clinical Education

**EpiQ (GI) Clinical Education;** \*\*\*2 days of Implementation Onsite Training (expires 90 days after install, provided Mon-Fri during normal business hours), an E-Learning subscription; Basic System Training course for two people (expires 180 days after install) and a \*1 Day offsite Advanced Customer Training course for one (expires 180 days after install). All offsite training includes travel, see travel disclaimer\*\*

\*Must be used consecutively with other offsite advanced customer training tuitions associated with the same system, if purchased with other options that include offsite advanced customer training; offsite advanced customer training will be limited to a maximum of 2 consecutive days.

\*\*TRAVEL Disclaimer: Travel & Accommodations for registered attendees. Each tuition includes one (1) participant's airfare from a North American customer location to a Philips North America

## EPIQ 7G Ultrasound System

Line #	Part #	Description	Qty
		<p>Ultrasound Clinical Education training location with modest lodging, ground transportation and meal expenses for the course duration. Breakfast/dinner are provided by the hotel and lunch/breaks are catered by Philips Healthcare. All other expenses will be the responsibility of the attendee (ie. Baggage fees, meals while traveling, transportation to and from customer's home airport). Details are provided during the scheduling process. Note: 21 day Cancellation/Rescheduling policy is strictly enforced.</p> <p>***Note: Philips Healthcare personnel are not responsible for actual patient contact or operation of equipment during education sessions except to demonstrate proper equipment operation. The training sessions should be attended by the appropriate healthcare professional as identified by the department director. Repeat training for staff non-attendance will not be accepted. Site must be patient-ready to meet training expectations.</p> <p>All Tuitions must be registered prior to the expiration date. The course chosen must be taken within 90 days of expiration.</p>	
2		<p><b>Radiology Clinical Pkg</b></p> <p>Includes the following:</p> <ul style="list-style-type: none"> <li>- Abdominal Clinical Option</li> <li>- Gynecology Clinical Option</li> <li>- Vascular Clinical Option</li> <li>- Pediatric GI Clinical Option</li> <li>- Small Parts Clinical Option</li> <li>- Musculoskeletal Clinical Option</li> <li>- Obstetrical Clinical Option</li> <li>- Fetal Echocardiography Option</li> <li>- Urology Clinical Option</li> <li>- TCD Clinical Option</li> <li>- Interventional Clinical Option</li> </ul> <p>Clinical Education</p> <p>If you are purchasing Radiology Clinical Pkg you will receive; 1 Day offsite Vascular University (expires 275 days after install) and 1 Day offsite Vascular Advanced Clinical Training course (expires 180 days after install).</p> <p>All offsite training includes travel, see travel disclaimer**</p> <p>**TRAVEL Disclaimer: Travel &amp; Accommodations for registered attendees. Each tuition includes one (1) participant's airfare from a North American customer location to a Philips North America Ultrasound Clinical Education training location with modest lodging, ground transportation and meal expenses for the course duration. Breakfast/dinner are provided by the hotel and lunch/breaks are catered by Philips Healthcare. All other expenses will be the responsibility of the attendee (i.e. Baggage fees, meals while traveling, transportation to and from customer's home airport). Details are provided during the scheduling process. Note: 21 day Cancellation/Rescheduling policy is strictly enforced.</p> <p>All Tuitions must be registered prior to the expiration date. The course chosen must be taken within 90 days of expiration</p>	1
3		<p><b>Battery Std Life Package</b></p> <p>Highly recommended for portable ultrasound studies. Allows system to be place in sleep mode and booted up in 20 seconds. Allows activation of the smart handle when not plugged in to central power.</p>	1
4		<p><b>L12-3 Transducer</b></p>	1

## EPIQ 7G Ultrasound System

Line #	Part #	Description	Qty
		Linear array transducer with 12 to 3 MHz extended operating frequency range for vascular. Can also be used for musculoskeletal, pediatric radiology, small parts applications.	
5		<b>L18-5 Transducer Compact</b>	1
		For 7G: Ultra-fine pitch, 288 element, high resolution linear array transducer with 18 to 5 MHz extended operating frequency range for high resolution superficial applications, including small parts, breast, superficial vascular and musculoskeletal imaging. For 7C: High resolution linear array transducer with 18 to 5 MHz extended operating frequency range for high resolution vascular applications.	
6		<b>C9-2 Transducer Compact</b>	1
		For 7G and 7W: PureWave curved array transducer with 9 to 2 MHz extended operating frequency range. C9-2 PureWave Curved Array for high performance OB/GYN and Abdominal. Now, one transducer provides exceptional clinical performance for a wide range of patient types including technically challenging patients. For 7C: PureWave curved array transducer with 9 to 2 MHz extended operating frequency range. C9-2 PureWave Curved Array for high performance Fetal Echo. Now, one transducer provides exceptional clinical performance for a wide range of patient types including technically challenging patients.	
7		<b>English Manual</b>	1
		Operation Manual	
8		<b>xPlane &amp; X6-1 Bundle</b>	1
		<b>xMATRIX xPlane</b> Provides a combination of functionality for improving workflow when using xMATRIX transducers in 2D modes:	
		<ul style="list-style-type: none"> <li>iRotate: ability to electronically rotate the 2D imaging plane without rotating the transducer. iRotate can be used in 2D and color flow. Can also be incorporated into 2D Stress Echo protocols to minimize acquisition times and improve reproducibility of images at different stages (X5-1 and X7-2t only).</li> <li>Live xPLANE: ability to image and acquire 2 orthogonal 2D images. The orthogonal plane can be tilted in the lateral or elevation plane as well as be rotated. Works in 2D and in color flow (all xMATRIX transducers).</li> </ul>	
		<b>X6-1 Transducer</b> PureWave xMATRIX transducer with 6-1 MHz extended operating frequencies for abdominal and OB applications. Unique high density array of over 9200 fully sampled elements allows 2D, xPlane and Live volume images. (on GI EPIQ only).	