

COMBINED SYNOPSIS/SOLICITATION FOR COMMERCIAL ITEMS

General Information

Document Type: Combined Solicitation/Synopsis
Solicitation Number: 36C24618Q0271
Posted Date: 01/12/2018
Response Date: 01/22/2018 12:00 PM EST
Product or Service Code: 6515
Set Aside: SDVOSB
NAICS Code: 339112

Contracting Office Address

Department of Veterans Affairs
Network Contracting Office 6
100 Emancipation Drive
Hampton, VA 23667

Description

This is a combined synopsis/solicitation for commercial items prepared in accordance with the format in Federal Acquisition Regulation (FAR) subpart 12.6, "Streamlined Procedures for Evaluation and Solicitation for Commercial Items," as supplemented with additional information included in this notice. This announcement constitutes the only solicitation; quotations are being requested, and a written solicitation document will not be issued.

This solicitation is a *request for quotations (RFQ)*. The solicitation document and incorporated provisions and clauses are those in effect through Federal Acquisition Circular 2005-95.

This solicitation is issued as a **SDVOSB** set aside. The associated North American Industrial Classification System (NAICS) code for this procurement is 339112, with a small business size standard of 1000.

The Hampton VA Medical Center, 100 Emancipation Drive, Hampton, VA 23667 is seeking to purchase the **Brand Name only** Lifepatch Defibrillators & associated accessories.

All interested companies shall provide quotation for the following:

Supplies

CLIN	Part Number	Description	Quantity	Unit Price	Total Price
0001	11100-000002	Electrode LIFEPATCH ECG, adult, pregelled (4/pkg)	20		
0002	11101-000017	Electrode Infant/Child reduced energy starter kit	7		
0003	11130-000061	Standard hard paddles for use w/LIFEPAK 15	7		
0004	11131-000001	Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20	4		
0005	11131-000011	Internal paddles - 1.5" size (6" shaft length)	20		
0006	11140-000015	AC power cord	7		
0007	11140-000072	LP15 AC Power Adapter (power cord not included)	7		
0008	11140-000080	Extension Cable (5ft 3 in)	7		
0009	11141-000100	LP1000 - LMnO2 Non-Rechargeable Battery	8		
0010	11160-000015	NIBP Cuff-Reusable, Adult	10		
0011	11160-000017	NIBP CUFF-REUSEABLE, LARGE ADULT, BAYONET	10		
0012	11160-000019	NIBP Cuff-Reusable Adult X large	10		
0013	11171-000032	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	8		
0014	11220-000079	AEDWall Cabinet with alarm-surface mount, rolled edges	8		
0015	11577-000002	LIFEPAK 15 Basic carry case w/right & left pouches; shoulder strap (11577-000001) included at no additional charge when case ordered with a LIFEPAK 15 device	7		
0016	11996-000017	Electrode QUIK-COMBO w/REDI-PAK preconnect	100		
0017	11996-000164	FilterLine Set Long Adult/Pediatric (box of 25)	7		
0018	11996-000311	QUIK-COMBO 12-lead Patient Simulator	4		
0019	11998-000321	Ambu Res-Cue Mask First Responder Kit	8		

0020	11998-000326	CABLE-ADAPTER, LP15 INTERNAL PADDLES	4		
0021	21330-001176	LP 15 Lithium-ion Battery 5.7 amp hrs	25		
0022	99425-000025	LIFEPAK 1000 (Kit #5) ECG Display, Standard Setup w/carry case, battery & electrodes Included at No Charge: 41425-000034-ShipKit 11425-000012-Strap for Carrying Case 11141-000156-Battery 11996-000017-QUIK-COMBO REDI-PAK electrodes (2 pair per unit) 11111-000016-3 Wire Monitoring Cable 11425-000001-Accessory Pouch 11100-000001-LIFEPATCH ECG ELECTRODES (3 per package) 26500-003457-Operating Instructions	8		
0023	99577-001588	LIFEPAK 15 V4 Monitor/Defib, Adaptive Biphasic, Manual & AED, Color LCD, 100mm Printer, Noninvasive Pacing, Metronome, Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Carbon Monoxide, MetHemoglobin, Bluetooth Included at No Charge: 11996-000091-2 PAIR QUIK- COMBO ELECTRODES PER UNIT 21330-001365-TEST LOAD 21330-001486-IN-SERVICE DVD (one per order) 26500-003612-SERVICE MANUAL CD (one per order) 41577-000288-SHIP KIT (RC Cable). HARD PADDLES,	7		

		BATTERIES AND CARRYING CASE NOT INCLUDED.				
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Grand Total \$ _____

This is a Brand Name Only Solicitation.

Delivery shall be provided no later than 30 days after receipt of order/award of contract. Specify delivery terms: FOB Destination. The contractor shall deliver CLIN 0001-0023 to Hampton VA Medical Center, 100 Emancipation Drive, Hampton VA 23667.

The full text of FAR provisions or clauses may be accessed electronically at <http://acquisition.gov/comp/far/index.html>.

The following solicitation provisions apply to this acquisition:

FAR 52.212-1, "Instructions to Offerors—Commercial Items" (JAN 2017)

FAR 52.212-2 Evaluation—Commercial items (OCT 2014)

FAR 52.212-3, "Offerors Representations and Certifications—Commercial Items" (NOV 2017)

Offerors must complete annual representations and certifications on-line at <http://orca.bpn.gov> in accordance with FAR 52.212-3, "Offerors Representations and Certifications—Commercial Items." If paragraph (j) of the provision is applicable, a written submission is required.

The following contract clauses apply to this acquisition:

FAR 52.212-4, "Contract Terms and Conditions—Commercial Items" (JAN 2017)

The following clauses are incorporated into 52.212-4 as an addendum to this contract:

- 852.203-70 Commercial Advertising (JAN 2008)
- 852.219-10 VA Notice of Total Service-Disabled Veteran-Owned Small Business Set-Aside (JUL 2016)
- 852.232-72 Electronic Submission of Payment Requests (NOV 2012)
- 852.246-71 Inspection (JAN 2008)
- 852.273-72 Alternative Evaluation (JAN 2003)

(End of Addendum to 52.212-4)

FAR 52.212-5, "Contract Terms and Conditions Required to Implement Statutes or Executive Orders" (NOV 2017)

The following subparagraphs of FAR 52.212-5 are applicable:

VHAPM Part 813.106-1/2 SAP: Soliciting Competition & Evaluation of Quotations/Offers Page 4 of 5

Original Date: 10/12/17

- 52.203-6 Restrictions on Subcontractor Sales to the Government (Sept 2006)
- 52.204-10 Reporting Executive Compensation and First-Tier Subcontract Awards (OCT 2016)
- 52.209-6 Protecting the Government's Interest When Subcontracting with Contractors Debarred, Suspended, or Proposed for Debarment (OCT 2015)
- 52.219-13 Notice of Set-Aside of Orders (NOV 2011)
- 52.222-3 Convict Labor (June 2003)
- 52.222-19 Child Labor – Cooperation with Authorities and Remedies (OCT 2016)
- 52.222-21 Prohibition of Segregated Facilities (APR 2015)
- 52.222-26 Equal Opportunity (SEP 2016)
- 52.222-36 Equal Opportunity for Workers with Disabilities (JUL 2014)
- 52.222-50 Combating Trafficking in Persons (MAR 2015)
- 52.223-18 Encouraging Contractor Policies to Ban Text Messaging While Driving
- 52.232-33 Payment by Electronic Funds Transfer—System for Award Management (Jul 2013)

This is a combined synopsis/solicitation for commercial items as defined herein. The government intends to award a *contract* as the result of this combined synopsis/solicitation that will include the terms and conditions set forth herein.

Any questions or concerns regarding this solicitation should be forwarded in writing via e-mail to Cherisse Hall at Cherisse.Hall@va.gov no later than 12:00 PM EST on January 17, 2018.

The Government will award a contract resulting from this RFQ to the responsible offeror whose quote represents the lowest price acceptable for the government. Quotations shall be received no later than 12:00 PM EST on January 22, 2018. Late submissions shall be treated in accordance with the solicitation provision at FAR 52.212-1(f) and will not be evaluated. Quotations shall be submitted via email to Cherisse Hall at Cherisse.Hall@va.gov.

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A)

For

Other Than Full and Open Competition (>\$150K)

Acquisition Plan Action ID: VA246-18-AP-0967

1. Contracting Activity:

Department of Veterans Affairs, VISN 6, Hampton VA Medical Center, 590-18-1-070-0006

2. Nature and/or Description of the Action Being Processed:

The Hampton VA Medical Center requires additional Brand name Physio-Control LifePak Defibrillators; monitors, and associated accessories.

FAR13.5 Simplified Procedures for Certain Commercial Items: This procurement is for Lifepak Defibrillators and associated accessories in accordance with FAR 13.5 Simplified Procedures for Certain Commercial Items and specifically FAR 13.501 Special Documentation Requirements, where acquisitions conducted under Simplified Acquisition Procedures are exempt from the requirements of FAR Part 6, but still require a justification using the format of FAR 6.303-1.

3. Description of Supplies/Services Required to Meet the Agency's Needs:

The Hampton VA Medical Center requires additional Physio-Control LifePak Defibrillators, monitors, associated accessories, and replacements systems for several units that are no longer serviceable to upgrade and expand the existing Physio-Control resuscitation portfolio. Recently constructed facilities and additions have necessitated the expansion. The requirement includes LifePak 15 V4 (7), LifePak 15 (7), LifePak 1000 (8), and accessory items such as batteries, carrying cases, wall units, and hard paddles.

4. Statutory Authority Permitting Other than Full and Open Competition: 41 USC §3304(a)(1), as implemented by FAR 6.302-1. The specific paragraph must be cited. Most likely, only the -1 or -2 authorities will be cited. Please be aware that failure to adequately plan for future requirements does not constitute appropriate use of the unusual and compelling urgency statutory authority.

- (x) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- () (2) Unusual and Compelling Urgency per FAR 6.302-2;
- () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- () (4) International Agreement per FAR 6.302-4
- () (5) Authorized or Required by Statute FAR 6.302-5;
- () (6) National Security per FAR 6.302-6;
- () (7) Public Interest per FAR 6.302-7;

FAR13.5 Simplified Procedures for Certain Commercial Items: The authority for applying the Simplified Procedures for Commercial Items of FAR 13.5 is 41 U.S.C. 1901 and is implemented by for restricting competition on this procurement via FAR 13.106-1(b)(2).

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

The Hampton VA Medical Center and the various Community Based Outpatient Clinics (CBOCS) are standardized with the Physio-Control Defibrillators and AEDS. The existing inventory includes LifePak 15 V2 (2), LifePak ACLS (4), LifePak 15 (20), LifePak 1000 (33) and associated accessories. VA Medical staff must be intimately familiar with this life saving equipment, and standardization is paramount for clinicians and other staff members to be able to react immediately to perform life saving techniques. Selection of multiple platforms from different manufacturers is not compatible for use of this high stress life saving equipment. Therefore, purchasing an alternate resuscitation systems would require replacing the existing system.

In addition, the VA Medical Healthcare Staff would have to be trained on how to operate the new equipment, and the Bio-Medicine technicians would have to be trained on use, maintenance, and care. Installation of the resuscitation systems and training would not only be an additional cost, it would also take several weeks to accomplish. Physio-Control is the only brand capable of meeting the need without the Hampton VA Medical Center experiencing substantial duplication of cost and unacceptable delays.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

Exhaustive market research was conducted to identify all possible sources to whom solicitations could be issued. The following are the market research sources that were utilized to discover potential sources: Supplies & Services (Mandatory IAW FAR 8.002), Other Mandatory Sources (FAR 8.003), Mandatory Sources for VA (Ref. 38 U.S.C. 8127 and 8128), Non-Mandatory Sources by VA (808.004-70), and Other Sources (FAR 8.004).

7. Determination by the CO that the Anticipated Cost to the Government will be Fair and Reasonable:

Implementing a new resuscitation program from a different manufacturer would result in duplication of costs to replace the existing equipment and retraining the staff. Purchasing the Physio-Control brand represents the best value and overall lowest cost alternative. Current Market research supports pricing which is within the previous awarded value.

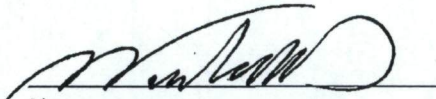
8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

Market research conducted shows Physio-Control, Inc. as the original equipment manufacturer (OEM). Per the OEM, Service Disabled Veteran Owned Small Businesses (SDVOSB) 1 Source

VHAPM Part 806.3 Other Than Full and Open Competition (OFOC) SOP
Attachment 2: Request for Sole Source Justification Format >\$150K

Solutions, LLC. and The Janz Corporation are Physio-Control, Inc. authorized resellers. Market research on GSA Advantage shows some items are available via GSA Advantage via three (3) small business vendors AED Brands, LLC. CPR Savers & First Aid Supply, LLC., Zoetek Medical Sales & Service, Inc. and two (2) large business vendors Physio-Control, Inc. and Allied 100, LLC.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None
10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None
11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: None
12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

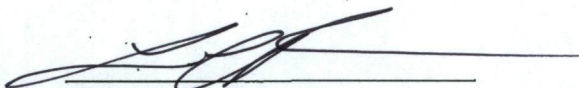

Name

1/3/2018
Date

Title *Chief, Primary Care*
Facility *HAUNTON*

13. Approvals in accordance with the VHAPM Part 806.3 OFOC SOP:

- a. Contracting Officer or Designee's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Name

1/12/18
Date

Name Lee Russell
Title Branch Chief, Supply Team III
Facility VISN 6 Network Contracting Office