

DEPARTMENT OF VETERANS AFFAIRS

**Justification for Brand Name IAW FAR 13.S0I(a)
For
Over Micro-Purchase Threshold but Not Exceeding the SAT (\$150K)**

Acquisition Plan Action ID: 675-18-1-2440-0018

1. **Contracting Activity:** Department of Veterans Affairs, VISN 08, Orlando VA Health Care System, 13800 Veterans Way, Orlando FL 32827

2. **Brief Description of Supplies/ Services required and the intended use/Estimated Amount:**
The estimated value of the proposed action is \$0.00

The vendor will provide one (1) Olympus BX43 Fluorescence microscope with a tilting trinocular head and side by side dual view, to the Orlando VAMC laboratory. The microscope shall include 6 place nose piece and the following objectives: IOX, 40X (Oil), 60X (Oil), 100X (Oil), 8 position turret illuminator, Fluorescent filters for AT-Dapi, ET-Green, ET-Orange, ET-Red, ET-Green/Red, color digital camera, and all specific parts and components described and listed on the Quotation requested by OVAMC lab and provided by the vendor. Purchase price shall include onsite installation of the microscopes. The microscope is used for specialized testing using Fluorescent In-situ hybridization for prognostic tests used to determine the companion drugs the tumor will respond to during oncology treatment. Currently these tests are sent to a reference lab slowing the turnaround time of results.

3. **Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:**
Only Olympus microscopes meet all of the eight (8) "salient" characteristics described below

1. Microscope must be able to accommodate the Olympus digital microscope camera model DP72 or DP74 and must have software compatibility to allow the ability to add scales and measurements to the images.
2. Microscope must have an ergonomic tilting telescope observation tube.
3. Microscope objectives must include Plan Fluorite objectives
4. Microscope must have 6 position nose piece to accommodate 6 different types of objectives.
5. Microscope must have a "side by side" dual view.
6. Installation of microscope must be included in the purchase price.
7. Microscope parts must be compatible and interchangeable with existing Olympus microscopes including cameras, objectives, polarizing kits, and single to dual view kits and stages.
8. Microscope must include fluorescent filters for AT-Dapi, ET-Green, ET-Orange, ET-Red, ET-Green/Red.

4. Description of market research conducted and results or statement why it was not conducted:

Review websites and product brochures, interview company representatives, evaluate past performance of company products and service.

a. Questions used in your market research:

1. What filters are available
2. Do you have a six-part nosepiece
3. Do you have a trinocular head
4. Is there ability to capture digital images
5. Is the camera compatible with cellsens software
6. Are all objectives and parts compatible with Olympus microscopes

b. Summary of information obtained from market research

The market research revealed that Olympus microscopes provide the best equipment for this project. Alliant Healthcare Products and Hunt Optics and Imaging both provide the Olympus microscopes. Alliant Healthcare is a Service Disabled Veteran Small Business partner for products sold by Olympus America, Inc.

A search was conducted on the National Acquisition Center/Strategic Acquisition Center's Olympus BPAs'; VA119-15-A-0050, 0048, 0047. The products were not listed. In searching GSA Advantage, the products were listed under schedule 66/603 with only one listed vendor. The vendor listed was a large business. Olympus authorizes one SDVOSB and one Small Business to sell the microscope. Based on the information, the solicitation will be set-aside for small businesses.

5. Contracting Officer's Certification: *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief*

Note: cos are required to make a determination of price reasonableness JAW FAR 13.106-3. See the S19 Open Market (FAR13) Award Documentation Form with Abstract to document price reasonableness.



Name: Pedro Catinchi
Title: Contracting Officer

03/14/2018

Date