

**RFI/Sources Sought**  
**Physiological Patient Monitoring and Telemetry System**

The Department of Veterans Affairs (VA), Strategic Acquisition Center (SAC) is issuing this Request for Information (RFI)/Sources Sought) announcement pursuant to the Federal Acquisition Regulations (FAR) Part 10 Market Research. This market research is being conducted to identify parties having an interest in and the resources to support a physiological patient monitoring and telemetry system for the Department of Veterans Affairs (VA), Ann Arbor Health Care Systems (AAHCS). The result of this market research will contribute to determining the method of procurement and may result in the issuance of a solicitation. The SAC is requesting responses from qualified business concerns. The qualifying North American Industry Classification System (NAICS) code for this effort is utilizing 423450/200 Employees” - Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers. This sources sought is to gain knowledge of potential qualified sources and their size classifications relative to NAICS 423450. It will also be used to identify qualified and responsible small business vendors (e.g. Service Disabled Veteran-Owned Small Business/Veteran-Owned Small Business (SDVOSB/VOSB), Historically Underutilized Business Zone (HUBZone), 8(a), Small Disadvantaged, Women-Owned Small Business) having an interest in and possess the resources to provide support for a physiological patient monitoring and telemetry system. Responses to this notice will be used by the Government to make appropriate acquisition decisions. After review of the responses to this notice, a solicitation announcement may be published. Responses to this RFI or Sources Sought are not considered adequate responses to any corresponding solicitation announcement. All interested offerors will have to respond to any resulting solicitation announcement, in addition to responding to this RFI or Sources Sought. This RFI/Sources Sought is being published in accordance with Title 38 U.S.C. § 8127.

This RFI is issued for information and planning purposes only and does not constitute a solicitation nor does it restrict the Government as to the ultimate acquisition approach. In accordance with Federal Acquisition Regulation (FAR) 15.201(e), responses to this notice are not offers and cannot be accepted by the Government to form a binding contract.

The purpose of this RFI is to obtain information on capable sources of supply, industry practices, and input specific to the replacement of the physiological monitoring and telemetry system at the Ann Arbor Health Care System. The Government is not responsible for any cost incurred by industry in furnishing this information. All costs associated with responding to this RFI will be solely at the responder's expense. Not responding to this RFI does not preclude participation in any future Request for Proposal, if any is issued. Any information submitted by respondents to this RFI is strictly voluntary. All submissions become Government property and will not be returned.

A draft Performance Work Statement (PWS) is attached to this RFI. Interested and capable vendors are invited to read the draft PWS and provide a capability statement addressing the following:

1. Provide a summary of your proposed physiological monitoring and telemetry system and detail your technical capability and expertise to execute the PWS requirements.
2. Please describe your approach for shipping the physiological monitoring and telemetry system equipment identified in PWS paragraph 5.3.
3. Please describe your approach and timeline for installing a physiological monitoring and telemetry system that satisfies the PWS requirements.
4. Please specify the minimum wireless network capabilities to support your proposed physiological monitoring and telemetry system.
5. Please describe your approach to inventory and dispose of the existing physiological monitoring and telemetry system.
6. Please indicate if there is a trade-in value for the existing physiological monitoring and telemetry system. The existing physiological monitoring equipment is the Ultraview product line from Spacelabs Healthcare. It was received in late 2008. Quantities will closely match the table 5.3 in the draft PWS.
7. Has the draft PWS provided sufficient detail to describe the technical requirements that encompass the physiological monitoring and telemetry system and associated services to be provided under this effort? If "NO," please provide your technical comments/recommendations on elements of the draft PWS that may contribute to a more accurate proposal submission and efficient, cost effective effort.

8. Please provide Rough Order of Magnitude (ROM) (not a quote) for providing the physiological monitoring and telemetry system and associated services outlined in the draft PWS.
9. For Service Disabled Veteran-Owned Small Businesses (SDVOSB) and Veteran-Owned Small Businesses (VOSB), indicate if 50% or more of the ROM will be manufactured/performed by your firm or other eligible SDVOSB/VOSB firms, or other small business firms.

**Respondents of this RFI shall also provide the following information. The Performance Work Statement is attached:**

- a) Vendor background summary including:
  - Business name:
  - Address:
  - DUNS number:
  - Point of contact information:
  - Email:
  - Phone:
  - Website address:
  - Business size:
  - Socio-economic status:
  - Whether you hold a GSA Federal Supply Schedule (FSS) contract and schedule number:
- b) State whether your firm is registered with the System for Award Management (SAM) at <http://www.sam.gov> and /or the VetBiz Registry.
- c) Please provide a list of contracts with similar requirements/scope that your business performed for Federal customers.
- d) Please provide current or past customers (i.e., within the past 2 years), the contract number, total value, the percentage of the contract your company performed vice the prime or subcontractors, point of contact telephone number or e-mail address; and other material relevant to establishing core competencies of the firm.
- e) State explicitly whether or not the required services are on your GSA Federal Supply Schedule and if these services can meet the requirements of the attached PWS.
- f) Provide current commercial or General Services Administration (GSA) schedule pricing for specified trainings and support for this requirement.
- g) Provide the link or attached file to the GSA schedule information including schedule/contract number and schedule listing the specified labor categories required to complete tasks. (FSS Holders only).

- h) Provide tailored capability statements addressing the particulars of this effort, with appropriate documentation supporting claims of organizational and staff capability. If subcontracting or teaming is anticipated in order to deliver technical capability, organizations should address the administrative and management structure of such arrangements.

Please limit responses to 20 pages or less.

All proprietary/company confidential material shall be clearly marked on every page that contains such.

VA is under no obligation to provide feedback to the company, or to contact the company for clarification of any information submitted in response to this request. However, VA may contact certain respondents to seek further information as market research.

The VA SAC points of contact for this RFI are Contract Specialist, Randall Saunders and Contracting Officer, Brian Shepard. Any questions pertaining to this RFI shall be emailed directly to Randall Saunders at [randall.saunders@va.gov](mailto:randall.saunders@va.gov) and Brian Shepard at [brian.shepard@va.gov](mailto:brian.shepard@va.gov). **Telephone responses will not be accepted.** Responses should clearly state their ability to provide a physiological patient monitoring and telemetry system. RFI responses are to be submitted directly to Randall Saunders at the aforementioned email address by **3:00 p.m. EST Thursday, April 5, 2018.**

Disclaimer: Issuance of this RFI/Sources Sought is to assist the VA in completing market research, determining sources only and does not commit or bind the Government under any circumstances nor does it constitute any obligation whatsoever on the part of the Government to procure these services or to issue a solicitation nor to notify respondents of the results of this notice. No solicitation documents exist at this time. The VA is neither seeking proposals nor accepting unsolicited proposals, and responses to this RFI/Sources Sought cannot be accepted as offers. Any information the vendor considers proprietary should be clearly marked as such. The U.S. Government will not pay for any information or administrative cost incurred in response to this RFI/Sources Sought.

See attached document: DRAFT PWS for RFI