

FedBizOpps Award Notice

CLASSIFICATION CODE *	99
SUBJECT *	North Atlantic District - Massachusetts National Cemetery "Turf Fertilization & Herbicide Application"

GENERAL INFORMATION

CONTRACTING OFFICE'S ZIP-CODE *	22556
SOLICITATION NUMBER *	36C78618R0244
BASE NOTICE TYPE	SDVOSB AWARD
ARCHIVE	30 DAYS AFTER THE AWARD DATE
RECOVERY ACT FUNDS	N
NAICS CODE *	561730
SET-ASIDE	14
CONTRACTING OFFICE ADDRESS	Department of Veterans Affairs NCA Contracting Services 75 Barrett Heights Rd. Suite 309 Stafford VA 22556
DESCRIPTION	See Attachment
POINT OF CONTACT * <small>(POC Information Automatically Filled from User Profile Unless Entered)</small>	Eric D. Washington Contracting Officer

AWARD INFORMATION

AWARD NUMBER *	36C78618C0125
AWARD AMOUNT *	\$302,550.00
LINE ITEM NUMBER	ALL
AWARD DATE (MM-DD-YYYY) *	03-21-2018
AWARDEE NAME *	VETERANS ELITE INCORPORATED
CONTRACTOR'S DUNS NUMBER	832898055
AWARDEE ADDRESS LINE 1 *	
AWARDEE ADDRESS LINE 2 *	
AWARDEE ADDRESS LINE 3 *	2101 VETERAN MEMORIAL DR STE 4
AWARDEE ADDRESS LINE 4 *	
AWARDEE CITY	POINT PLEASANT BEACH
AWARDEE STATE	NJ
AWARDEE ZIP CODE	08742

ADDITIONAL INFORMATION

AGENCY'S URL	https://www.cem.va.gov
URL DESCRIPTION	National Cemetery Administration
AGENCY CONTACT'S EMAIL ADDRESS	Eric.Washington@va.gov
EMAIL DESCRIPTION	Contracting Officer

* = Required Field



**DEPARTMENT OF VETERANS AFFAIRS
National Cemetery Administration
Contracting Service (43C1)
75 Barrett Heights Road, Suite 309
Stafford, VA 22556**

March 14, 2018

In Reply Refer to: 43C1

**JUSTIFICATION AND APPROVAL TO PROCURE
USING OTHER THAN FULL AND OPEN COMPETITION
36C78618R0244 Turf & Fertilization Services
(Massachusetts National Cemetery)**

Upon the basis of the following justification, the use of other than Full and Open Competition for the proposed contractual action is hereby authorized pursuant to the authority of **FAR 6.302-1(ii) (B)**. Only one responsible source and no other supplies or services will satisfy agency requirements.

JUSTIFICATION

IDENTIFICATION OF STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION

- a) **VAAR 819.7008 FAR 6.302-1(ii) (B)** Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements
- b) **41 U.S.C. 3105**

1. IDENTIFICATION OF AGENCY AND CONTRACTING ACTIVITY.

Department of Veterans Affairs, National Cemetery Administration (NCA), North Atlantic District Office, **(Massachusetts National Cemetery, MA 02532) (County of Barnstable)**

2. IDENTIFICATION OF AGENCY AND CONTRACTING ACTIVITY

This is a Sole Source award IAW VAAR 819.7008 / FAR 6.032-1(ii)(B)

3. DESCRIPTION OF SUPPLIES/SERVICES. REQUIRED TO MEET THE AGENCY'S NEEDS

The Massachusetts National Cemetery is located on Cape Cod, in the community of Bourne, MA. Cemetery grounds encompass approximately 225 developed acres of land with one hundred thirty-five (135) acres of developed turf to be treated.

4. DEMONSTRATE THAT THE NATURE OF THE ACQUISITION REQUIRES USE OF THE AUTHORITY CITED.

IAW VAAR 819.7007 Sole Source awards to a verified service-disabled Veteran-owned small business. FAR 6.302-1(ii) (B) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements, (ii) Supplies may be deemed to be available only from the original source in the case of a follow-on contract for the continued development or production of a major system or highly specialized equipment, including major components thereof, when it is likely that award to any other source would result in hardship and un-revocable damage to turf. (B) Unacceptable delays in fulfilling the agency's requirements. (See 10 U.S.C. 2304(d)(1)(B) or 41 U.S.C. 3304(b)(2).)

Any delay in completing scheduled turf application will cause unreasonable wear and harm to the entire turf area at Massachusetts National Cemetery. The cemetery turf located at Massachusetts NC is relatively new and must be treated regular and consistently with commercial turf applicator treatments required by cemetery turf specification, statement of work, and district agronomist. Any delay in treating the turf at Massachusetts NC will cause harm to the turf; moreover, this harsh winter season has been very rough on all cemetery turf in the North Atlantic District area. In conclusion, changes in turf application contractor will delay the required and successful scheduled turf treatments.

5. DESCRIPTION OF EFFORTS MADE TO ENSURE THAT OFFERS ARE SOLICITED FROM AS MANY POTENTIAL SOURCES AS IS PRACTICABLE, INCLUDING WHETHER A NOTICE WAS OR WILL BE PUBLICIZED AS REQUIRED BY SUBPART 5.2, AND IF NOT WHICH EXCEPTION UNDER 5.202 APPLY:603.-2(b)(6)

In accordance with FAR Sub-Part 19.1405, a Service-Disabled Veteran Own Small Business (SDVOSB) Set-Aside was first considered priority; secondly Veteran Own Small Business (VOSB), thirdly Small Business (SB). However, Market Research has shown that NAICS Code 561730 yielded One Thousand plus (1,212) SDVOSB and Seventy-Eight (178) Small Businesses (SB) can provide complete cemetery turf application services to Massachusetts National Cemetery. cursory VIP research resulted, seventy-eight (78) contractors listed under NAICS 561730. However, only one (1) SDVOSB listed can provide the completed turf application services in the time requires by Massachusetts National Cemetery. Various SDVOSB could not provide the turf application services in a timely manner, as required by the cemetery.

Additionally, Solicitations number 36C78618R0244 turf application services were solicited via phone and email. However, no acceptable offers were received from SDVOSB, VOSB. Market research has shown SDVOSB can provide turf application services; however, not in a timely manner as required by the cemetery and North Atlantic district. Additionally, most SDVOSB performances under NAICS is listed as at least Satisfactory level (CPARS Database). Based on historical data, and evidence, most general landscaping contractor (SDVOSB) can only provide turf application services in a satisfactory manner not the exceptional manner provided by Veteran Elite. Inc.

6. DEMONSTRATION OF CONTRACTOR'S UNIQUE QUALIFICATIONS. 6.303-2 (b)(5)

Contractor Veteran Elite, Inc. is a SDVOSB providing turf application services, and have successfully fulfilled requirements for the Government for the complete turf applications services at several National Cemeteries, include Massachusetts National Cemetery, MA. All turf application completed for NCA cemeteries were completed on time and within budget. Furthermore, several turf application contractors located in the state of MA and neighboring states, who can provide turf application services; but, not within the time requires by Massachusetts NC.

7. DETERMINATION BY THE CONTRACTING OFFICER THAT THE ANTICIPATED COST TO THE GOVERNMENT FOR THE PROPOSED ACQUISITIONS WILL BE FAIR AND REASONABLE.

This contractor has outstanding past performance and reliable references providing complete turf application services. Veterans Elite, Inc has provided fair and reasonable pricing on numerous NCA's including but not limited to the one's outlined below:

1. VA786-14-C-0028 – Indiantown Gap National Cemetery "Turf Sod Renovation Services"
2. VA786-13-C-0131 – Massachusetts National Cemetery "Turf Fertilization Application Services"
3. VA786-12-D-0109 – Finn's Point National Cemetery "Cemetery Grounds Maintenance Services"
4. VA786-13-D-0088 – Washington Crossing National Cemetery "Complete Grounds Services"
5. VA-786-15-F-0690 (GS-21F-043BA) – Washington Crossing National Cemetery "Cemetery Services"
6. VA786-13-P-0686 – South FL National Cemetery "Cemetery Repair Services"

Additionally, the fair and reasonable pricing is based on prior procurements to Veterans elite, Inc, and the contract were successfully completed without contract modification. The pricing on said procurement have been verified and is within current market value for similar contract awards.

These various contracts were awarded IAW FAR Subpart 8 and FAR 31.201-3. Additionally, contract number VA786-13-C-0131 is for complete turf application services at one of NCS's national cemetery's. The average annual cost range between \$190,000.00 and \$550,120.00 approximately; and, all contracts were firm fixed contracts with bases and or options. The pricing on said procurement have been verified and is within current market value for similar contract awards. Note: None of the procurements contained escalating cost/price due to modification.

8. DESCRIPTION OF MARKET SURVEY CONDUCTED AND THE RESULTS OR A STATEMENT OF THE REASONS THAT A MARKET SURVEY WAS NOT CONDUCTED.

A market survey was conducted on March 08, 2018 (Enclosure Market Research Data) listing of registered SDVOSB contractors capable of performing via **NAICS 561730** (Worrell CON CO INC/ Veterans Elite, INC / Eugene Robinson DBA: Anadine Design MGMT). Vendors were contacted telephonically, however due the geographical constraints of the location of the cemetery, cost of shipping the commodity, the period of performance when this application needed to be completed the vendors indicated it was not cost effective to submit a quote.

9. ACTIONS TAKEN TO REMOVE BARRIERS TO COMPETITION.

This requirement will be re-solicited competitively before 10-01-2018 to all SDVOSB

CONTRACTING OFFICER CERTIFICATION

I certify that this justification is accurate and complete to the best of my knowledge and belief.

Eric D
Washington

Digitally signed by Eric D
Washington 654003
Date: 2018.03.19 11:34:43 -04'00'

654003
Eric D. Washington, Sr.
Contracting Officer

Date