

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA247-18-AP-9556

- 1. Contracting Activity:** Department of Veterans Affairs, Network Contracting Office NCO7/VISN 7 in support of Charlie Norwood VA Medical Center, Augusta, GA. 2237# 509-18-3-075-0006
- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program ([41 U.S.C. 251](#) and [40 U.S.C. 501](#)). Request a limited source justification for the procurement of the iSTAT Cost-Per-Test: Clinical Laboratory Analyzer which includes cartridges, equipment and services. The is a new, follow-on, sole source, firm-fixed price contract.

Order against: ☒ FSS Contract Number: V797P-7322A

Name of Proposed Contractor: ABBOTT LABORATORIES, INC POINT OF CARE
Street Address: 200 ABBOTT PARK ROAD
DEPT. 720Q, BUILDING AM323-3
City, State, Zip: ABBOTT PARK, IL 60064
Phone: 800-323-9100

- 3. Description of Supplies or Services:** These supplies/systems are needed in the point of care setting in the hospital (Emergency Room, Operating Room, Catherization Lab, Imaging, and CCU) for rapid test turnaround where instant results are needed to make clinical decisions. Results must be acquired in 2-10 minutes as opposed to 45-60 minutes if the sample is sent to the Lab. This quicker turnaround time allows for quicker intervention of patients as needed and to meet national standards for troponin turnaround time.

The estimated value of the proposed action is \$~~555,452.17~~ POP: 1 April 2018 – 30 September 2018 with three option years from 1 October 2018 – 30 September 2020 (exercised at the discretion of the Government).

 base
\$155,100.45 OPI

VHAPM Part 808.405-6 Limiting Sources
Attachment 2: Request for Limited Sources Justification Format >\$150K

COST PER TEST AGREEMENT; ALL CONTROLS, EQUIPMENT MAINTENANCE AND REPAIRS INCLUDED.

06F16-05 I-Stat 1 Analyzer Upgrade (7)

04P75-01 I-Stat 1 Analyzer (10)

06F23-43 I-Stat 1 Downloader Serial (1)

06F23-44 I-STAT 1 Downloader Network (7)

06F23-45 I-STAT 1 Downloader/Recharger Serial (2)

04P73-04 I-STAT 1 Downloader Recharger Kit (3)

04P74-04 I-STAT 1 Printer Kit (5)

06F11-01 I-STAT Electronic Simulator (2)

ABBOTT RETAINS TITLE TO ALL EQUIPMENT.

Based on annual purchase of cartridge: This is based on 6-months

03P86-25 ACTc Test Cartridges (750)

03P88-25 CG8+ Test Cartridges (1,500)

06P23-25 cTnl Test Cartridges (1,800)

09P31-25 CHEM8+ Test Cartridges (2,400)

05P58-25 B-hCG Test Cartridges (300)

03P84-25 Creatinine Cartridges (600)

Controls are: One set of all 3 levels of controls per 500 cartridge ordered per month. 2 sets of Cal Ver material per 2500 cartridges ordered per year and one set of ACT and /or PT controls per 250 cartridges.

(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see 8.405-6(a)(1)(i)(A), (B), and (C) or 8.405-6(b)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

☒ Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized; IAW FAR

8.405.6 (a)(1)(i)(B). The i-STAT portable analyzer system is the only system found that satisfies the requested statement of work. It is the only system that uses reagent cartridges for a variety of tests on a single platform that includes pH, pCO₂, pO₂, Base Excess, Anion Gap, Creatinine, Urea Nitrogen, Ionized Calcium, Glucose, Sodium, Potassium, Chloride, TCO₂, HCO₃, Hematocrit, Hemoglobin, Activated Clotting Time, and Troponin I at the point of care using less than 2 drops of venous, arterial, or capillary blood with test time ranging from 2 to 10 minutes. The i-STAT portable analyzer system is the only one that meets the governments needs and aids in providing quality health care services to the Veterans served. CNVAMC already utilizes the iSTAT CPT and staff are already trained. By continuing to use the iSTAT CPT, there will not be a disruption of laboratory testing to veterans.

☐ In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ Items peculiar to one manufacturer:

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The anticipated price to the Government of \$ [REDACTED] for the 6-mo base year. As prescribed in FAR part 8.404(d), GSA has already determined the prices of supplies and fixed-price services of schedule contracts to be fair and reasonable. Therefore, ordering activities are not required to make a separate determination of fair and reasonable pricing; however additional discounts can be sought.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

IAW Veterans First Policy, the VIP search resulted in zero (0) SDVOSB/VOSB using the key words "iSTAT" and NAICS "334516. Historically this requirement has been fulfilled by a large business. The incumbent, Abbott Laboratories, Inc Point of Care, is the sole global manufacturer and marketer of the iSTAT system and it associated test cartridges.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: Due to utilizing the same equipment cartridges and services, no additional cost is required for installation and training of equipment.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE: The CNVAMC will continue explore the market in order to seek out the best products and services, that will better respond to the needs of the veterans.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

CHARLES T. BRUKER

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