

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

Acquisition Plan Action ID: VA244-18-AP-3914

- 1. Contracting Activity:** : Department of Veterans Affairs, VISN 04, Corporal Michael J. Crescenzo VA Medical Center (CMC VAMC), Philadelphia, PA, SAO East, Network Contracting Office 4 (NCO4), Clinical Support Services (Med 2). 2237 # 642-18-2-025-1017.
- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program ([41 U.S.C. 251](#) and [40 U.S.C. 501](#)). The CMC VAMC's Pathology and Laboratory Medicine Service is requesting award of a delivery order on a limited source basis to Abbott Laboratories, Inc under their Federal Supply Class (FSC) 6630 Federal Supply Schedule (FSS) V797P-7323a.

Order against: ☒ FSS Contract Number: V797P-7323a.

Name of Proposed Contractor: Abbott Laboratories, Inc., Molecular Division (Abbott)

Street Address: 1300 East Touhy Avenue

City, State, Zip: Des Plaines, IL 60018

Point of Contact: Brittany Bell, 267.438.8053

- 3. Description of Supplies or Services:** The estimated value of the proposed action is \$284,856.16. Contemplated delivery order will be for the provision of laboratory reagent supplies to perform Hepatitis C Virus (HCV) genotyping as well as venereal disease testing for Chlamydia and Gonorrhea. In addition to reagent supplies, Abbott will provide and maintain the necessary equipment to perform the testing. See attached spreadsheet (pages 4 and 5) for cost estimate and a complete listing of the reagent testing supplies and equipment services required. Equipment provided and maintained includes, the Abbott m2000, Abbott m2000rt, two computer workstations, and a printer. Note that this equipment is currently on-site. Quantity to be ordered should meet testing needs for a period of 12 months (04/04/2018 – 04/03/2019).

(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see [8.405-6\(a\)\(1\)\(i\)\(A\)](#), [\(B\)](#), and [\(C\)](#) or [8.405-6\(b\)](#)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

☒ Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized: For the last five years, CMC VAMC has standardized their HCV genotyping as well as venereal disease testing for Chlamydia and

Gonorrhea around the Abbott reagent supplies and equipment. Abbott reagent supplies are only compatible with the Abbott testing equipment such as the Abbott m2000 and Abbott m2000rt. Availability of reagent supplies must be limited to Abbott as only procurement of the needed reagents from Abbott will allow for continuation of testing and regular provision of treatment to patients. Procurement from Abbott will also allow the Pathology and Laboratory Medicine Service to avoid delays caused by having to remove existing equipment, install new equipment from a competitor, and learn a new testing protocol/procedure for HCV genotyping and Chlamydia and Gonorrhea. Also note that patient testing is generally performed daily. A lack of these reagents could result in delayed patient testing. Delays in testing are likely to result in delays in treatment of HCV and Chlamydia and Gonorrhea. Such delays must be prevented.

☐ In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☒ Items peculiar to one manufacturer:

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are “direct replacements” parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system. Abbott reagent supplies are only compatible with the Abbott testing equipment such as the Abbott m2000 and Abbott m2000rt. Abbott is the only provider and manufacturer of compatible reagents for its equipment.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION: Award of the described delivery order to Abbott represents the best value to Government for the following reasons: (1) The price offered by Abbott for testing supplies and equipment has been determined fair and reasonable by a VA contracting officer at time of award of Abbott’s FSS V797P-7323a. (2) The supplies and equipment offered by Abbott are the most expedient means to ensure testing and patient care continue uninterrupted. (3) The supplies and equipment offered by Abbott are in wide use throughout the healthcare market place and are generally accepted to be accurate and reliable.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED: Market research was conducted among various FSS schedule holders. Results of market research indicate that provision of laboratory reagent supplies to perform Hepatitis C Virus (HCV) genotyping as well as venereal disease testing for Chlamydia and Gonorrhea can only be provided by Abbott, as only Abbott reagent supplies are compatible with the CMC VAMC’s testing equipment such as the Abbott m2000 and Abbott m2000rt. Abbott is the only provider/manufacturer of compatible reagents for its equipment.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: N/A

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Jacqueline Pento
SIGNATURE

4/3/18
DATE

Jacqueline Pento
NAME
CMC VAMC
FACILITY

Supervisor, Microbiology
TITLE

Pathology & Laboratory Medicine
SERVICE LINE/SECTION

(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM Part 806.3 OFOC SOP](#):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Matthew D Parlett 360547
CONTRACTING OFFICER SIGNATURE

Digitally signed by Matthew D Parlett 360547
Date: 2018.04.03 11:01:42 -04'00'

04/03/2018
DATE

Matthew D. Parlett, Contracting Officer
NAME AND TITLE

NCO4, Clinical Support Services (Med 2)
FACILITY

b. One Level Above the Contracting Officer (Required over \$150K but not exceeding \$700K): I certify the justification meets requirements for other than full and open competition.

NANCY L. PORTER
128170
SIGNATURE

Digitally signed by NANCY L.
PORTER 128170
Date: 2018.04.03 12:05:58 -04'00'

04/03/2018
DATE

Nancy L. Porter
Branch Chief, NCO4, Clinical Support Services
(Med 2)

Item Number	Description	QTY	UoM	Unit Price	Part #	TOTAL PRICE
0001	Chlamydia trachomatis (CT) and Neisseria gonorrhoeae (NG) Amplification reagent Kit	24	KT	\$ 2,362.00	08L07-091	\$ 56,688.00
0002	CT/NG CONTROL KIT	11	KT	\$ 475.00	08L07-080	\$ 5,225.00
0003	MULTI-COLLECT pierceable cap KIT	6	KT	\$ 750.00	09K12-004	\$ 4,500.00
0004	HCV GT sample prep	13	KT	\$ 408.00	04J70-024	\$ 5,304.00
0005	HCV GT control kit	20	KT	\$ 475.01	08L21-080	\$ 9,500.20
0006	HCV GENOTYPE II AMPLIFICATION KIT	69	KT	\$ 1,920.00	08L21-090	\$ 132,480.00
0007	CTNG sample prep	22	KT	\$ 575.00	06K12-024	\$ 12,650.00
0008	1 ml pipet tips	25	KT	\$ 242.00	04J71-010	\$ 6,050.00
0009	200 ul pipet tips	4	BX	\$ 244.00	04J71-017	\$ 976.00
0010	Reaction vessels	1	BX	\$ 105.00	04J71-020	\$ 105.00
0011	200 ml reagent vessel	6	BX	\$ 29.00	04J71-060	\$ 174.00
0012	96 well plates	9	BX	\$ 196.00	04J71-030	\$ 1,764.00
0013	96 well optical reaction	5	BX	\$ 49.00	04J71-070	\$ 245.00
0014	master mix tubes	5	BX	\$ 45.00	04J71-080	\$ 225.00

Equipment Rental & Service:					
m2000sp - Sample Extraction Automation - 09K14-090 - \$2,058.10 per month.					
m2000rt - Realtime PCR - 09K15-090 - \$748.40 per month.					
Performance Plus Service Agreement - m200sp - \$934.33 per month.					
Performance Plus Service Agreement m2000rt - \$340.00 per month.					
0015	Total monthly price = \$4,080.83.	12	MO	\$ 4,080.83	\$ 48,969.96
TOTAL					\$ 284,856.16