

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A) For Other Than Full and Open Competition

Acquisition Plan Action ID: VA246-18-AP-6419

1. **Contracting Activity:** Department of Veterans Affairs, VISN 06, Hampton VA Medical Center, 100 Emancipation Drive, Hampton VA 23667.
2. **Nature and/or Description of the Action Being Processed:**
This is a justification for other than full and open competition being executed IAW the authority of VAAR 819-7007 Sole Source Awards to a Verified Service-Disabled Veteran Owned Small Business. This action is to fulfill an urgent requirement at the Richmond VAMC to replace two sewer pumps in their lower level pharmacy. The awarded contract action for this requirement will be a firm fixed-price purchase order.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:**
The contractor will be required to remove the two current sewer injector pumps and replace them with new ones. The original/current pumps are 35 years old and not functioning properly. The pumps serve as a backup to one another but both are currently hanging up and not working as intended. If the pumps fail, the pharmacy will flood with sewage. The contractor will replace and install one pump at a time so as to not disrupt services.
4. **Statutory Authority Permitting Other than Full and Open Competition:** 41 USC §3304(a)(5), 38 U.S. Code § 8127, as implemented by FAR 6.302-5 (Authorized or Required by Statute). COs may use the non-competitive (sole source) procedures authorized in VAAR 819.7007 or 819.7008 up to \$5,000,000. Check the specific VAAR clause used below:
(X) 819.7007 Sole source awards to a verified service-disabled veteran-owned small business; or
() 819.7008 Sole source awards to a verified veteran-owned small business
5. **Demonstration that the Contractor's Unique Qualifications and/or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**
Due to the urgent nature of this acquisition, coupled with Greenland Enterprise Inc's familiarity with the Richmond facility specifications and inner workings, the contracting agency feels that a sole source award under the authority of VAAR 819-7007 is in the best interest of the government.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**
The urgent nature of this acquisition dictated that an offer only be solicited from a reputable source with exemplary past performance at the Richmond VAMC installation.
7. **Determination by the CO that the Anticipated Cost to the Government will be Fair and Reasonable:**
The Contracting Officer anticipates that Fair and Reasonable pricing shall be received prior to award.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

In addition to contacting the customer suggested source (Atlantic Pump and Equipment Co. Inc., the government reached out to a known reputable SDVOSB contractor (Greenland Enterprises Inc.) to provide a quote on the acquisition. Both vendors showed similar lead times for acquisition/installation. Based on Greenland's positive past performance at the Richmond VAMC, the contracting agency believes that a sole source award to them is in the best interest of the government.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition:

Greenland Enterprises Inc. has a proven track record of performance and extensive knowledge of the Richmond VAMC campus as well as their policies and procedures.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

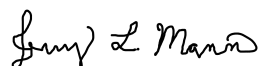
Atlantic Pump and Equipment Co. Inc.
301 Jefferson Davis Hwy.
Richmond VA, 23224
DUNS: 023892136
NAICS: 237110
Size Standard: \$36.5M

Greenland Enterprises Inc.
2713 Magruder Blvd. Suite A
Hampton VA, 23666
DUNS: 825883825
NAICS: 237110
Size Standard: \$36.5M

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

This acquisition is for an urgent need to replace the sewer injector pumps at the Richmond VAMC lower level pharmacy. In the future, the pumps will need to be replaced IAW their life expectancy versus waiting until the pumps begin to fail to consider replacement.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



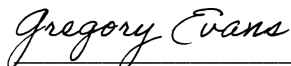
JERRY L. MANN
Contract Specialist
Network Contracting Office 6

4/4/18

Date

13. Approvals in accordance with the [VHAPM Part 806.3 OFOC SOP](#):

Contracting Officer or Designee's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



GREGORY EVANS
Contracting Officer
Network Contracting Office 6

4/5/2018

Date