

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The Gulf Coast Veterans Health Care System requires the purchase of A-DEC electric hand held piece motors to replace and repair the A-DEC electric hand held pieces for the Gulf Coast Health Care System and the Joint Ambulatory Care Center facilities. Both facilities are currently utilizing A-DEC dental chairs, parts, and hand pieces for specific use with the A-DEC brand dental chairs. In addition, VA Biomed personnel are trained on the repair of these units. Therefore, the Gulf Coast Veterans Health Care System is requesting the procurement of brand name only parts manufactured by A-DEC Inc. to match the existing equipment. This will allow for functional standardization throughout both facilities and the continued in-house maintenance of the dental chairs, and meet the sterilization guidance for our slow-speed dental motors which recently changed and requires sterilization after every patient. Dental Service sees on average 8 patients per day per room. Unfortunately, the facilities currently have one motor per room, which means the facilities cannot meet the new guidance. A-DEC parts are the only parts that are compatible with the existing dental chair electric hand held pieces.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** A search was conducted on the FedBizOps (FBO) website, The Federal Procurement Data System (FPDS), and the Vendor Information Pages (VIP) to identify vendors capable of fulfilling this requirement. In addition, the Contracting Officer posted an RFI on FBO and contacted the manufacturer with results detailed in Section 8. The resulting solicitation will also be posted on FBO to secure competition amongst potential sources.
7. **Determination by the CO that the Anticipated Cost to the Government will be Fair and Reasonable:** The Contracting Officer has determined that the anticipated cost to the Government will be considered fair and reasonable based on the competition resulting from the Brand Name Only SDVOSB Set-Aside solicitation that will be posted on the FBO website.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** As described in Section 6 above, market research, in accordance with FAR Part 10, was conducted by synopsis of the proposed acquisition, advising industry of the pending acquisition and soliciting inquiries from interested parties. The market research, which included a search on VIP, FBO, and FPDS resulted in multiple Service Disabled Veteran Owned Small Business (SDVOSB) concerns expressing interest in the acquisition and are capable of providing the requested items via the Open Market. This indicates that the VA Rule of Two in accordance with (IAW) 38 U.S.C. 8127 would be met by soliciting SDVOSBs as the Contracting Officer has a reasonable expectation that two or more small business concerns owned and controlled by veterans will submit offers and that the award can be made at a fair and reasonable price that offers best value to the United States.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** There are no additional facts applicable to this justification.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** The following companies expressed interest in this acquisition:

A-DEC, DUNS NO.
AVCO Enterprises, DUNS No. 122285992 (SB)
Avens Development Services, LLC dba, The Avens Group – DUNS No. 080448646 (SDVOSB)
Fuzion Contracting, LLC – DUNS No. 080712587 – SDVOSB

Trafalgar Business Solutions – DUNS No.
Veterans Healthcare Supply Solutions – DUNS No. – SDVOSB
WEBCO Dental and Medical Supplies – DUNS No. 013554608 - SDVOSB-FSS Contract #V797D-50550
ASBA - DUNS No. 128598013 - GS07F450AA/ VA FSS-BPA VA798S-13-A-0023

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** The Gulf Coast Veterans Health Care System will continue working with the Contracting Office and with the industry in conducting market research to identify opportunities to compete future requirements.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

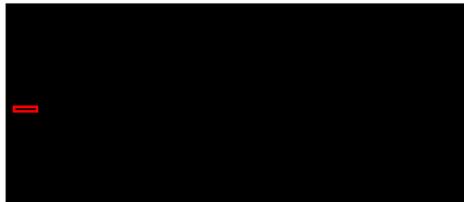


10/26/2017

Date

13. **Approvals in accordance with the VHAPM Part 806.3 OFOC SOP:**

a. **Contracting Officer or Designee's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Date

b. **One Level Above the Contracting Officer (Required over\$150K but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.

