

DEPARTMENT OF VETERANS AFFAIRS

Justification for Single Source Awards IAW [FAR 13.106-1](#)

For

Over Micro-Purchase Threshold but Not Exceeding the SAT (\$150K)

Acquisition Plan Action ID: VA262-18-AP-10489

1. **Contracting Activity:** Department of Veterans Affairs, NCO 22, VA Loma Linda Medical Center, 11201 Benton Street, Loma Linda, CA 92357 has a requirement for services for preventative maintenance of Olympus Fluoview 3000 RS Laser Scanning Confocal Microscope utilized by the Research Department at the hospital. The transaction number 605-18-2-026-0289 for a total \$19,000.00. The proposed contract is for a period of performance of a Base Year and four (4) option years for a total proposed contract value of \$95,000.00.
2. **Brief Description of Supplies/ Services required and the intended use/Estimated Amount:** VA Loma Linda Medical Center has an Olympus Fluoview 3000 RS Laser Scanning Confocal Microscope, used by the Research Department. The microscope is utilized for its high sensitivity and speed required for live cell and tissue imaging, and the FV3000 enables 2D-6D macro to micro imaging of cells, tissues, and small organisms. This microscope is utilized in cell biology, cancer research, stem cell research and delivers high resolution images required for multi-dimensional observation of cell and tissue morphology. The FV 3000 requires services for preventive maintenance as per manufacturing specifications.
3. **Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:** The statutory authority permitting for other than full and open competition is 10 U.S.C. 2304 (c)(1) and FAR 6.302-1, Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirement. The recommended vendor, Olympus America, Inc., is the Original Equipment Manufacturer (OEM). This is a sole source request for a base plus four option year service preventative maintenance contract on the Fluoview FV3000 laser scanning confocal microscope. Olympus America utilizes authorized service dealers across the nation for general microscope repairs. However, the FV3000 RS System purchased by VA Loma Linda Healthcare System (VALLHCS) is not supported by these service dealers. The FV3000 system located at VALLHCS is supported and serviced by Olympus America Certified Field Service Engineers and are dispatched from Olympus America, Inc. headquarters. Any service work performed on the Olympus Fluoview FV3000 RS system, apart from that done by Olympus Certified Field Service Engineer Personnel, would void the VA product warranty.
4. **Description of market research conducted and results or statement why it was not conducted:** Market research by searching VIP under NAICS Code 339112 - Surgical and Medical Instrument Manufacturing Contractors. A total of 24 SDVOSB vendors were found in VetBiz, however no

solicitation was issued as this is a sole source. A search was done under GSA utilizing keywords of "Olympus" and "Olympus Microscope" and located a total of twelve (12) GSA vendors. However, due to the sole source justification reason that if any other authorized service dealer serviced the microscope that it would void the warranty, no effort was made to solicit to GSA. Furthermore, a keyword search of Olympus found that Olympus has a GSA contract, but a search of the price catalog found that services for the Fluoview 3000 Microscope were not covered under this contract. A sole source justification will be made for this procurement to preserve the product warranty and procure necessary services for preventative maintenance.

5. **Contracting Officer's Certification:** *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.*

James Barber
Contracting officer

6/1/2018
Date



February 28, 2018

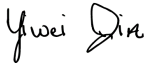
Dear Olympus Customer,

This letter is in response to your request for confirmation of sole source status. Olympus utilizes Authorized Service Dealers across the nation for general microscope repairs. However, your Fluoview system is not supported by these Service Dealers. Your system is supported and serviced by Olympus Certified Field Service Engineers. They are dispatched from Olympus America Inc., our corporate headquarters.

Any service work performed on the Olympus Fluoview system, apart from that done by certified Olympus personnel, would render the warranty null and void. Please let us know if you have any other questions or concerns regarding the support of your product.

Thank you for choosing Olympus.

Kind regards,

DocuSigned by:

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Yiwei Jia

Director of Microscope Operations, OSSA Technical Services