

### **CALCULATION OF SELF-PERFORMED/SUBCONTRACTED WORK (xxx-xx-xxx)**

Offerors for General Construction (NAICS code 236220) must provide at least 15 percent (25% for specialty trade NAICS codes with 237 and 238 prefix) of the cost of the contract performance incurred for personnel must be performed by the Service Disabled Veteran Owned Small Business (SDVOSB) awardee or those of a verified SDVOSB subcontractor. Provide a breakdown of material and personnel costs, by specification division listed for the project. Home Office overhead, profit/fee and bond costs shall be added after a subtotal of personnel and material/Equipment costs has been calculated. Clearly identify the personnel costs you will be performing, and the personnel costs of other eligible service disabled veteran-owned small business concerns. Below is a suggested format.

Specification Division	SDVOB Vendor (Y or N)	Personnel Cost	Material/Equipment Costs
Division 01		\$	\$
Division 02		\$	\$
Division 03		\$	\$
(Add additional lines as necessary for each Division applicable to this project)		\$	\$
		\$	\$
		Sub Total (Personnel Costs, Material/Equipment Costs)	\$
		Profit	\$
		Home Office Overhead	\$
		Bond	\$
		Grand Total	\$

#### Calculation of self-performed personnel costs:

1. Total personnel costs \* both prime and all subcontractors: \$ \_\_\_\_\_
2. Subtract all subcontractor personnel costs\* that are not SDVOSB companies that will perform work on this contract: \$ \_\_\_\_\_
3. Remainder is 'Total amount of work to be self-performed under the Contract': \$ \_\_\_\_\_
4. Self-performed work = Line 3/Line 1 x 100 = \_\_\_\_\_ %

\*personnel costs include labors, mechanics, other tradesmen, and office personnel directly charged to the project (includes project manager, job superintendent, administrative, estimators, etc.)