

DEPARTMENT OF VETERANS AFFAIRS

**Justification and Approval (J&A)
Single Source ()**

Acquisition Plan Action ID: _____

1. **Contracting Activity:** Department of Veterans Affairs, VISN 16, Michael E. DeBakey Medical Center, Network Contracting Office 16, 2002 Holcombe Blvd, TX 77030.
2. **Nature and/or Description of the Action Being Processed:** The Michael E. DeBakey, Houston VAMC has a requirement for the purchase of Stryker Novadaq Pinpoint System and accessories with one (1) year warranty for the Operative Care Line (OCL) department. This system is used during laparoscopic procedures in order to take precise pictures.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:**
This will be a firm fixed price award. See items listed below.
4. **Estimated Dollar:** _____

Item #	Description/Part Number*	Qty
240031010	PKG, SYNK WIRELESS TRANSMITTER	1
220220300	PKG, L10 LED LIGHT SOURCE WITH AIM	1
240060917	SDC3 BASE W/ SDP1000 PRINTER KIT	1
1588610122	PKG, 1588 AIM CAMERA HEAD WITH INTEGRATED COUPLER	2
240031006	PKG, SYNK WIRELESS SYSTEM DEVICE CONTROL CABLE PACKAGE	1
233032302	PKG, ENDOSCOPE AND CAMERA STERILIZATION TRAY	2
1588010000	PKG, 1588 AIM CAMERA CONTROL UNIT (CCU)	1
PC9001	VIDEO PROCESSOR/ILLUMINATOR (VPI)	1
PC9002	PINPOINT S1 CAMERA HEAD	2
SC9134	PINPOINT LAPAROSCOPE - 10MM, STANDARD , 30 WITH WOLF AND STORZ	2
SC9534	PINPOINT LAPAROSCOPE - 5MM, STANDARD , 30 WITH WOLF AND STORZ	2
SC9504	PINPOINT LAPAROSCOPE - 5MM, STANDARD , 0 WITH WOLF AND STORZ	2
SC9104	PINPOINT LAPAROSCOPE - 10MM, STANDARD , 0 WITH WOLF AND STORZ	2
HH9030	SPY-PHI HANDHELD IMAGER	1

PC9004	PINPOINT LIGHT CABLE	2
PC9021	PINPOINT LIGHT GUIDE ADAPTOR, ENDOSCOPE END (OUTPUT, STORZ)	2
PC9022	PINPOINT LIGHT GUIDE ADAPTOR, VPI END (INPUT, OLYMPUS)	2
PC9024	PINPOINT SCOPE ADAPTOR, ENDOSCOPE, WOLF	2
PC9023	PINPOINT SCOPE ADAPTOR, ENDOSCOPE, STORZ	2
0240099110K	FLAT PANEL ROLL STAND KIT	1
0240099011K	STANDARD VIDEO CART KIT	1
240031055	32" 4K SURGICAL DISPLAY 3g-SDI CONVERTER BOX KIT	1
240031022	VISIONPRO SYNK 26" WIRELESS LED DISPLAY WITH DEVICE CONTROL	1
620050001	PNEUMOCLEAR CO2 CONDITIONING INSUFFLATOR KIT (BOTTLE GAS)	1
Warranty		4 Option Yrs

5. Statutory Authority Permitting Other than Full and Open Competition: FAR13.5 Simplified

Procedures for Certain Commercial Items: The authority for applying the Simplified Procedures for Commercial Items of FAR 13.5 is 41 U.S.C 1901 and is implemented by restricting competition on this procurement via FAR 13.106-1(b)(2) and FAR 11.105(a)(1).

6. Demonstration that the Contractor's Unique Qualifications and/or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

The Stryker Novadaq Pinpoint uses proprietary technology to provide fluorescence imaging that allows a surgeon to perform a visual assessment of blood flow in vessels as well as tissue perfusion. This is critical during laparoscopic surgeries to improve the surgeon's decision making within surgeries and prevent complications.

This is a brand name requirement. Market research was conducted, as detailed in paragraph 9 below which shows that competition cannot be achieved by competing this requirement from different manufactures, however competition can be achieved through authorized distributors.

7. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

The Michael E. DeBakey VA Medical Center (MEDVAMC) is currently requesting a Stryker Novadaq Pinpoint System with accessories to improve fluorescence imaging capability for laparoscopic surgeries. A RFI was posted on 04/09/2018 with a closing date of 04/13/2018. This was an intent to seek SDVOSB/VOSB vendors who can provide this requirement. Three responses were received, one of which was a large business and two SDVOSB. A VIP search was conducted using NAICS code 339112, the results shows 280 vendors who utilizes this code, however only two are authorized distributors of the Stryker Novadaq brand. A letter was sent to the manufacture, requesting authorized distributors. Only two were identified, Veterans Healthcare Supply and Beacon Point Associates, LLC who are SDVOSB. Copies are filed in briefcase. Based on the findings this requirement will be

competed as firm fixed price to SDVOSBs distributors.

8. **Determination by the CO that the Anticipated Cost to the Government will be Fair and Reasonable:** This is a commercial acquisition so price risk is low. Price analysis will be conducted prior to award to determine price reasonableness. CO may compare proposed price to IGCE, historical prices for similar items.
9. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** The Michael E. DeBakey VA Medical Center (MEDVAMC) is currently requesting a Stryker Novadaq Pinpoint System with accessories to improve fluorescence imaging capability for laparoscopic surgeries. A RFI was posted on 04/09/2018 with a closing date of 04/13/2018. This was an intent to seek SDVOSB/VOSB vendors who can provide this requirement. Three responses were received, one of which was a large business and two SDVOSB. A VIP search was conducted using NAICS code 339112, the results shows 280 vendors who utilizes this code, however only two are authorized distributors of the Stryker Novadaq brand. A letter was sent to the manufacture, requesting authorized distributors. Only two were identified, Veterans Healthcare Supply and Beacon Point Associates, LLC who are SDVOSB. Copies are filed in briefcase. Based on the findings this requirement will be competed as firm fixed price to SDVOSBs distributors.
10. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** N/A
11. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** Veterans Healthcare Supply and Beacon Point Associates, LLC. Letters in file
12. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** Prior to awarding future acquisitions for the same or similar products, additional market research will be conducted to determine if market conditions have changed which would enable the competition of this requirement.
13. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

