

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity:

Department of Veterans Affairs, VISN 08, 00675 Medical Center

The Orlando VAMC Activations Team purposes a Justification for Other Than Full and Open Competition for Brand Name Specifications.

Purchase Request: 675-12-2-2639-0200/0202/0204/0206

2. Nature and/or Description of the Action Being Processed:

The action being requested is a brand name description IAW FAR Part 6.302-1(c) for audiology equipment. The government estimate is \$79,829.00. The audiology equipment will be used throughout the Lake Nona Hospital for various audiology tests.

There is no particular vendor that we are requesting and plan to solicit IAW FAR Part 5.101.

3. Description of Supplies/Services Required to Meet the Agency's Needs:

This acquisition has a government estimate of \$79,829.00 to include:

1 x Intelligent Hearing Systems-Smart EP _DPOAE Combo Research System
2 x Intelligent Hearing Systems Portable USB Lite EP/ASSR/DPOAE/TOAE Combo
3 x Intelligent Hearing Systems USB Lite DPOAE System
10 x Intelligent Hearing Systems Isolation Transformers

The required delivery date is 28 September 2012.

4. Statutory Authority Permitting Other than Full and Open Competition:

(X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy

Agency Requirements per FAR 6.302-1(c);

() (2) Unusual and Compelling Urgency per FAR 6.302-2;

() (3) Industrial Mobilization, Engineering, Developmental or Research Capability
or Expert Services per FAR 6.302-3;

() (4) International Agreement per FAR 6.302-4

() (5) Authorized or Required by Statute FAR 6.302-5;

() (6) National Security per FAR 6.302-6;

() (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

This is the only system capable of providing the supplies and services described in Section III above without the Veteran's Health Administration experiencing negative effects to patients' quality of care.

This package of equipment is the only one on the market that interfaces with/offers the Etomotic research 10D probe, offers frequency sweep availability of 400 Hz to 10000 Hz and auto retest failed frequencies, and is Windows 7 compatible. Most importantly, it is the only system available that allows for all of these separate pieces of equipment and various test results (including the portable units) to be stored on a central database. Thus, a variety of test results will be accessible from one location vs. currently where tests results must be pulled from a variety of locations throughout the clinic. The ability to have complete integration of the test results and storing of the test results in a

central database, will improve patient care and provide efficient tracking of tests over time (regardless of which specific piece of equipment was used). It also is modular and allows for a wide variety of upgrades over time, without having to purchase a whole new system. All of the above listed features will make the providers more efficient and also make repairs/maintenance more efficient by having one standard across the clinic. No other system allows total integration of all the various tests and equipment.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**
A solicitation will be posted IAW FAR Part 5.101 on the GPE and set-aside for small business as market research has indicated that there is a reasonable expectation of receiving two or more quotes from small business.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**
A fair and reasonable price will be determined by the competition received from a solicitation issued on the GPE and the IGE.


8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**
A sources sought was issued on the GPE under RFI #VA248-12-1-1536 and there 3 companies interested in providing the items on listed on the RFI.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:**
N/A

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**
Tele-Acoustics
Diagnostic Group
Acousti-Cal

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**
This is described in Section 6.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Name: Lisa Kalch
Administrative Officer
Facility: Orlando VAMC

08/10/12
Date

13. Approvals in accordance with FAR 6.304

- a. **Contracting Officer's Certification:** (required) I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Name: Kory Stiles
Contracting Specialist
Facility: Orlando VAMC

13 Aug. 12
Date

- b. **Product Line Supervisor (PLS):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Name: Kenneth Williams
Contracting Supervisor
Facility: Orlando VAMC

Date