

LIMITED SOURCES JUSTIFICATION
ORDER > SAT
FAR PART 8.405-6

Acquisition Plan Action ID: VA252-18-AP-5214

1. Contracting Activity:

Department of Veterans Affairs, NCO-12
Great Lakes Acquisition Center
115 South 84th Street, Suite 101
Milwaukee, WI 53214

Department of Veterans Affairs
William S. Middleton Memorial Veterans Hospital
2500 Overlook Terrace
Madison, WI 53705

Purchase Request: 607-18-3-969-0080

2. Description of Action:

This acquisition is conducted under the authority of the Multiple-Award Schedule Program ([41 U.S.C. 251](#) and [40 U.S.C. 501](#)). Justification for Brand Name Only, PHILIPS HEALTHCARE, procurement for the William S. Middleton MVH new requirement of Philips Intellivue Monitoring System. A firm-fixed-price contract is planned.

Order against: ☒ FSS Contract Number: V797P2238D

Name of Proposed Contractor:	PHILIPS HEALTHCARE
Street Address:	3000 Minuteman Road, M/S 5301
City, State, Zip:	Andover, MA 01810
Phone:	425-482-8442

Order against: ☒ FSS Contract Number: V797D50441

Name of Proposed Contractor:	ALLIANT HEALTHCARE
Street Address:	333 Bridge Street NW, Suite 1125
City, State, Zip:	Grand Rapids, MI 49504
Phone:	888-307-1144

3. Description of Supplies or Services:

The estimated value of the proposed action is \$481,611.01

The William S. Middleton MVH requires a new Philips Intellivue Monitoring System for the Emergency Department. The system includes a central dual screen 23" display with touch screen functionality and two non-touch screens for viewing in areas outside of the central station. Ten bedside monitors will need to be wall mounted and attach to cable system to transmit information to the central station. Four monitors will need to be on mobile stands with wireless transmission of information to be sent to the central station. Central station will view all 14 monitors.

4. IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see [8.405-6\(a\)\(1\)\(i\)\(A\), \(B\), and \(C\) or 8.405-6\(b\)](#)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Only one source, brand name (PHILIPS HEALTHCARE), is capable of providing the supplies or services required at the level of quality

required because the supplies or services are unique or highly specialized; In order for the William S. Middleton Memorial Veterans Hospital to be standardized in the patient monitoring system used for patient care, the Emergency Room will need to have a Philips monitoring system installed. Once all the areas monitoring patients are on the same system, a centralized server will be installed and the operating platform will be upgraded for all monitoring devices.

5. DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

GSA has determined the prices of supplies and fixed-price services, and rates for services offered at hourly rates, to be fair and reasonable.

6. DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

VIP search was conducted using the search criteria of NAICS Code: 334510, the search resulted in 162 matches. A second search was conducted using the search criteria of NAICS Code: 334510 and the Keyword: Philips, the search resulted in in six (6) SDVOSB matches. E-mail was sent to all six (6) SDVOSB vendor matches instructing vendor to advise if their firm is capable of providing the requirement. Two (2) SDVOSB vendors responded that they can provide the required items, one (1) via FSS contract, from the manufacturer, an Other Than Small Business.

Ability One website search was conducted; Ability One does not provide the required product.

FSS search conducted, resulting in one FSS contract holder providing the requirement:

- PHILIPS HEALTHCARE (DUNS: 15-388-2816) – V797P2238D – Other Than Small Business.

7. ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

The Non-Manufacturer Rule does apply to this procurement, as the IGCE is greater than \$150,000.00, therefore a set aside shall not be pursued.

8. A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

As the William S. Middleton MVH is standardizing its facility in the patient monitoring system with Philips equipment, there is no action the agency may take to remove or overcome any barriers.

9. REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

Julia Vazquez
Inventory Management Specialist

10. APPROVALS IN ACCORDANCE WITH THE [VHAPM Part 806.3 OFOC SOP:](#)

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Thomas H. Chesak
Contracting Officer NCO-12

b. One Level Above the Contracting Officer (Required over the SAT but not exceeding \$700K): I certify the justification meets requirements for other than full and open competition.

David Picchi
Branch Chief NCO-12