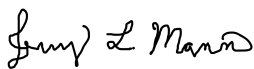


DEPARTMENT OF VETERANS AFFAIRS

Justification for Single Source Awards IAW VAAR 813.106-70(b)  
For  
Over Micro-Purchase Threshold but Not Exceeding the SAT (\$250K)

Acquisition Plan Action ID: 36C246-18-AP-1108

- Contracting Activity:** Department of Veterans Affairs, VISN 06, Hampton VA Medical Center, 100 Emancipation Drive, Hampton VA 23667.
- Brief Description of Supplies/ Services required and the intended use/Estimated Amount:** This requirement is for a brand name (**Olympus, Large Business, DUNS: 017018859**) request to supply the Richmond VAMC with Cardiac Scopes and Cameras. These items will be used to assist the Richmond VAMC in operating room procedures for complex and general cardiac surgery cases.  
**Estimated Amount:** \$49,041.12
- Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:** The Richmond VAMC has standardized their surgical procedures on the Olympus platform and the HD 190 Olympus cameras and rigid scopes required by this acquisition are the only ones that will match exactly to the existing Olympus towers. In addition to being the only items that will match the existing infrastructure, the Richmond VAMC physicians and technicians are extensively trained on the needed items for this requirement. Switching to a different manufacturer would undermine the current standardization efforts and cause a significant increase in training and equipment costs that the government doesn't believe would be recouped through a competitive acquisition. Lastly, purchasing this brand-name equipment will maintain continuity of care and keep patient safety risks at an acceptable level. Due to the exposure of each general and complex surgical patient, maintaining continuity and familiarity with equipment is essential.
- Description of market research conducted and results or statement why it was not conducted:** Market research was limited to confirming Olympus as the manufacturer and determining if they had any authorized SDVOSB and/or VOSB resellers/distributors. **Alliant Healthcare Products (DUNS: 121170653)** was identified as their sole SDVOSB authorized reseller/distributor to the federal government.
- Contracting Officer's Certification:** *Procurement is conducted under the authority of 38 U.S.C. 8127(b) and in accordance with VAAR 813.106-70(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.*



Jerry L Mann  
Contracting Officer

7/10/18

Date