

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification and Approval (J&A)**

**For**

**BRAND NAME ONLY**

**Acquisition Plan Action ID:** [REDACTED]

- 1. Contracting Activity:** Department of Veterans Affairs, VISN 06, Hampton VA Medical Center, 100 Emancipation Drive, Hampton, VA 23667 Purchase Request No. [REDACTED]  
[REDACTED]
- 2. Brief Description of Supplies/ Services required and the intended use/Estimated Amount:** The Richmond VAMC is in need of functional electrical stimulation systems designed to improve gait in people suffering from foot drop and knee flexion or extension in individuals with thigh muscle weakness.
- 3. Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:** The Richmond VAMC previously procured the functional electrical stimulation system for its patients. This requirement is to provide additional equipment to the preestablished inventory and meet increased patient demands. Procuring matching equipment will ensure continuity and maintenance of the standardization efforts implemented to sustain standardized care and patient safety. Before any other equipment can be utilized by the facility, an SOP would have to be developed, approved, implemented and medical center staff would be required to be trained on the new equipment resulting in unacceptable delays in fulfilling the agency's requirement. Substantial duplication of cost to the Government is not expected to be recovered through competition.
- 4. Description of market research conducted and results or statement why it was not conducted:** A random sampling from the world-wide web showed that functional electrical stimulation systems are commercially available. A search of VIP under NAICS code 334510 and applicable term "functional electrical stimulation systems" yielded 63 possible available sources that could provide the requested items; 55 SDVOSBs and 8 VOSBs. GSA yielded a total of 71 business concerns of various socioeconomic statutes, 11 SDVOSBs and 13 VOSBs were found. FPDS shows that the requirement has been previously fulfilled within the Department of Veterans Affairs. Bioness indicated that the vendor for all Bioness products in Tryco Inc. Tryco Inc (DUNS 186528188) is a small business and has schedule V797D70077 that expires May 14, 2022. Tryco Inc stated telephonically and via email that they do not have any partnerships with SDVOSBs but provided a list of SDVOSB firms that they have worked with on previous projects. Tryco representative provided SpecOps Medical Supply LLC (SDVOSB; DUNS 078582932) and Veterans Healthcare Supply Solutions (SDVOSB; DUNS 964899483). The rule of two will be met for this acquisition.

**5. Contracting Officer's Certification:** *Purchase is approved in accordance with VAAR 819.7005.  
I certify that the foregoing justification is accurate and complete to the best of my  
knowledge and belief.*

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7/20/18

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