

**LIMITED SOURCES JUSTIFICATION**

**ORDER >SAT**

**FAR PART 8.405-6**

**Acquisition Plan Action ID:** 36C244-18-AP-0405

- 1. Contracting Activity:** Department of Veterans Affairs, VISN 04, Erie VA Medical Center
- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program ([41 U.S.C. 251](#) and [40 U.S.C. 501](#)).

Erie VA Medical Center anticipates a fixed-price contract for two (2) Steris Corporation V-PRO MAX sterilizers for the Sterilization Processing Section (SPS).

Order against: ☒ FSS Contract Number: V797D-60613

Name of Proposed Contractor: STERIS Corporation

Street Address: 5960 Heisley Road

City, State, Zip: Mentor, OH 44060

Phone: 440-354-2600

**3. Description of Supplies or Services:**

The estimated value of the proposed action is \$ 311,667.86

The Erie VA Medical center is requesting two (2) Steris Corporation model V-PRO MAX sterilizers.

**(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see [8.405-6\(a\)\(1\)\(i\)\(A\)](#), [\(B\)](#), and [\(C\)](#) or [8.405-6\(b\)](#)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.**

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

☐ Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized

VHAPM Part 808.405-6 Limiting Sources  
Attachment 2: Request for Limited Sources Justification Format >SAT

- ☐ In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.
- ☒ Items peculiar to one manufacturer:
- ☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)
- ☐ These are “direct replacements” parts/components for existing equipment.
- ☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The Steril Processing Service requires the purchase of two new Steris Corporation V-PRO Max sterilizers to replace aging and unrepairable Steris Corporation ethylene oxide sterilizers in order to sterilize necessary reusable medical equipment (RME) at the facility. The existing Steris ethylene oxide sterilizers have reached their “end of life”, and are no longer cost effective to continue to service and repair. In addition, recommendations made by the National Program Office Sterile Processing indicate the move to alternate low temperature sterilization solutions, and the move away from ethylene oxide. The new sterilizers will mean the facility will have two (2) identical sterilizers for their RME sterilization, ensuring continuity of equipment, controls, cabinetry, user-training and manufacturer maintenance. The new sterilizers are compatible with Erie’s Censitrac equipment tracking system already in use and also compatible with other Steris equipment in use at the medical center; therefore, no additional compatibility software or updates will be needed. This ensures standardization for safe operation while providing patients with optimal services and ensuring high quality sterilization is being provided to help eliminate any potential issues that could arise by having multiple brands of products and devices being used for similar purposes. Standardization is in the best interest of the government since it eliminates the added expense of having to train staff on new equipment and procedures. The Steris Corporation sterilizers will be used to sterilize compatible reusable medical instruments using (Vaporized Hydrogen Peroxide) technology that provides highly effective sterilization at a low temperature. The new sterilizers purchased will use currently owned load carts and racks that are designed for the older models, but that are 100% compatible with the new V-PRO Max sterilizers.

**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

The equipment required is available via Steris Corporation's Federal Supply Schedule contract. In accordance with FAR 8.404(d), supplies on the schedule are listed at fixed prices and GSA has already determined the prices of supplies under schedule contracts to be fair and reasonable. Therefore, ordering activities are not required to make a determination of fair and reasonable pricing, and by placing an order against a schedule contract, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative to meet the Government's needs.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**


No additional research was conducted beyond obtaining an informal quote from Steris Corporation for this requirement. Steris Corporation is the only known manufacturer of these needed items, and has no authorized distributors that can provide the services needed under this requirement. Without authorized service providers, the necessary services are not provided, and any warranties would not be maintained. Therefore, It is in the best interest of the Government, and more cost effective, to issue an award directly to Steris for all products and services required.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: N/A**

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

Competition will be sought for future requirements should circumstances and market research reveal that adequate competition is available.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

  
\_\_\_\_\_  
John Spacht, Chief, SPS

\_\_\_\_\_  
DATE

**(10) APPROVALS IN ACCORDANCE WITH THE VHAPM Part 806.3 OFOC SOP:** *This part is filled out by Contracting Staff as part of the Justification*

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Andrea Aultman-  
Smith 155562  
Digitally signed by Andrea  
Aultman-Smith 155562  
Date: 2018.07.11 07:43:23  
-04'00'  
\_\_\_\_\_  
Andrea Aultman-Smith, Contracting Officer

\_\_\_\_\_  
DATE

**b. One Level Above the Contracting Officer (Required over the SAT but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.

\_\_\_\_\_  
Dianne Smith, Chief, Division 2, NCO4

\_\_\_\_\_  
DATE