

Department of  
Veterans Affairs

# Memorandum

**Date:** August 16, 2012

**From:** Business Manager , SSSL, VAPHS

**Subj:** SALIENT CHARACTERISTICS / FUNCTIONAL / PERFORMANCE  
SPECIFICATIONS/ STATEMENT OF NEED

**To:** Acquisitions / Contracting

**Thru:** Business Resource Specialist

1. The following are the required characteristics, functional and performance specifications for the requested item. **Note: use generalities and NOT trade or proprietary names in your memo.**
  - a. Malleable Bipolar sealer with light
  - b. Malleable shaft can be shaped to reach challenging anatomical areas
  - c. Built-in light provides illumination to aid in visualization of the surgical site
  - d. Large bipolar electrode configuration provides hemostatic sealing across broad planes of tissue
  - e. Transcollation technology combines radiofrequency (RF) energy and saline for hemostatic sealing of soft tissue and bone at the surgical site. Vessels up to 1mm may be occluded, reducing bleeding.
2. Statement of Need:  
The Surgical Service Line is requesting the additional purchase of an Aquamantys System. This system is used by the liver transplant surgeon for liver resections and the neuro surgeons to assist with the hemostatic sealing of soft tissue and bone at the surgical site. Vessels up to 1 mm may be occluded with the Aquamantys system which tremendously reduces bleeding. Having this system available reduces transfusion rates by minimizing intra-operative blood loss and may reduce the need for other blood management products during or after the procedure.
3. Equipment Transaction Number: **646-430-12-00014**
4. Vista Transaction Number: **646-12-3-167-0067**
5. If you have any questions please feel free to contact me 412-360-3798.

**JOYCE CAHILL, LCSW**

**Business Manager, Surgical Specialty Service Line**

**Note: Please attach brochures or equipment specifications provided by companies do NOT include them in the body of your memo as references, use only the specifications they have provided. Be as thorough as you can to assist in the purchase of your equipment.**

Firms with interest and capability to respond to this requirement should develop a short narrative including relevant experience and other information indicating and evidencing capability to successfully meet the aforementioned requirements. Interested parties should send their company information via E-

mail (preferred) or fax to Mr. Pedro Catinchi, Contracting Officer, Service Area East Office. E-mail is [pedro.catinchi@va.gov](mailto:pedro.catinchi@va.gov) and fax number is 412-822-3440.

Company information must include business type e.g. Service Disabled Veteran Owned Business, Woman Owned Small Business, etc. Information should be provided no later than (12:00 PM) AUG 29, 2012.