

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 01, Manchester NH Medical Center
2237 number: 608-18-3-7073-0009

2. **Nature and/or Description of the Action Being Processed:**

This is a brand name justification to purchase components and upgrades for Manchester's Philips Patient Monitoring System from an authorized distributor. This will include 24 MX450 Patient Monitors and subsequent accessories, as well as installation and upgrades for other parts of the Manchester Patient Monitoring System.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

- Upgrade Local PIIC Classic Central Station Hardware/Software to PIIC iX REV B (28 Sectors)
 - Local PC
 - New Desktop UPS
 - Reconfigure Network Printer
 - Reconfigure USB Recorder
- Install (24) new MX450 Patient Monitors as per configuration on quote (1 as Spare)
 - Replaces (9) existing MP50s
 - Upgrade (9) existing MMS modules with REV C Hardware
 - Requires trade-in of existing (9) REV A MMS Modules
 - Provide (2) new MMS for net new monitors
 - Reuse existing M-Series Mounts
 - Provide (1) additional M-Series mount for net new monitor
 - Requires (1) cable run to new monitor location
 - Replaces (13) existing MP30s
 - 9 on Wall Mounts
 - 4 on Rollstands
 - Reuse (13) existing MMS Modules
 - Reuse (13) existing M-Series Mounts
- Wired Infrastructure to support 24 wired bedsides. Includes
 - Switches
 - UPSs
 - Installation Labor
- Replaces (2) old HP Switches with new Cisco 2960+ Switch
 - in Urgent Care Closet
 - in PACU Closet

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- (x) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

Accordingly, Philips Healthcare, Inc (and its authorized sales partners and installers) are the only firms capable of providing the supplies and services described in Section III above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition and unacceptable delays in fulfilling its requirements.

The Manchester VAMC currently uses the PIIC Classic Central Station and the MP30 and MP50 patient monitors. Philips Healthcare and its authorized sales partners and installers are the only firms capable of upgrading the Central Station and replacing the existing patient monitors with upgraded Philips monitors that communicate with the Central Station system without a system overhaul and subsequent costs.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

Market research was conducted and at least (2) SDVOSB companies, who are authorized Philips Healthcare sales partners, are capable of providing quotations. Therefore, this requirement will be issued on FBO as an open market, SDVOSB set-aside with a brand name justification for the required Philips equipment for the reasons detailed in this justification.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

This requirement will be competed as an open market, SDVOSB, set-aside. Market research and competition will determine if the price is fair and reasonable.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

Market research was conducted and (2) SDVOSB companies, who are authorized Philips Healthcare sales partners, are capable of providing quotations. Therefore, this requirement will be issued on FBO as an open market, SDVOSB set-aside with a brand name justification for the required Philips equipment for the reasons detailed in this justification.

Philips Healthcare and its authorized sales partners are the only vendors who can provide the required goods and supplies. The Manchester VAMC currently has Philips patient monitors (MP30s and MP50s) and they are upgrading our PIIC Classic Central Station hardware and software to PIIC iX REV B, the latest version of the Philips Central Station system.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: N/A

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: N/A

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

Where this requirement is an upgrade to an existing patient monitoring system, there are currently no available actions to remove or overcome barriers at this time.