

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval (J&A) For Other Than Full and Open Competition (>SAT)

Acquisition Plan Action ID: 36C246-18-AP-2218

1. **Contracting Activity:** Department of Veterans Affairs, VISN 06, Charles George VA Medical Center, VISN 06, Network Contracting Office 6, 637-18-4-996-0076.
2. **Nature and/or Description of the Action Being Processed:** This requirement is for a brand name only request to supply the Charles George Asheville VAMC with an GE Healthcare Carescape Central Station Operating System Upgrade. This requirement will replace several monitors in the Day Surgery Suites and aid in the continuation efforts at the Asheville VAMC to upgrade all Central Stations that currently use Windows XM as the OS.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** This requirement includes the procurement of; 10 EA Carescape Monitor B450, 10 EA Carescape Patient Data Module, 4 EA Carescape Gateway G9, 1 EA Muse v9, 1 EA Carescape Network, 1 EA CGW ITPS, IJB Configuration and Education Services. The anticipated dollar value for this acquisition is; \$260372.80.
4. **Statutory Authority Permitting Other than Full and Open Competition:**

FAR13.5 Simplified Procedures for Certain Commercial Items: *The authority for applying the Simplified Procedures for Commercial Items of FAR 13.5 is 41 U.S.C. 1901 and is implemented by for restricting competition on this procurement via FAR 13.106-1(b)(2).*
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The Carescape Central Stations being replaced are proprietary to GE Healthcare and currently operate on the Windows XP OS while the replacements will operate on the Windows 7 OS. The Asheville VAMC has standardized throughout the facility on the Carescape platform and only the GE Healthcare monitors will be compatible with the current platform. Replacing the monitors and Central Stations with the current Vendor will maintain standardization within the facility and will ensure communication with the CareScape Gateway from the monitors to the Central Stations on the unit and in the Telemetry War Room. The staff of the facility are familiar with the Physiological Monitors supplied by the vendor and this will maintain uniformity throughout the facility. This will also reduce the workload on the constrained availability of Biomedical Engineering staff and reducing waste by that department storing parts and knowledge for two separate Physiological Monitor vendors.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** The items needed for this acquisition are proprietary to GE Healthcare. Market research efforts have determined that GE Healthcare has 4 authorized Small Business resellers/distributors, two of which are VOSB's. Pursuing this acquisition as a 100% VOSB set-aside will satisfy the VA Rule of Two and ensure maximum effort regarding competition for this acquisition.
7. **Determination by the CO that the Anticipated Cost to the Government will be Fair and Reasonable:** The contracting officer will ensure that fair and reasonable pricing is obtained for this acquisition. The contracting officer believes that the 100% VOSB set-aside is the most advantageous avenue to take regarding receiving fair and reasonable pricing. Fair and reasonable pricing will be determined prior to award based on competition.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market research efforts involved confirming that GE Healthcare was the proprietor/manufacture of the items in need and determining if they had any authorized distributors/resellers. Once it was determined that GE Healthcare had several small business resellers, the contracting officer examined each vendor's socioeconomic status to see if the VA Rule of Two would apply. Once it was determined that the VA Rule of Two would apply, the contracting officer decided to pursue a 100% VOSB set-aside.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** N/A
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**
- GE Medical Systems Information Technologies
9900 Innovation Drive
Wauwatosa, WI 53226
DUNS: 006580799*
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** The Asheville VAMC has standardized on the GE Carescape platform and thus, no actions have been taken to overcome or remove barriers to competition. Switching to another brand of monitors would require a complete system overhaul which would result in a training burden and increased costs that are not anticipated to be recouped through a competitive acquisition for a new platform.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

ERIC H. APPLE
237365


Digitally signed by ERIC H. APPLE
237365
Date: 2018.08.17 11:14:03 -04'00'

Eric Apple
Acquisition & Utilization Specialist
Asheville VAMC

Date

13. **Approvals in accordance with the VHAPM Part 806.3 OFOC SOP:**

- a. **Contracting Officer or Designee's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Jerry L Mann
Contracting Officer
Supply Team 2

8/17/18
Date

- b. **One Level Above the Contracting Officer (Required over SAT but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.

John Kopp
Division Chief
Supply Team

Date