

**LIMITED SOURCES JUSTIFICATION**

**ORDER >SAT**

**FAR PART 8.405-6**

**Acquisition Plan Action ID: VA260-18-AP-4637**

- 1. Contracting Activity:** Department of Veterans Affairs, NCO 20 Contracting, procuring for the Portland VA Medical Center under purchase request 648-18-3-9961-0120.
- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program ([41 U.S.C. 251](#) and [40 U.S.C. 501](#)). This is a new requirement and will be a firm fixed price delivery order.

Order against: ☒ FSS Contract Number: V797D-50376

Name of Proposed Contractor: Mizuho Orthopedics Systems, Inc.

Street Address: 30031 Ahern Avenue

City, State, Zip: Union City, CA 94587

Phone: 503-308-2080

**3. Description of Supplies or Services:**

The estimated value of the proposed action is \$312,632.18

This procurement is for Trios Surgical Tables and accessories manufactured and solely distributed by Mizuho Orthopedic Systems, Inc. These tables will replace the existing Mizuho tables with the newest and most current models. The required items are:

7803 Trios, Table Base x 3 EA

7855 Trios Orthopedic Trauma Top x 1 EA

7927 Trios Radiolucent Imaging Top x 2 EA

7943 Trios Spinal Surgery Top x 3 EA

Multiple accessories

**(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see 8.405-6(a)(1)(i)(A), (B), and (C) or 8.405-6(b)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.**

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

☒ Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized; The Mizuho OSI surgical tables are the only tables that will meet both the Neurosurgery and Orthopedic Specialty needs at the Portland VAMC. These tables are unique and are the only truly modular table available that allows the interchanging of three different tops on one platform, or base. For example, the table can be used to do complex anterior posterior surgical cases for spine; it allows the surgeon to work on the patient's anterior spine on a flat table allowing full spine radiolucent imaging, then, while the patient is still under anesthesia, a posterior spine frame is placed on top of the patient, the patient is turned 180 degrees until they are in the prone position allowing the surgeon access to the posterior portion of the spine. This table will convert from a spine frame, to a flat top that can be used for both anterior spine cases and orthopedic fracture procedures, and also to an ortho trauma fracture frame. Mizuho does not have any distributors, and only sells the required equipment direct.

☐ In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ Items peculiar to one manufacturer:

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system:

**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

In addition to the pricing offered by Mizuho already being determined fair and reasonable, the Mizuho tables provide the best value as they are essentially three tables in one due to the modular properties of the tops and base.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Market research was conducted in accordance with FAR 10 and VAAR 810.001-70. These items are not available from small business manufacturers, and there is no waiver to the non-manufacturing rule for NAICS 339113 and PSC 6515. These items are only available from Stryker (manufacturer) and their network of authorized distributors.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:** The Portland VA Medical Center currently utilizes and has standardized to Mizuho Surgical Tables. This request is to replace the stock with the newest and most current models and technology. This surgical equipment has been approved for use by the facility Clinical Products Review Committee (CPRC). Per VHA Directive 1761 (1), the CPRC is responsible for reviewing and approving all new Reusable Medical Equipment (RME) prior to their use for direct patient care so that compatibility with current processes and equipment is ensured. Purchasing the Mizuho OSI tables will ensure continuity of care, no training needs, and no risk of use errors or adverse patient outcomes due to having new equipment.

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:** None at this time.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

*ToniAnn Montione BSN, RN, CNOR*

08/30/2018

SIGNATURE	DATE
ToniAnn Montione BSN, RN, CNOR	Neurosurgery Charge Nurse
NAME	TITLE
VA Portland HCS	
FACILITY	
	Operative Care, OR
	SERVICE LINE/SECTION

**(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM Part 806.3 OFOC SOP](#):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

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Jacob Jackson  
Contract Officer, NCO 20

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DATE

**b. One Level Above the Contracting Officer (Required over the SAT but not exceeding \$700K):** I certify the justification meets requirements for other than full and open competition.

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Jonathan Jewel  
Branch Chief, Supply 2, NCO 20

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DATE