



# Pre-Proposal Conference

36C26118R0065

VISN 21 Multiple Award Construction  
Contract (MACC)

VISN 21



# Agenda

Welcome/Introductions  
Contractual Background  
Contract Overview  
Submission Requirements  
Evaluation  
Wrap-Up



# Welcome/Introductions



- 
- ◆ Attendance Roster
  - ◆ Amendments

# Contractual Background

- ◆ The Federal Acquisition Regulation
- ◆ Veterans Affairs Acquisition Regulation
- ◆ VA and VHA Policies
- ◆ Office of Construction and Facilities Management - Technical Information Library (TIL)

# Contractual Background continued

## ◆ The Contract

### ■ Advertised Solicitation

[https://www.fbo.gov/index?s=opportunity&mode=form&tab=core&id=91d098cd792d8d8ba6a1c20a66c1575e&\\_cview=0](https://www.fbo.gov/index?s=opportunity&mode=form&tab=core&id=91d098cd792d8d8ba6a1c20a66c1575e&_cview=0)

### ■ Posted Amendments

# Contract Overview

## ◆ Two (2) Groups

- Group 1 - \$2K-SAT
- Group 2 - \$2K - \$10M

### Contract Amount:

- ◆ Guaranteed Minimum
- ◆ Contract Maximum

### Contract Type:

- ◆ Indefinite Delivery Indefinite Quantity
- Multiple Award Contract

## ■ Scope

- New Construction
- Renovation
- Repair and alteration
- Demolition
- Heating and air conditioning
- HVAC controls
- Landscaping
- Fire suppression

## ■ Task Order Types

- Design Build
- Design-Bid-Build

# Contract Overview (continued)

- VISN 21 Locations –
  - VA Palo Alto Healthcare System
  - San Francisco VA Medical Center
  - VA Northern California Healthcare System
  - VA Pacific Islands Healthcare System
  - VA Sierra Nevada Healthcare System
  - VA Central California Healthcare System
  - VA Southern Nevada Healthcare System

# Contract Overview (continued)

- ◆ Period of Performance
- ◆ Options
- ◆ Liquidated Damages





# Submission Requirements

# Submission Requirements

## Instructions to Offerors (Page 9)

- ◆ Assume the Government has no prior knowledge of you or your experience.
- ◆ NOTE: SF 1442 Block 13(d) – 220 days
- ◆ Submissions – by Group (pages 9-10)
- ◆ Page size and format (page 12)
- ◆ Joint Ventures (page 12)

# Submission Requirements Instructions to Offerors Cont'd

- ◆ Representations and Certifications(section 00300) including requirement to register in SAM.gov
- ◆ SDVOSB – VIP  
([www.vip.vetbiz.va.gov](http://www.vip.vetbiz.va.gov))
- ◆ Submission Deadline
  - E-mail and physical hard copies (page 10-11)
- ◆ E-mail File Size
- ◆ Points of Contact



# EVALUATION

(Page 30)

# 00110 Evaluation of Offerors (page 30)

- ◆ Proposal Evaluation - Two-phase evaluation
  - Phase I – Current
  - Phase II – Seed project (TBD)
- ◆ Discussions not intended
- ◆ Anticipated awards (we reserve the right to award more or less):
  - Group 1 – 10 awards
  - Group 2 – 10 awards

# 00110 Evaluation of Offerors (continued)

- ◆ Evaluation Factors:
  - Factor 1 - Safety
  - Factor 2 - Recent, Relevant Experience of the firm
  - Factor 3 - Past Performance
  - Factor 4 – Seed Project (Phase II)
- ◆ Basis of Award – tradeoff
  - Factors 1 and 2 and equal
  - Factors 1 and 2 when combined are equal to Factor 3
  - Factors 1, 2 and 3 when combined are equal to Factor 4

# 00100 Evaluation of Offerors (continued)

- ◆ TIP: Tailor your answers to the Basis of Evaluation sections.
- ◆ Factor 1 – Safety
  - EMR with any explanations (if needed)
  - Certification – a written self-certification is sufficient
  - Technical approach to safety

# 00100 Evaluation of Offerors (continued)

- ◆ Factor 2 – Experience
  - Offeror must be prime
  - Group 1 projects > \$25K
  - Group 2 projects > \$800K
  - Complete Attachment A
  - Follow TIP from Slide 15



# 00100 Evaluation of Offerors (continued)

- ◆ Factor 3 – Past Performance
  - Have references from Factor 2 complete Attachment B, and the references should submit the Attachment back to the Government. Do not submit the Attachment B with your Proposal.
  - Submit CPARs reports for projects identified in Factor 2 (if applicable)
  - Adverse Information
  - Organizational Structure Change



# Wrap-Up

Please submit any questions in writing to Nicole Do at [Nicole.do@va.gov](mailto:Nicole.do@va.gov).

The slides and attendance sheet will be posted to FBO as an Amendment.

# NOTES from 9/19/18 Pre-Proposal Conference

- ◆ We will not be posting any Amendments later than 3 days prior to RFP deadline. If we do we will also extend the RFP deadline.
- ◆ Recommend thoroughly reading Sections 00100 Instructions to Offerors and 00110 Evaluation of Offers for submission information.
- ◆ Please be sure to have your past performance references submit Attachment B directly to the Government.