

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification for Single Source Awards IAW [FAR 13.106-1](#)  
For  
Over Micro-Purchase Threshold but Not Exceeding the SAT (\$250K)**

**Acquisition Plan Action ID: VA258-18-AP-0926**

- 1. Contracting Activity:** Department of Veterans Affairs, Network Contracting Office 22-Gilbert, Southern Arizona VA Healthcare System (SAVAHCS), Tucson, Arizona 85723/PR: 649-19-1-077-0001
- 2. Brief Description of Supplies/ Services required and the intended use/Estimated Amount:**  
Provide all labor, tools, materials, equipment, supervision, and transportation necessary to provide the Northern Arizona VA Healthcare System (NAVAHCS) in Prescott, Arizona digital cable television services (218 drops), including corrective and preventative maintenance for equipment, or systems provided for on the contract.
- 3. Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:**  
Due to the historical registration of NAVHCS facilities and the hospital's setting, the NAVAHCS Director has deemed satellite installation inappropriate for use on campus. In addition, Cable One is the only cable company that provides digital cable services within NAVAHCS zip code area.
- 4. Description of market research conducted and results or statement why it was not conducted:**  
Reviewed current contract VA258-14-D-0026 (sole-source) and validated the service can only be provided by one source. Previous J&A attached.
- 5. Contracting Officer's Certification:** Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Prepared by:

**MICHAEL D.  
WILLIAMS  
641517**

Digitally signed by  
MICHAEL D. WILLIAMS  
641517  
Date: 2018.05.08 12:39:18  
-07'00'

Michael Williams  
Contracting Specialist

\_\_\_\_\_  
Date

**Thomas H.  
Robinson  
1559821**

Digitally signed by  
Thomas H. Robinson  
1559821  
Date: 2018.05.15  
15:15:19 -07'00'

Thomas Robinson  
Contracting Officer

\_\_\_\_\_  
Date

Attachment 2: Request for Sole Source Memo Format

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:**

Department of Veterans Affairs  
Network Contracting Office  
Southern Arizona VA Health Care System (SAVAHCS)

NCO 18 proposes entering into a contract using Other Than Full and Open Competition for a requirement to provide cable television and wireless internet service for the Northern Arizona VA Health Care System (PR# 649-14-1-6077-0001).

2. **Nature and/or Description of the Action Being Processed:**

NCO 18 Contracting Office proposes a sole-source firm-fixed price contract with Cable One to ensure continuation of services for patients at the Northern Arizona VA Health Care System (NAVAHCS). Due to the historical registration of NAVAHC's facilities, satellite dishes cannot be attached to any structure. Additionally, the NAVAHCS director has deemed them inappropriate for the hospital's setting.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The contractor shall provide all labor, tools, materials, equipment and supervision necessary to provide digital television services to 196 drops in buildings 107 and 148. Additional drops are located in Quarters 1 (1), Quarters 3 (1), Quarters 6A (1), Quarters 6B (1), Building 13, Room 216 (1), Building 14, Room 116B (1), Quarters 27 (1), and Building 155, Fire Place Lounge (1), for a total of 204 drops. In addition, wireless internet modems (1 each) are required in Quarters 1, 3, 6A, 6B, 27, and Building 13, Room 216 for a total of 6 drops. All services must be compatible with the existing digital cable infrastructure that is in place at the NAVAHCS facility. The period of performance will cover a 9 month base period with four option years available for continued services. The service and components provided shall be fully compatible with existing equipment and circuitry.

4. **Statutory Authority Permitting Other than Full and Open Competition:** .

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;  
( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;  
( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;  
( ) (4) International Agreement per FAR 6.302-4  
( ) (5) Authorized or Required by Statute FAR 6.302-5;  
( ) (6) National Security per FAR 6.302-6;  
( ) (7) Public Interest per FAR 6.302-7;



5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** Cable one is the incumbent digital cable television provider for NAVAHCS, and holds proprietary ownership of the infrastructure (cable boxes) that is in place. Although cable services are widely available in most metropolitan areas, services may be limited by individual provider's service area coverage. Cable One is the only cable company that delivers digital cable television within the zip code area covering the Prescott VA facility (reference attached market research). Standard industry practice for these types of services restrict the cross utilization of equipment between partners, and whose service is being purchased through the use of the Government Purchase Card. Cable One will also provide warranties on all their equipment and/or services for the life of the contract. In addition, If NAVAHCS builds new facilities, Cable One will provide cable to the contractor for video services at no charge. Also, Cable One will install their own connectors and activate the system at no charge.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** Market research was accomplished using internet search and direct contact with digital television service providers in the Prescott area. Research yielded five potential digital television providers which included Cox Communication, Comcast, Cable One, DirecTV and Dish Network. Contact was made with the customer service department of each provider to ascertain their service area coverage. The chart below outlines the results of these discussions.

COMPANY CONTACTED	SERVICE AREA INFORMATION PROVIDED BY CUSTOMER SERVICE DEPT.
COX COMMUNICATION	SERVICE NOT AVAILABLE WITHIN THE NAVAHCS ZIP CODE AREA
COMCAST	SERVICE NOT AVAILABLE WITHIN THE NAVAHCS ZIP CODE AREA
CABLE ONE	ONLY CABLE PROVIDER WITHIN THE NAVAHCS ZIP CODE AREA
DIRECTV	ONLY PROVIDES SATELLITE SERVICES
DISH NETWORK	ONLY PROVIDES SATELLITE SERVICES

A sources sought synopsis (VA258-14-R-0006) was issued from October 11 to October 18, 2013. It initially sought a contractor that could either provide cable or satellite service with wireless internet access as long as a satellite dish could be set-up remotely and feed all locations inside the campus. Three responses were received from out of state satellite providers. However, upon further review, it was determined by the hospital director that a satellite dish would compromise the historical integrity of the campus.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The original IGCE under this action is \$218,700.00. This included a 9 month base year and four Option Years. Determination of Price Reasonableness [IAW 13.106-3(a)(2)(ii)(vi)] is based on historical cost estimates and comparable industry cost standards for similar services. Prior accounts documenting the same service for this facility contained a charge of \$15.00 per month per cable drop in buildings 107 and 148, \$65.00 ea. for basic cable service to buildings 14 and 15, and \$115.00 ea. for basic cable and wireless internet modems in Quarters 1, 3, 6A, 6B, and buildings 13, and 27. In exchanges with Dennis Edwards, Account Manager with Cable One, the cable drop fees for all buildings will effectively be reduced to \$7.89 per month as long as they stay connected all the time. This price is consistent with other cable services being paid at VA Hospitals located throughout Arizona. The internet and modem services will then be \$58.00 per month per location. The estimated annual expenses then become \$22,752.00 per year (except the base year, pro-rated at \$17,064.00), or \$108,072.00 over the life of the contract, a savings of \$110,628.00.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market Research was conducted for the purpose of finding alternate sources. Research was conducted for the purpose finding alternate sources and determining price reasonableness. Research was accomplished utilizing historical information, contact with industry businesses, internet searches, and discussions with the requester. The



Date 12/23/13



## ARIZONA - Yavapai County - Historic Districts



### Castle Hot Springs Resort Historic District

(added 1991 - **Yavapai County** - #90002123)

Also known as **Castle Creek Hot Springs; Monroe Hot Springs**

Castle Hot Springs Rd., along Castle Cr. , Castle Hot Springs

(405 acres, 16 buildings, 8 structures)

Historic Significance: Event

Area of Significance: Entertainment/Recreation,  
Health/Medicine

Period of Significance: 1925-1949, 1900-1924, 1875-1899

Owner: **Private**

Historic Function: Domestic, Health Care, Landscape

Historic Sub-function: Hotel, Natural Feature, Sanatorium

Current Function: Domestic, Vacant/Not In Use

Current Sub-function: Single Dwelling



The Hocking Hills  
Geological History  
on Display



### Childs--Irving Hydroelectric Facilities

(added 1991 - **Yavapai County** - #91001023)

From E. bank of Verde R. NE to Stehr Lake and along Fossil Cr., Coconino/Tonto NF , Camp Verde

(3427 acres, 4 buildings, 28 structures)

Historic Significance: Architecture/Engineering, Event  
Architect, builder, or engineer: Unknown

Architectural Style: No Style Listed

Area of Significance: Engineering, Industry

Period of Significance: 1925-1949, 1900-1924

Owner: **Private**

Historic Function: Industry/Processing/Extraction

Historic Sub-function: Energy Facility

Current Function: Industry/Processing/Extraction

Current Sub-function: Energy Facility



### Clarkdale Historic District

(added 1998 - **Yavapai County** - #97001586)

Also known as **See Also:Fort Verde District**  
Roughly N and E of Hance and Coppinger Sts. to Verde  
Ditch , Camp Verde  
(0 acres)

Historic Significance: Event  
Area of Significance: Military  
Period of Significance: 1875-1899  
Owner: **State**  
Historic Function: Unknown  
Current Function: Landscape  
Current Sub-function: Underwater



**Fort Whipple--Department of Veterans Affairs Medical  
Center Historic District**

(added 1999 - **Yavapai County** - #99001274)

Also known as **Whipple Barracks;US Veterans Hospital**  
**500 AZ 89 N , Prescott**

(1970 acres, 36 buildings, 2 structures)

Historic Significance: Event, Architecture/Engineering  
Architect, builder, or engineer: Multiple  
Architectural Style: Late 19th And 20th Century  
Revivals  
Area of Significance: Architecture, Health/Medicine,  
Military  
Period of Significance: 1925-1949, 1900-1924  
Owner: **Federal**  
Historic Function: Defense, Domestic, Funerary,  
Health Care, Landscape  
Historic Sub-function: Cemetery, Garden, Hospital,  
Medical Business/Office, Military  
Facility, Sanatorium, Single  
Dwelling  
Current Function: Domestic, Funerary, Health Care,  
Landscape  
Current Sub-function: Garden, Hospital, Medical  
Business/Office, Multiple  
Dwelling, Sanatorium, Single  
Dwelling



**Hassayampa Historic District**

(added 2003 - **Yavapai County** - #03000469)

Also known as **Homes #1 through #14 Hassayampa  
Country Club**

1089-1112 Old Hassayampa Ln., 1106 Country Club Dr. ,  
Prescott

(77 acres, 22 buildings, 2 structures)

Historic Significance: Architecture/Engineering, Person,  
Event  
Architect, builder, or engineer: Scott, Marion

Owner: **Private**



### **Whipple Heights Historic District**

(added 2000 - **Yavapai County** - #00001388)

E. Gurley, N. Virginia and Washington, E. Moeller Sts. ,  
Prescott

(287 acres, 53 buildings, 6 objects)

Historic Significance: Architecture/Engineering, Event

Architectural Style: Late 19th And 20th Century  
Revivals, Late 19th And Early 20th  
Century American Movements

Area of Significance: Community Planning And  
Development, Architecture

Period of Significance: 1925-1949, 1900-1924, 1875-1899

Owner: **Private**

Historic Function: Commerce/Trade, Domestic

Historic Sub-function: Business, Multiple Dwelling,  
Single Dwelling

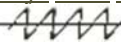
Current Function: Commerce/Trade, Domestic

Current Sub-function: Business, Multiple Dwelling,  
Single Dwelling



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## Prescott, AZ TV Providers

Cable TV Providers in Prescott, Arizona. Compare prices, plans, and deals from top TV providers.

Prescott has one main wired TV provider including Cable ONE. One additional company and two satellite providers offer service to areas of Prescott. The most channels available to homes in Prescott is 330. DIRECTV offers residential and business TV plans. Cord cutters are advised to check their local ISPs for the best speeds and most data for streaming.

Cable TV Providers:	Cable TV Plans:	Cheapest Monthly Plan:	Avg. Channels Per Package:
4	11	\$35/mo	162+

- [Viewing Residential Plans](#)
- [Viewing Business Plans](#)

Sort By:

Price: By Provider

1-844-781-8312

**PREMIUM  
ENTERTAINMENT**  
only DIRECTV

ALL INCLUDED!

HBO

CINEMAX

STARZ

SHOWTIME\*

✓ \*For The First 3 months At No Extra Cost

✓ Free Standard Professional Installation

✓ Genie® HD DVR Equipment Included

For 12 mos w/ 24-mo. agmt, after autopay credit. Pay \$40/mo plus taxes until credit starts w/in 3 bills. \$76/mo. In months 13-24 (subj to change). \$35 activation. \$20/mo. for each month remaining on agmt., equipment non-return & add'l fees apply. Price incl. SELECT Pkg., monthly service and equip. fees for 1 HD DVR (credit, debit, or bank draft) discount for 12 mo. Add'l equipment & fees req'd for whole home. New approved residential customers only (equipment lease req'd MA & PA). Restr's apply. **OFFER DETAILS**

Cable



Excellent coverage  
89%  
Check Availability



### Prices & Descriptions Disclaimer

Service descriptions may contain inaccuracies and prices provided are estimates.  
Please call to confirm terms and prices.

	Local City Data
Address:	<b>Prescott, AZ 86303</b>
	<b>United States</b>
Acceptable Cities:	<b>Groom Creek</b>
	<b>Prescott</b>
County:	<b>Yavapai</b>
Timezone:	<b>Mountain</b>
Area Codes:	<b>928</b>
Metropolitan Area:	<b>Prescott, AZ</b>
Zip Codes:	<b>86301, 86302, 86303, 86304, 86305, 86313</b>
	<b>Cable ONE</b>
TV Providers:	<b>CenturyLink</b>
	<b>DIRECTV</b>

## 4 Cable TV Providers in Prescott, AZ 86303

Company	Number of channels	Price per month	Type of TV	Coverage
<b>Cable ONE</b>	<b>Up to 100</b>	<b>\$40-\$105</b>	<b>Cable</b>	<b>89.23%</b>
<b>CenturyLink</b>			IPTV	34.84%
<b>DIRECTV</b>	Up to 330	\$35-\$110	Satellite	100.00%
<b>Satellite TV</b>	Up to 315	\$50	Satellite	100.00%

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