

LIMITED SOURCE JUSTIFICATION

ORDER >SAT

FAR PART 8.405-6

Acquisition Plan Action ID: VA257-18-AP-5340

1. Agency: Department of Veterans Affairs

Contracting Activity: Network Contracting Office 17 (NCO-17)
7201 W. Interstate 40, Ste. 100
Amarillo, TX 79106-2612

2237#: 674-19-1-034-0006

- 2. Description of Action:** This acquisition is conducted under the authority of the Multiple-Award Schedule Program ([41 U.S.C. 251](#) and [40 U.S.C. 501](#)). NCO-17 intends to place a sole source delivery/task order with Beckman Coulter, Inc. for a Urinalysis Cost-Per-Reportable Result (CPRR) agreement/program against their VA National Acquisition Center (NAC) Federal Supply Schedule (FSS). The proposed action will be a new action. The proposed action will have a base period of performance and four (4) option periods. Base period of performance: 10/1/2018 through 9/30/2019.

Order against: FSS Contract Number: V797D-70260

Name of Proposed Contractor: Beckman Coulter, Inc.
Street Address: 250 S. Kraemer Blvd.
City, State, Zip: Brea, CA 92822-8000
Phone: 800-526-3821

3. Description of Supplies or Services:

Urinalysis CPRR agreement/program. Program consists of no-cost equipment rental, required reagents and consumable supplies at a CPRR cost of (price to be determined). CPRR program also includes equipment maintenance services and factory-based training. The CPRR program will be administered at three Central Texas Veterans Health Care System (CTVHCS) locations; Olin Teague Veterans Medical Center, Temple, TX; Doris Miller VA Medical Center, Waco, TX; and the Austin Outpatient Clinic, Austin, TX. The urinalysis instruments will be operated by VA laboratory personnel to analyze specimens collected from patients; pertaining to their diagnosis, treatment and prevention of diseases.

Olin Teague Veterans Medical Center, Temple, TX

VHAPM Part 808.405-6 Limiting Sources

Attachment 2: Request for Limited Sources Justification Format >SAT

IRIS Analyzer (IQ Select Analyzer, Part No.: 700-3347 & Velocity Analyzer, Part No.: 700-7177-001), Quantity: 2 Each

IQ Body Fluids Module Starter Kit, Part No.: 800-3217, Quantity: 1 Each

Consumables included with CPRR program (no-cost):

Description	Part/Item Number	Est. Quantity (Year)
IQ Lamina	800-3236	76
IQ Control/Focus Set	800-3104	24
IQ Calibrator Pack	800-3103	6
IRIS Diluent Pack	800-3202	4
Cleanser Pack	800-3203	2
Chemistry Strips	800-7212	631
IChem Wash	800-7214	25
CA/CB/CC Set	800-7211	16
CalCheck Kit	800-7703	8
Lysing Reagent Pack	800-3213	3
Controls, L1 & L2	800-3219	13
Barcode Label, SER	868-3010	2
Barcode Label, SYN	868-3023	1
Barcode Label, L1 L2	868-3012	2
Conical Tubes	800-3215	7
Desiccant Kit	B79319	1

Reagents and consumables volume based on estimated 4500 reportable results per month on the urine chemistry analyzer, 4500 reportable results per month on the microscopy analyzer and 30 reportable results per month on the body fluids module.

Doris Miller VA Medical Center, Waco, TX

IRIS Analyzer (IQ Select Analyzer, Part No.: 700-3347 & Velocity Analyzer, Part No.: 700-7177-001), Quantity: 1 Each

Consumables included with CPRR program (no-cost):

Description	Part/Item Number	Est. Quantity (Year)
IQ Lamina	800-3236	21
IQ Control/Focus Set	800-3104	12
IQ Calibrator Pack	800-3103	3
IRIS Diluent Pack	800-3202	2
Cleanser Pack	800-3203	1
Chemistry Strips	800-7212	162
IChem Wash	800-7214	7
CA/CB/CC Set	800-7211	8
CalCheck Kit	800-7703	4
Desiccant Kit	B79319	1

Reagents and consumables volume based on estimated 1200 reportable results per month on the urine chemistry analyzer and 1200 reportable results per month on the microscopy analyzer.

Austin Outpatient Clinic, Austin TX
IRIS Analyzer (IQ Select Analyzer, Part No.: 700-3347 & Velocity Analyzer, Part No.: 700-7177-001), Quantity: 1 Each

Consumables included with CPRR program (no-cost):

Description	Part/Item Number	Est. Quantity (Year)
IQ Lamina	800-3236	25
IQ Control/Focus Set	800-3104	12
IQ Calibrator Pack	800-3103	3
IRIS Diluent Pack	800-3202	2
Cleanser Pack	800-3203	1
Chemistry Strips	800-7212	200
IChem Wash	800-7214	8
CA/CB/CC Set	800-7211	8
CalCheck Kit	800-7703	4
Desiccant Kit	B79319	1

Reagents and consumables volume based on estimated 1500 reportable results per month on the urine chemistry analyzer and 1500 reportable results per month on the microscopy analyzer.

The estimated value of the proposed action, to include all exercised options, is \$REDACTED

(4) IDENTIFY THE AUTHORITY AND SUPPORTING RATIONALE (see 8.405-6(a)(1)(i)(A), (B), and (C) or 8.405-6(b)), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized:

Beckman Coulter's Iris/Iricell integrated urinalysis testing analyzer is the only instrument offered by a NAC FSS holder that can perform body fluids testing parameters. The required equipment at the Waco and Austin locations must be compatible with the equipment at the Temple location so that all CTVHCS reference ranges correlate.

In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

Items peculiar to one manufacturer:

A patent, copyright or proprietary data limits competition. The proprietary data is redacted (If FAR 8.405-6(a)(2)(iii) applies) before posting.

These are “direct replacements” parts/components for existing equipment.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

(5) DETERMINATION BY THE ORDERING ACTIVITY CONTRACTING OFFICER THAT THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d):

The Contracting Officer has determined that placing a delivery/task order with Beckman Coulter a best value consistent with FAR 8.404(d). The Contracting Officer can compare the proposed price with the vendor’s FSS pricelist prices to identify the cost is consistent with the vendor’s CPRR pricing rates. The Contracting Officer can also review past urinalysis CPRR program orders to compare the proposed prices with prices reasonable and best values on previous purchases.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research identified that there are three (3) large business NAC FSS vendors in SIN 66 III, category 605-4A, Clinical Urinalysis Analyzers. A review of the analyzers offered by the other two FSS vendors identified that they do not offer instruments that have body fluids testing parameters.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

A special notice, notice of intent to award a sole source procurement, was posted on the Federal Business Opportunities website on 6/28/2018. The notice stated that all responsible sources may submit a capability statement, proposal or quotation, which shall be considered by the agency to determine if a comparable source is available and more advantageous to the government. There have been no responses to the notice.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Beckman Coulter, Inc. is the only firm capable of providing the requested supplies/services without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition and unacceptable delays in fulfilling its requirements. The CTVHCS pathology & laboratory medicine service will conduct market research prior to the exercise of option renewals and new requirements to determine if there have been any changes to the marketplace.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

//SIGNED// 7/27/2018
Signature Date

REDACTED

Chief Technologist, Pathology & Laboratory Medicine Service
Central Texas Veterans Health Care System

(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM Part 806.3 OFOC SOP](#):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

//SIGNED// 8/3/2018
REDACTED Date

Contracting Officer

b. One Level Above the Contracting Officer (Required over the SAT but not exceeding \$700K):
I certify the justification meets requirements for other than full and open competition.

//SIGNED// 8/16/2018
REDACTED Date
Chief, Division I
Network Contracting Office 17, SAO-W

HIGHER LEVEL APPROVAL (Required for orders over \$700,000):

c. **VHA SAO HCA REVIEW AND APPROVAL (over \$700,000 to \$68 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for restricting consideration of the Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

//SIGNED// 9/10/2018
REDACTED Date
Acting Executive Director, SAO West
Head of Contracting Activity (HCA)