

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification and Approval**

**For**

**Other Than Full and Open Competition**

1. **Contracting Activity:** Department of Veterans Affairs, VISN 4, James E VanZandt VA Medical Center submits this Justification for Other Than Full and Open Competition for the blood products and ancillary services provided to the Laboratory Department for the period of October 1, 2012 through September 30, 2013.
2. **Nature and/or Description of the Action Being Processed:** Blood products (apheresed platelets, frozen plasma, etc) and ancillary blood testing services. The action being reviewed will be awarded as a new purchase order for FY13 products and services. This requirement was previously procured via a sole source justification method (VA503-C20002). A firm fixed price contract will be awarded.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The American Red Cross supplies blood products and specialized blood testing services as required by the Altoona VA Medical Center.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
  - ( X ) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
  - ( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;
  - ( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
  - ( ) (4) International Agreement per FAR 6.302-4
  - ( ) (5) Authorized or Required by Statute FAR 6.302-5;
  - ( ) (6) National Security per FAR 6.302-6;
  - ( ) (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

The nature of this requirement dictates that the American Red Cross is the only possible source to provide the required products and services. There is no other company in the Altoona, Pennsylvania, region that provides FDA regulated blood products and ancillary test services within the short timeframes required for patient testing and diagnosis. Delaying the blood testing or providing non-FDA regulated tested blood would be harmful to the patients.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

The program office performed market research by looking online and consulting employees who worked in the laboratory department. No other sources were identified.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The Contracting Officer reviewed the price catalogue submitted by the company for the FY13

prices. The pricing submitted was from the Red Cross catalogue, and is the catalogue price for all customers. The Contracting Officer also compared the prices to the historical pricing paid on FY12 PO # VA503-C20002, and found the pricing to be comparable. The CO has made the determination that the submitted pricing is fair and reasonable. The cost submitted for the period of performance is \$130,000.00.

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

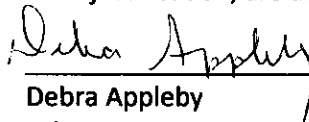
The laboratory service performed market research and determined that the American Red Cross is the only available supplier of blood in this area.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** The program office will continue to research other blood banks that are able to provide blood products and ancillary testing services as required by the VA Medical Center.

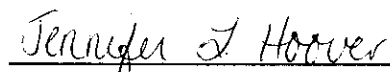
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

  
Debra Appleby  
Laboratory Supervisor  
James E VanZandt VA Medical Center

07/31/2012  
Date

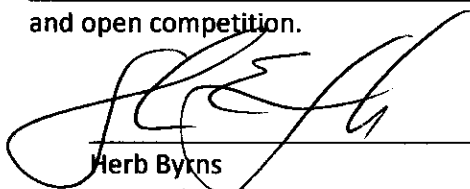
13. **Approvals in accordance with FAR 6.304**

a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
Jennifer L. Hoover  
Contracting Officer  
James E VanZandt VA Medical Center

08/02/2012  
Date

b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

  
Herb Byrns  
Network Contract Manager  
VISN/PCA 4

8/2/2012  
Date