

Attachment B: Request for Sole Source Memo Format

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification and Approval**

**For**

**Other Than Full and Open Competition**

1. **Contracting Activity:** Department of Veterans Affairs, VISN 04, Wilkes-Barre PA Medical Center 1111 East End Boulevard Wilkes-Barre, PA 18711. Justification for other than full and open competition in reference to VA purchase request number: 693-12-3-179-0290; mediastinoscopy scopes and Mitaka Point setter.

2. **Nature and/or Description of the Action Being Processed:**

Justification and approval for other than full and open competition for a new firm fixed price contract to be awarded for a Mediastinoscopy Working System from Storz. This part of the remaining equipment to be purchased will enable surgeons to use both hands while operating, as it is a pneumatic holding arm for the descending mediastinoscope which can open to a duckbill, giving greater working area in the chest area especially for irrigation and suction.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

**28172W**  
MITAKA POINT SETTER ARM ONLY,  
INCLUDES O.R. TABLE CONNECTING ADAPTOR  
\* Manufacturer's Warranty - 1 year

**2 10972SP**  
LINDER/HURTGEN DISTENDING VIDEO MEDIASTINOSCOPE,  
OPENS HZTAL/RADIAL, LGTH:20CM  
Manufacturer's Warranty - 1 year

**3 10970BA**  
HOPKINS DCI 30° TELESCOPE, 4MM, FOR  
LERUT VIDEO MEDIASTINOSCOPE, ACLAV  
\* Manufacturer's Warranty - 3 years

All elements of the equipment must work with current Karl Storz Endoscopy America equipment or it cannot be utilized.

4. **Statutory Authority Permitting Other than Full and Open Competition**

- ( X ) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- ( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;
- ( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;

- ( ) (4) International Agreement per FAR 6.302-4
- ( ) (5) Authorized or Required by Statute FAR 6.302-5;
- ( ) (6) National Security per FAR 6.302-6;
- ( ) (7) Public Interest per FAR 6.302-7;

**5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

The Surgical Services Department has already purchased the equipment on contract to compliment this equipment order. No other company is utilized for Mediastinoscopies. This is a result of recent action plan from delays in surgery. Need to standardize all equipment per VA Memo dated May 10, 2012 from Deputy under Secretary for Health for Operations Management; subject Sterile Processing Service Needs Assessment.

The OR Table Accessories will enable surgeons to use both hands while operating, as it is a pneumatic holding arm for the descending mediastinoscopies which can open to a duckbill, giving greater working area in the chest area especially for irrigation and suction. The Surgical Services Department has already purchased the equipment on contract to compliment this equipment order. The OR Table Accessories requested must be purchased in FY 2012 so patients can receive steinoscopies in house. At this point sensitive Thoracic procedures are being sent out for fee. Surgical Service is proactively trying to increase case loads to cut costs of services that must be sent out for fee. Additionally the inability to conduct these procedures at the WBVAMC prevents Dr. Sheikh from providing continuous care to his Veteran patients who are in need of this type of Thoracic Care/Procedure.

**6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

Unable to locate any other distributors of the model numbers to integrate with existing system.

**7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**

This equipment provides a return on investment with the procedures able to be completed in hospital by thoracic/vascular surgeon.

**8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

Available on NAC Contract V797P-4512A.

Unable to locate the model numbers for the MITAKA POINT SETTER ARM ONLY, O.R. TABLE CONNECTING ADAPTOR, LINDER/HURTGEN DISTENDING VIDEO MEDIASTINOSCOPE, OPENS HZTAL/RADIAL, LGTH: 20CM HOPKINS DCI 30° TELESCOPE, 4MM, FOR LERUT VIDEO MEDIASTINOSCOPE, ACLAV from any other manufacturer or distributor.

**9. Any Other Facts Supporting the Use of Other than Full and Open Competition:**

Need "Like" equipment for existing Storz equipment and camera systems currently in use.

The Storz Mitaka Point Setter and scopes must be able to fit:

- Storz DCI Hopkins Optik 30"
- Storz DCI Hopkins Telescope 30'
- Storz 10971EN Coagulation and suction cannula, insulated, diameter 5mm, length 20 cm
- Storz Clickline insulated outer tube, 5 mm X 25 cm
- Storz Clickline Manhes Biopsy Forceps insert single action jaws, 5 mm X 25 mm
- Storz Rotation Socket REF 28 172HR
- Storz Universal clamping jaw for holding system axial intake range 0 mm-18 mm
- Storz clickline metal insulated handle without ratchet Ref 33125

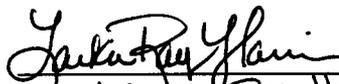
**10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**

Karl Storz Endoscopy America

**11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**

None

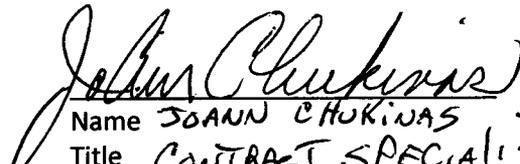
**12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.**

  
 Name Larkin Ray Harris  
 Title Health Systems Specialist, Surgical Service  
 Facility WVAMC

August 29, 2012  
 Date

**13. Approvals in accordance with FAR 6.304**

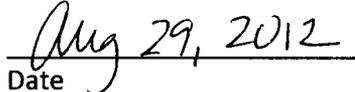
**a. Contracting Officer's Certification: (required) I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.**

  
 Name JOANN CHUKINAS  
 Title CONTRACT SPECIALIST  
 Facility WB VAMC

8-29-2012  
 Date

b. **NCM:** I certify the justification meets requirements for other than full and open competition.

  
Name  
Network Contract Manager  
VISN/~~PCA~~ ~~A~~

  
Date