

Historical Information

The Veterans Health Administration (VHA) Non-Expendable Equipment National Program has identified the BNOE (brand name or equal) **Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain** product line as a candidate for a VA-wide (otherwise referred to as "national") single Requirements contract award.

Stimulators: Electrical: Brain: Electrical stimulators that apply the stimulus to all or any part of the brain, such as the cerebellum or the cerebrum (sometimes including the deep cerebral centers).

As part of our market research effort, we are seeking input from industry to identify the ability of the commercial market to fulfill potential requirements.

Thank you for your participation.

If unable to complete this questionnaire in one sitting, you will need to close the questionnaire window and re-open the questionnaire link to edit your response. The questionnaire will start from the beginning, but will show the responses previously entered. This only works if returning to the questionnaire from the original computer (IP address) used initially. All responses are collected based on IP addresses; only one response per IP address is permitted. This edit process will not work if you try to use a different computer to complete your response.

All questions with an "*" require a response to continue. Open surveys do time out after approximately 10 minutes of inactivity.

Monterey Consultants, Inc., is contracted by VA, Office of Small and Disadvantaged Business Utilization (OSDBU) to assist with market research. The survey portal is managed by Monterey on behalf of VA OSDBU. Monterey has signed Non-Disclosure Agreements and is restricted under Organizational Conflict of Interest clauses from sharing submitted information with any party outside VA. Monterey is not engaged in this industry and does not plan on doing business within this area in the foreseeable future.

Please email a copy of the BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain product brochure(s) that your company provides to Charles.Herring@va.gov.

1. Does your company currently provide BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain?*

- Yes
 No

2. Is your company prohibited from working with (Federal or State) Government contracts?*

- Yes
 No

Demographic Information

3. Please enter the following information:*

Name of Firm

Point of Contact

POC Phone Number

Business Address

City/Town

State

ZIP Code

4. Contact Email:*

A copy of your responses will be sent to this email address. Please check any "spam" or "junk" files in case the response is rerouted.

5. Please provide your company's Data Universal Numbering System (DUNS) identification number:*(9-Digit Identification Number without hyphen)

6. Identify which of the following NAICS codes your company uses when providing BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain:*(select all that apply)

- 333314 - Optical Instrument and Lens Manufacturing
- 334510 - Electromedical and Electrotherapeutic Apparatus Manufacturing
- 334516 - Analytical Laboratory Instrument Manufacturing
- 339112 - Surgical and Medical Instrument Manufacturing
- 339113 - Surgical Appliance and Supplies Manufacturing
- 423450 - Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers
- 423490 - Other Professional Equipment and Supplies Merchant Wholesalers
- 446199 - All Other Health and Personal Care Stores
- Other

7. What is your company's primary NAICS code of operation?*(Limited to 6 digits)

8. Please indicate any business designations that describe your company:*(select all that apply)

- Service-Disabled Veteran Owned Small Business (SDVOSB)
- Veteran Owned Small Business (VOSB)

- 8(a) Business Development Small Business Certification
- HUBZone Business Concern
- Economically Disadvantaged Women-Owned Small Business (EDWOSB in accordance with 19.1503)
- Women-Owned Small Business (WOSB in accordance with 19.1503)
- Small Disadvantaged Business (SDB)
- Small Business as per primary NAICS code of operation
- Large Business
- AbilityOne Firm
- Other

9. Is your company a manufacturer, distributor, or reseller of the equipment/product(s) described in the Sources Sought synopsis for this request?*

- Manufacturer
- Distributor/Reseller
- Both Manufacturer and Distributor of your company's product(s)
- Other

10. Is your company currently providing support to (Federal or State) government agencies?*

- No
- Yes. Please specify which agencies/offices:

11. Does your company currently have a VA BPA or other VA contract for BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain or related products?*

- No
- Yes. Please provide the contract number:

12. How many years of experience does your business have providing BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain?*

- < 1 year
- 1 - 2 years
- 3 - 4 years
- 5 - 6 years
- 7 - 8 years
- 9 - 10 years
- > 10 years

13. Identify those BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain manufacturers with which your company has a current contract or other agreement (distribution):*
(select all that apply)

- Mecta
- Somatics
- Other

14. Identify those items below where your company can provide BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain and/or ancillary items: *
(select all that apply)

- Alpha-Stim M combined microcurrent and cranial electrotherapy stimulator and accessories-Part Number 400KITUS
- Alpha-Stim AID cranial electrotherapy stimulator and accessories- Part Number 500KITUS
- None of the Above
- Other
- Other, please specify

15. Identify what tools, accessories, or services your company includes in the purchase of a single BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulator: Electrical: Brain: *
(select all that apply)

- On-line web-based clinical user training
- On-line web-based biomedical technical training
- On-Site (at VAMC) clinical user training
- On-Site (at VAMC) biomedical technical training
- 2 or more quick reference guides
- 2 or more system user manuals
- 2 or more system technical manuals
- Sterilization protocol reference sheet/guide
- Product warranty
- On-line support
- Software update service options
- Hardware repair service options
- Preventive maintenance service options
- None of the Above
- Other

16. Do you certify, on behalf of your company, that all CLIN items you have identified for this effort are fully compliant with the Trade Agreements Act (TAA)?*

TAA of 1979, Pub.L. 96-39, 93 Stat.144, enacted July 26, 1979, is an Act of Congress that governs trade agreements negotiated between the United States and other countries under the Trade Act of 1974. Products must be manufactured or "substantially transformed" in the United States or a TAA designated country.

- Yes
- No

17. Please identify those salient characteristic requirements that can be met by Brand Name or Equal (BNOE) Electromedical Products Int'l, Inc.® Alpha-Stim M combined microcurrent and cranial electrotherapy stimulator and accessories-Part Number 400KITUS your company provides:*(select all that apply)

- Stimulators: Electrical: Brain provides treatment of mental issues such as pain, anxiety, depression, and insomnia.
- Stimulators: Electrical: Brain provides low level electrical simulation to the brain.
- Stimulators: Electrical: Brain is hand-held.
- Stimulators: Electrical: Brain allows user control.
- Stimulators: Electrical: Brain operates on battery power.
- None of the Above
- Other
- Other, please specify

18. Please identify those salient characteristic requirements that can be met by Brand Name or Equal (BNOE) Electromedical Products Int'l, Inc.® Alpha-Stim AID cranial electrotherapy stimulator and accessories- Part Number 500KITUS your company provides:*(select all that apply)

- Stimulators: Electrical: Brain provides treatment of mental issues such as pain, anxiety, depression, and insomnia.
- Stimulators: Electrical: Brain provides low level electrical simulation to the brain.
- Stimulators: Electrical: Brain is hand-held.
- Stimulators: Electrical: Brain allows user control.
- Stimulators: Electrical: Brain operates on battery power.
- None of the Above
- Other
- Other, please specify

19. Please list your company's products that meet the aforementioned salient characteristics. Include the manufacturer name, part number, and short item description for the top five BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain products your company provides:

Manufacturer Name

Part Number

Short Description

| | | | |
|-----------|----------------------|----------------------|----------------------|
| Product 1 | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Product 2 | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Product 3 | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Product 4 | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Product 5 | <input type="text"/> | <input type="text"/> | <input type="text"/> |

20. Please identify the characteristic(s) of Biomedical Training that your company provides: *
(select all that apply)

- Technical training includes complete information on maintenance and repair of the system.
- Vendor incurs all transportation, tuition and lodging costs for service and maintenance technical 3 day training for up to two Biomedical Engineer staff per facility.
- Two Service and two operators' manuals provided for each unit purchased.
- None of the Above
- Other

21. Please identify the characteristic(s) of User Training that your company provides: *
(select all that apply)

- Initial On-site User Training includes information on how to operate and clean the equipment safely and effectively.
- Vendor supports interface changes as they become needed and provides subsequent refresher training.
- None of the Above
- Other

22. What is the average length of time covered by your company's product warranties? *

- No Warranty
- <6 months
- >6 months
- <1 year
- >1 year

23. What terms are included in the standard warranty provided with purchase of this type of product? *
(select all that apply)

- Equipment repair services
- Equipment replacement
- Downtime recompense
- Emergency repair services
- Software upgrades
- Warranty not void if product is cleaned and disinfected using EPA and EPS standardized cleaning and disinfectant chemicals.

- Warranty not void if non-OEM peripheral attachments are used with the equipment
- No warranty offered

24. What is the largest geographic area covered by your firm for this type of work?*

- Local availability only
- Within one State only
- Primarily within one state and its bordering states
- Regionally
- Nationally
- Nationally and US Territories

25. Does your company currently have teaming arrangements in place to support BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain product orders?*

- Yes
- No

26. On an annual basis, what is the total workload capacity that your firm could execute?*

- Less than \$5M
- \$5M to \$10M
- \$10M to \$20M
- \$20M to \$30M
- Greater than \$30M

27. In units, what is your company's monthly capacity to provide BNOE (brand name or equal) Electromedical Products Int'l, Inc.® Stimulators: Electrical: Brain?*

- 1 to 5 units
- 6 to 10 units
- 11 to 15 units
- 16 to 20 units
- > 20 units

28. Of your company's total line of credit capacity, what is its remaining capacity after accounting for current and anticipated contracts?*

- < \$100K
- \$100K to \$150K
- \$151K to \$200K
- \$201K to \$300K

- \$301K to \$500K
- \$501K to \$1M
- \$1.1M to \$5M
- \$5.1M to \$15M
- \$15.1M to \$30M
- > \$30M

29. Is your company ISO 9000 certified?*

- Yes
- No

30. Check those areas where your company has an established on-going program:*(select all that apply)

- Company is a registered establishment with the U.S. Food and Drug Administration (FDA)
- Additional licensure/certification for in-place staff
- Diversity subcontracting
- Ethics/Core Values Training and Audits
- ISO Certification
- Licensure/certification renewals or upgrades for in-place staff
- Limited-Access Site clearance
- Organizational Conflict of Interest Awareness Training
- Organizational Conflict of Interest Mitigation
- Quality assurance/quality control
- Security and Compliance
- Staff advancement
- None of the above

31. Does your company have a project manager on staff who is responsible for project scheduling, coordination, and technical assistance to the VA representative throughout the delivery/task order for each VA site location?*

- Yes
- No

32. Does your company have a contract administrator (manager) on staff to oversee the performance of work for all delivery orders/task orders?*

- Yes
- No

33. How does your company self-evaluate contract performance?*

(QA = Quality Assurance) (select all that apply)

- Customer interviews by corporate leadership or QA group
- Customer interviews by project leadership or QA group
- Customer questionnaires by corporate leadership or QA group
- Customer questionnaires by project leadership or QA group
- Informal random spot-checks
- Internal project reviews, including financial and schedule milestones
- Verification of compliance with project QA Plans or equivalent
- None of the Above
- Other, please specify

34. How does your company self-evaluate overall corporate performance?*

(select all that apply)

- Account Condition Report (ACR)
- Balanced Scorecard
- Benchmarking
- Business Process Improvement
- Customer Satisfaction Questionnaire Analysis
- Employee Round Table
- No corporate practice for company self-evaluation

35. Which of the following information is available in your company's current Capabilities Statement?*

(select all that apply)

- Company Overview
- CAGE Code
- Vets First Verification Logo
- Contact Information
- Core Capabilities
- NAICS Code
- List of Products/Services Offered
- Past Performance Project Descriptions/Narratives
- Certifications/Credentials Identified
- Current/Prior Business Partners
- Current/Prior Business Clients
- Company Web Address
- Socioeconomic Information

- Testimonials
- National Institute of Governmental Purchasing (NIGP) Codes
- Awards and Recognitions Listed
- Performance History Evaluations
- Contract Vehicles
- None of the above

36. Company website address (URL):*

37. We welcome your comments and suggestions on the subject of this FBO Announcement Request:

38. How long did it take you to complete this FBO announcement response request?*

- 0-15 Minutes
- 16-30 Minutes
- 31-45 Minutes
- 46 Minutes – 1 Hour
- >1 Hour

39. If your company submitted a paper FBO announcement response in the past, approximately what amount of time did that take?*

- 0-15 minutes
- 16-30 minutes
- 31-45 minutes
- 46-60 minutes
- >1 hour
- >1 day
- >1 week
- No previous response via paper

40. How would your company prefer to submit your company's responses to FBO announcements?*

- Electronic Format (eRFI)
- Traditional Format

41. How likely do you think your company would be to response to more FBO requests if this electronic format became the standard request format?*

- Highly Likely
- Likely
- Unchanged Response Level
- Unlikely
- Highly Unlikely

42. If there is some other method by which your company would prefer to submit FBO announcement responses, please specify here:

FOR REVIEW ONLY