

JUSTIFICATION AND APPROVAL  
FOR OTHER THAN FULL AND OPEN COMPETITION

1. Contracting Activity: Department of Veterans Affairs  
Office of Acquisition Operations  
Technology Acquisition Center  
260 Industrial Way West  
Eatontown, NJ 07724
2. Description of Action: The proposed firm-fixed price contract is for Avaya Support Advantage Essential Support Coverage and Avaya Support Advantage Parts, Onsite, and Upgrade Advantage for The Department of Veterans Affairs (VA) Veterans Benefits Administration (VBA) Muskogee Regional Offices (RO) in Muskogee, OK. The proposed contractor is Standard Communications, Inc., 5402 Leeds Manor Road, Hume, VA 22639.
3. Description of Supplies or Services: VA VBA RO in Muskogee, OK requires Avaya Support Advantage Essential Support Coverage for all eligible telecommunication equipment, software, and hardware. In order for the Muskogee RO to meet the VBA National Telephone Strategy, it will require the procurement for maintenance support for the Avaya private branch exchange (PBX) (telecommunication equipment). This will ensure that the business goals for VBA are uninterrupted in providing service to the Veterans.
4. Statutory Authority: The statutory authority permitting other than full and open competition for this acquisition is 41 U.S.C. 253(c)(5), "when a statute expressly authorizes or requires that the acquisition be made through another agency or from a specified source", as implemented by Federal Acquisition Regulation (FAR) 6.302-5. For this action, 38 U.S.C. 8127(c), known as the Veterans First Contracting Program provides the authority to directly contract with a Service-Disabled Veteran-Owned Small Business (SDVOSB).
5. Rationale Supporting Use of Authority Cited Above: The proposed source for this acquisition is Standard Communications, Inc, 5402 Leeds Manor Road, Hume, VA 22639. Standard Communications, Inc is a certified SDVOSB and is technically qualified to provide Avaya Support Advantage Essential Support Coverage and Avaya Support Advantage Parts, Onsite, and Upgrade Advantage services.

Standard Communications, Inc. has been a partner with VA to address Voice Communications Maintenance and Telecommunications Support Services for several years designing, installing and maintaining PBX and associated equipment throughout VA. Standard Communications, Inc supports NEC Corporation, Avaya, and CISCO platforms in VA, currently supporting over

100,000 telephones for VA in over 220 locations, in 26 states and the District of Columbia.

6. Efforts to Obtain Competition: Market research was conducted, details of which are in the market research section of this document. Consistent with the guidelines of the Veterans First Contracting Program, the proposed action described herein will be synopsised on the Federal Business Opportunities Page in accordance with FAR Part 5.

7. Actions to Increase Competition: All future requirements will be handled on a case-by-case basis to determine any future acquisition strategy.

8. Market Research: Market research was conducted by searching the VetBiz.gov database on September 14, 2012 to determine if Standard Communications, Inc is a SDVOSB. This search concluded that Standard Communications, Inc is registered and verified in the VetBiz.gov database and qualifies as a SDVOSB in accordance with the federal small business size standard for the applicable North American Industry Classification System Code 541519. It was verified on September 20, 2012 that Standard Communications, Inc is registered in the Central Contractor Registration database and is eligible to receive a Government contract. The technical experts from the Office of Information Technology have determined that Standard Communications, Inc. is technically capable of meeting the Government's requirements for this effort.

9. Other Facts: The Procuring Contracting Officer has determined that this proposed action meets all the requirements of 38 U.S.C. 8127(c). This acquisition is below the \$5,000,000.00 threshold; Standard Communications, Inc is a responsible SDVOSB for performance of the services herein; and the proposed contract can be awarded at a fair and reasonable price.



**10. Technical Certification.** I certify that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Preparer

Name: Preston Boyd  
Title: Telecommunications Specialist

Date: September 21, 2012

Signature: Preston Boyd

**11. Requirements Certification.** I certify that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Name: Preston Boyd  
Title: Telecommunications Specialist

Date: September 21, 2012

Signature: Preston Boyd

**12. Procuring Contracting Officer Certification.** I certify that this justification is accurate and complete to the best of my knowledge and belief. As this contract action does not exceed \$650,000, the certification below required by FAR 16.505(b)(2)(ii)(C)(1) serves as approval.

Name: Carolyn A. Klein  
Title: Procuring Contracting Officer

Date: 9-21-12

Signature: Carolyn A. Klein